SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10 - 0 X Quarterly report pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934 For the quarter ended December 31, 1995 or Transition report persuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934 For the transition period from\_\_\_\_ to Commission File Number 0 - 16123 -----Bethel Bancorp -----(Exact name of registrant as specified in its charter) 01 - 0425066 Maine ..... (State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.) 489 Congress Street, Portland, Maine 04101 -----(Address of principal executive offices) (Zip Code) (207) 772 - 8587 -----Registrant's telephone number, including area code Not Applicable ----------Former name, former address and former fiscal year, if changed since last report. Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Х No Yes -----APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PRECEDING FIVE YEARS: Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Section 12, 13 or 15 (d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Not Applicable APPLICABLE ONLY TO CORPORATE ISSUERS Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. Shares outstanding as of January, 31, 1996: 1,203,486 of common stock, \$1.00 par value per share. BETHEL BANCORP AND SUBSIDIARIES Table of Contents

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#### BETHEL BANCORP AND SUBSIDIARIES Consolidated Balance Sheets

	December 31, 1995	June 30, 1995
Assets Cash and due from banks Interest bearing deposits in other banks Federal Home Loan Bank overnight deposits Trading account securities at market Available for sale securities Federal Home Loan Bank stock Loans held for sale Due from broker	\$ 3,962,657 347,813 18,080,682  12,510,182 2,300,000 770,540 	$\begin{array}{c} 3,855,648\\ 367,423\\ 10,517,000\\ 1,375\\ 10,148,251\\ 2,150,000\\ 528,839\\ 941,407 \end{array}$
Loans Less deferred loan origination fees Less allowance for loan losses	170,372,431 333,323 2,394,000	170,442,082 302,178 2,396,000
Net loans	167,645,108	167,743,904
Bank premises and equipment, net Real estate held for investment Other real estate owned Goodwill (net of accumulated amortization of \$779,816 at 12/31/95		3,873,278 452,479 1,068,454
and \$631,146 at 6/30/95) Other assets	2,718,156 2,865,915	2,866,826 2,994,253
Total Assets	216,198,973	207,509,137
Liabilities and Shareholders' Equity		
Liabilities Deposits Repurchase Agreements Advances from Federal Home Loan Bank Notes payable Due to broker Other Liabilities	<pre>\$ 149,335,274 3,764,672 41,100,000 1,754,648 1,460,829</pre>	<pre>\$ 147,119,870 2,585,387 35,700,000 2,010,091 989,062 1,829,449</pre>
Total Liabilities	197,415,423	190,233,859
Shareholders' Equity Preferred stock, Series A, 45,454 shares issued and outstanding Preferred stock, Series B, 71,428 shares issued and outstanding Common stock, par value \$ 1, issued and outstanding, 1,203,486 shares at 12/31/95 and 547,502 at 6/30/95 Additional paid in capital Retained earnings	999,988 999,992 1,203,486 5,330,058 10,285,945	999,988 999,992 547,502 4,643,059 10,180,244
Net unrealized loss on available for sale securities	18,819,469 (35,919)	17,370,785 (95,507)
Total Shareholders' Equity	18,783,550	17,275,278
Total Liabilities and Shareholders' Equity	\$ 216,198,973 =======	\$ 207,509,137 ========

BETHEL BANCORP AND SUBSIDIARIES Consolidated Statements of Income

Interest and Dividend Income	<b>•</b> • • • • • • •	<b>•</b> • • • • • • • • • • • • • • • • • •
Interest on FHLB overnight deposits Interest on loans & loans held for sale	\$   174,511 4,078,736	\$ 114,826 3,695,313
Interest on investment securities & available for sale securities	222,578	293,151
Dividends on Federal Home Loan Bank stock	36,887	53, 513
Other Interest Income	11,978	5,756
Total Interest Income	4,524,690	4,162,559
Interest Expense		
Deposits Repurchase agreements	1,652,178 48,880	1,301,404 21,442
Other borrowings	592,950	597,446
Total Interest Expense	2,294,008	1,920,292
Net Interest Income	2,230,682 147,708	2,242,267
Provision for loan losses	147,708	168,496
Net Interest Income after		
Provision for Loan Losses	2,082,974	2,073,771
Other Income		
Service charges	235,211	230,593
Available for sale securities gains (losses)		4,183
Gain (Loss) on trading account Other	7,006 222,470	210,676 209,940
Total Other Income	550,478	655,392
Other Expenses		
Salaries and employee benefits	952,595	941,010
Net occupancy expense Equipment expense	126,373 175,814	129,772 176,272
Goodwill amortization	74,335	58,566
Other	606,554	778,666
Total Other Expenses	1,935,671	2,084,286
Income Before Income Taxes	697,781	644,877
Income tax expense	254, 345	237,763
Net Income	\$ 443,436	\$ 407,114
Earnings Per Share	======	======
Primary	\$ 0.32	\$ 0.30
Fully Diluted	\$ 0.29	\$ 0.28

### BETHEL BANCORP AND SUBSIDIARIES Consolidated Statements of Income

	Six Months Ended December 31,		
	1995	1994	
Interest and Dividend Income Interest on FHLB overnight deposits Interest on loans & loans held for sale Interest on investment securities &	\$ 356,076 8,176,899	\$    207,112 7,273,296	
available for sale securities Dividends on Federal Home Loan Bank stock Other Interest Income	383,158 73,737 17,476		
Total Interest Income	9,007,346	8,061,760	
Interest Expense Deposits Repurchase agreements Other borrowings	3,287,660 82,793 1,192,909	2,454,043 21,442 1,233,081	
Total Interest Expense	4,563,362		
Net Interest Income Provision for loan losses		4,353,194 348,814	
Net Interest Income after Provision for Loan Losses	4,148,421	4,004,380	
Other Income Service charges Available for sale securities gains (losses) Gain (Loss) on trading account Other Total Other Income	516,820 206,383 7,006 434,563 1,164,772	450,285 8,129 223,823 369,760 1,051,997	
TOLAL OLDER INCOME	1,104,772	1,051,997	

Other Expenses Salaries and employee benefits Net occupancy expense Equipment expense Goodwill amortization Other	1,995,844 248,269 344,102 148,669 1,214,711	1,869,651 233,176 317,405 89,830 1,266,482
Total Other Expenses	3,951,595	3,776,544
Income Before Income Taxes Income tax expense	1,361,598 496,525	1,279,833 467,007
Net Income	\$ 865,073	\$ 812,826
Earnings Per Share Primary Fully Diluted	\$ 0.64 \$ 0.58	\$ 0.60 \$ 0.56

# BETHEL BANCORP AND SUBSIDIARIES Consolidated Statements of Changes in Shareholders' Equity Six Months Ended December 31, 1995 and 1994

Six Months	Enc	led December : Common Stock	31,	1995 and 1994 Preferred Stock		Additional Paid - In Capital	Retained Earnings	Ga O	Net Unrealized ins(Losses) n Available for Sale Securities	Totals
Balance at June 30, 1994	\$	547,400	\$	1,999,980	\$	4,640,968	\$ 9,006,038	\$	(438,023)	\$ 15,756,363
Net income for six months ended December 31,1994							812,826			812,826
Dividends paid on common							012,020			012,020
stock							(87,584)			(87,584)
Dividends paid on preferred										
stock							(70,000)			(70,000)
Net change in unrealized losses									(54,007)	(51 007)
on securities available for sale	; 								(51,307)	(51,307)
Balance December 31, 1994	\$	547,400	\$	1,999,980	\$	4,640,968	\$ 9,661,280	\$	(489,330)	\$ 16,360,298
,	==		==		==		=================	==	======	============
Balance at June 30, 1995 Net income for six months	\$	547,502	\$	1,999,980	\$	4,643,059	\$ 10,180,244	\$	(95,507)	\$ 17,275,278
ended December 31, 1995							865,073			865,073
Dividends paid on common stock							(91,629)			(91,629)
Dividends paid on preferred stor	:k						(70,000)			(70,000)
Issuance of common stock		241				4,999				5,240
Common stock warrants exercised Stock split effected in the form	n	50,000				650,000				700,000
of a dividend		597,743					(597,743)			0
Stock options exercised		8,000				32,000				40,000
Net change in unrealized losses on securities available for sal	.e								59,588	59,588
Balance December 31, 1995	 \$	1,203,486	\$	1,999,980	\$	5,330,058	\$ 10,285,945	 \$	(35,919)	\$ 18,783,550
	==		==		==		===========	==		==========

# BETHEL BANCORP AND SUBSIDIARIES Consolidated Statements of Cash Flow

	Six Months Ended December 31, 1995 1994			31,
Cash provided by operating activities	\$	759,572	\$	1,046,404
Cash flows from investing activities: FHLB stock purchased Held to maturity securities purchased		(150,000)		(205,000) (11,526,263)
Held to maturity securities matured Available for sale securities purchased		 (19,088,597)		207,018 (135,239)
Available for sale securities principal reductions Available for sale securities sold		400,237 16,628,443		47,083 140,644
New loans, net of repayments & charge offs Net capital expenditures Real estate owned sold		(280,874) (195,644) 471,184		(6,193,058) (1,123,017) 421,103
Real estate held for investment purchased Real estate held for investment sold Premium paid for Key Bank acquisition		(56,096) 40,000		,
Net cash provided by (used in)				(1,000,220)
investing activities		(2,231,347)		(19,937,762)

Cash flows from financing activities: Net change in deposits Net change in repurchase agreements Dividends paid Proceeds from stock issuance Net (decrease) increase in advances from Federal Home Loan Bank of Boston Net change in notes payable	1,179,285 (161,629) 745,240 5,400,000	24,109,386 2,010,236 (157,584)  (7,645,000) (379,966)
Net cash provided by financing activities	9,122,857	17,937,072
Net (decrease) increase in cash and cash equivalents		(954,286)
Cash and cash equivalents, beginning of period	14,740,070	11,336,505
Cash and cash equivalents, end of period	\$ 22,391,152 ========	, ,
Cash and cash equivalents include cash on hand, amounts due from banks, interest bearing deposits and federal funds sold		
Supplemental schedule of noncash investing activities:		
Net increase (decrease) in valuation for unrealized market value adjustments on available for sale securities Net transfer (to) from Loans to Other Real Estate Owned	59,585 (158,173)	(51,307) 233,870
Supplemental disclosure of cash paid during the period for:		
Income taxes paid, net of refunds	433,700	689,000

#### BETHEL BANCORP AND SUBSIDIARIES Notes to Consolidated Financial Statements December 31, 1995

# 1. Basis of Presentation

The accompanying unaudited condensed and consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the six month period ended December 31, 1995 are not necessarily indicative of the results that may be expected for the year ending June 30, 1996. For further information, refer to the audited consolidated financial statements and footnotes thereto for the fiscal year ended June 30, 1995 included in the Company's annual report on Form 10-K.

#### 2. Securities

Securities available for sale at the carrying and approximate market values are summarized below.

	December 31, 1995					June 30, 1995			
		Cost		Market Value		Cost		Market Value	
Debt securities issued by the U.S. Treasury and other U.S. Government corporations and agencies Corporate bonds Mortgage-backed	149,623	\$	245,950 147,830	149,599	\$	141,436			
securities Equity securities	1:	1,608,003 556,978		11,672,488 443,914		9,315,419 577,939		9,297,505 470,085	
	\$ 1: ====	2,564,604	 \$ ==	12,510,182 ======	\$ 1 ===	0,292,957	 \$ ==	10,148,251 ======	

December 31, 1995	June 30, 1995

	Cost	Cost Market Value		Market Value
Due in one year				
or less				
Due after one year				
through five years	250,000	245,950		
Due after five years				
through ten years	149,623	147,830	399,599	380,661
Due after ten years				
Mortgage-backed				
securities				
(including				
securities with				
interest rates				
ranging from				
5.15% to 8.5%				
maturing				
December 2007 to				
November 2024)	11,608,003	11,672,488	9,315,419	9,297,505
Equity securities	556,978	443,914	577,939	470,085
	ф 10 БС4 СО4	¢ 10 E10 100	¢ 10 202 057	Φ 10 140 251
	\$ 12,564,604 ======	\$ 12,510,182 ======	\$ 10,292,957 =======	\$ 10,148,251 =======

## 3. Allowance for Loan Losses

The following is an analysis of transactions in the allowance for loan losses:

		Six Months December		
		1995		1994
Balance at beginning of year Add provision charged to operations Recoveries on loans previously	\$	2,396,000 295,563	\$	2,463,000 348,814
charged off		20,776		29,161
Less loans charged off		2,712,339 318,339		2,840,975 413,275
Balance at end of period	\$ ====	2,394,000	\$ =====	2,427,700

4. Advances from Federal Home Loan Bank

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A summary of borrowings from the Federal Home Loan Bank is as follows:

	December 31, 1995	
Principal	Interest	Maturity
Amounts	Rates	Dates
\$ 19,400,000	5.15% - 8.30%	1996
5,000,000	5.17% - 6.88%	1997
15,700,000	4.97% - 6.35%	1998
1,000,000	5.75%	1999
\$ 41,100,000 ========		
	June 30, 1995	
Principal	Interest	Maturity
Amounts	Rates	Dates
\$ 25,400,000	4.41% - 7.65%	1996
5,300,000	5.17% - 8.30%	1997
4,000,000	4.97% - 6.35%	1998
1,000,000	5.75%	1999
\$ 35,700,000 ======		

# 5. Stock Dividend

The Company paid a 100% stock dividend to all shareholders on December 15, 1995. Based on this dividend, the current common stock outstanding was 1,203,486 shares at December 31, 1995. The Company anticipates continuing the annual dividend of \$.32 per share, resulting in an increase in yield to shareholders.

#### Reserve for Credit Losses

Effective July 1, 1995, the Company adopted Financial Accounting Standards Board (FASB) Statement No. 114, "Accounting by Creditors for Impairment of a Loan" (SFAS No. 114) as amended by SFAS No. 118, "Accounting by Creditors for Impairment of a Loan-Income Recognition and Disclosures" (SFAS No. 118). SFAS 114 and 118, taken together, require the Company to identify impaired loans and generally value them at the lower of (i) the present value of expected cash flows discounted at the loan's effective interest rate or (ii) the loan's observable market price or (iii) fair value of the loan's collateral, if the loan is collateral dependent. The two statements, in connection with recent regulatory guidance, require the Company to reclassify its in-substance foreclosures to loans and disclose them as impaired loans.

Commercial and commercial real estate loans, with balances to one borrower greater than \$25,000, are considered impaired when it is probable that the Company will not collect all amounts due in accordance with the contractual terms of the loan. Except for certain restructured loans, impaired loans are loans on non-accrual status. Residential mortgage loans and consumer installment loans are considered homogenous loans that will be reserved for under the Company's general reserve analysis. The Company's policy for charging off loans to the reserve is 120 days delinquent for consumer installment loans and for all other loans when a loss has been determined. The Company policy for an insignificant delay in payments is when the contractual payment is up to 60 days delinquent and considers an immaterial shortfall in payments to be 10% or less of the contractual payment amount due. Upon adoption of SFAS 114 and 118, the Company did not change its method of recognizing interest income on impaired loans. When a loan is placed on non-accrual status, all interest previously accrued, but not collected, is reversed against interest income. Subsequent cash receipts are amortized and applied to principal and interest based on the contractual terms of the non-accrual loan. Impaired loans are returned to accrual status and are no longer considered impaired when they become current, as to principal and interest, and demonstrate a period of performance under the contractual terms, and, in management's opinion, are fully collectable. Residential and consumer installment loans are returned to accrual status when the contractual payments are less than 90 days delinquent and in management's opinion are fully collectable.

Loans which were restructured prior to the adoption of SFAS No. 114, and which are performing in accordance with the renegotiated terms are not required to be reported as impaired. Loans restructured subsequent to the adoption of SFAS No. 114 are required to be reported as impaired in the year of restructuring. Thereafter, such loans can be removed from the impaired loan disclosure if the loans were paying a market rate of interest at the time of restructuring and are performing in accordance with their renegotiated terms.

In accordance with SFAS No. 114, a loan is classified as an in-substance foreclosure when the Company has taken possession of the collateral regardless of whether formal foreclosure proceedings have taken place. Loans classified as in-substance foreclosures prior to adoption of SFAS No. 114, but for which the Company had not taken possession of the collateral was \$304,232 at June 30, 1995. This balance was reclassified from real state owned to loans for the comparable periods on the consolidated balance sheets and did not have a significant effect on the financial position, liquidity or results of operations of the Company.

At December 31, 1995, the recorded investment in impaired loans was \$820,906 of commercial loans and \$1,265,090 of commercial real estate loans, for a total of \$2,085,996, all of which were on non-accrual status. Included in this amount is \$1,650,771 of impaired loans for which the related impairment reserve is \$643,586, and \$435,225 of impaired loans which do not require an impairment reserve. The average recorded investment in impaired loans was \$2,311,932 and \$1,858,167 for the quarter and six months ended December 31, 1995, respectively. The amount of interest income recognized on impaired loans for the quarter was \$16,945 and six months ended December 31, 1995 was \$45,936. The allowance for loan losses contains \$1,750,000 for homogenous loans as deemed necessary to maintain reserves at levels considered adequate by management.

#### 7. Subsequent Events

On Monday, January 8, 1996, the President of Bethel Bancorp (the "Company"), James D. Delamater, announced that the Company, subject to the receipt of necessary regulatory approvals, intends to merge the Company's two wholly-owned banking subsidiaries, Bethel Savings Bank F.S.B. and Brunswick Federal Savings Bank, F.A. (the "Bank Subsidiaries"). The proposed merger was approved by the Boards of Directors of the two Bank Subsidiaries on January 3, 1996. The resulting bank will be known as Northeast Bank, F.S.B. The Bank Subsidiaries have applied to the Office of Thrift Supervision for approval of the proposed merger.

On the same day, Mr. Delamater announced that the Company intends to change its name to Northeast Bancorp upon the merger of its two Bank Subsidiaries and at the same time to change the symbol under which its stock trades on The NASDAQ Stock Market to NEBC.

> BETHEL BANCORP AND SUBSIDIARIES Part I.

Item 2. Management's Discussion and Analysis of Financial Condition and Results

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# Financial Condition

Total consolidated assets were \$216,198,973, which represents an increase of \$8,689,836 for the six months ended December 31, 1995, when compared to June 30, 1995. Total loans decreased by \$69,651, while loans held for sale increased by \$241,701. Federal Home Loan Bank (FHLB) overnight deposits increased by \$7,563,682, while securities available for sale and FHLB Stock increased by \$2,361,931 and \$150,000, respectively during the same period. Total deposits increased by \$2,215,404, total repurchase agreements increased by \$1,179,285, and total borrowings from the FHLB increased by \$5,400,000 from June 30, 1995 to December 31, 1995.

FHLB overnight deposits increased by \$7,563,682 due to the cash provided by increased deposits and repurchase agreements as well as the increase in FHLB advances. The Company restructured its investment portfolio, during the quarter ended December 31, 1995, to improve the yield on the securities portfolio. This was accomplished by selling mortgage-backed securities with lower coupon rates and purchasing additional mortgage-backed securities with better yields, resulting in an increase in securities available for sale of \$2,361,931. FHLB stock increased by \$150,000 due the increased levels of FHLB advances. The FHLB requires institutions to hold a certain level of FHLB stock based on advances outstanding.

Total loans decreased by \$69,651 for the six months ended December 31, 1995, which was a \$2,179,000 improvement from September 31, 1995. The total principal decrease was primarily due to regular principal payments on the loan portfolio as well as a principal reductions from portfolio loan pay-offs. The Company's local market as well as the secondary market has become and continues to be very competitive for loan volume. The local competitive environment and customer's response to favorable secondary market rates has effected the Company's ability to increase the loan portfolio. In the effort to increase loan volume, the Company's offering rates for its loan products has been reduced to compete in the various markets. The decrease in loan rates will result in some margin compression to the Company. Loans held for sale increased by \$241,701 due to the increased volume of mortgage loans sold and still pending closure to Freddie Mac and Fannie Mae. The increased volume was due to favorable secondary market rates during the Company's December 31, 1995 quarter.

The loan portfolio contains elements of credit and interest rate risk. The Company primarily lends within its local market areas, which management believes helps them to better evaluate credit risk. The Company also maintains a well collateralized position in real estate mortgages. Residential of the residential loans are variable rate products. It is management's intent to increase the volume in variable rate residential loans, by selling fixed rate loans to the secondary market and marketing portfolio variable rate loans, to reduce the interest rate risk in this area. Fourteen percent of the Company's total loan portfolio balance is commercial real estate mortgages. Similar to the residential mortgages, the Company tries to mitigate credit risk by lending in its local market area as well as maintaining a well collateralized position in the real estate. The commercial real estate loans have minimal interest rate risk as 86% of the portfolio consists of variable rate products. Commercial loans make up 8% of the total loan portfolio, in which 92% of its balance are variable rate instruments. The credit loss exposure on commercial loans is highly dependent on the cash flow of the customer's business. The Banks attempt to mitigate losses in commercial loans through lending in accordance to the Company's credit policies. Consumer and other loans make up 9% of the loan portfolio. Since these loans are primarily fixed rate products, they have interest rate risk when market rates increase. These loans also have credit risk with, at times, minimal collateral security. Management attempts to mitigate these risks by keeping the products offered short-term, receiving a rate of return equal to the measured risks, and lending to individuals in the Company's known market areas.

Other real estate owned decreased by \$341,426 from June 30, 1995 to December 31,1995 due to sales of these properties. On July 1, 1995 the Company adopted FASB Statement of Financial Accounting Standards Nos. 114 and 118. The adoption resulted in the reclassification of in-substance foreclosure loans to impaired loans. SFAS 114 and 118, taken together, require the Company to identify impaired loans and generally value them at the lower of (i) the presentvalue of expected future cash flows discounted at the loan's original effective interest rate or (ii) the loan's observable market price or (iii) fair value of the loan's collateral, if the loan is collateral dependent. The two statements, in connection with recent regulatory guidance, require the Company to reclassify its in-substance foreclosures to loans and disclose them as impaired loans. The effect of SFAS 114 and 118 did not have a significant effect on the financial position, liquidity or results of operations of the Company and is more fully discussed in footnote 6 to the financial statements.

Both of the Company's subsidiary Banks continue to attract new deposit relationships. Total deposits were \$149,335,274 and securities sold under repurchase agreements were \$3,764,672 as of December 31, 1995. These amounts represent increases of \$2,215,404 and \$1,179,285, respectively, compared to June 30, 1995. Brokered deposits represented \$7,516,585 of the total deposits for the quarter ended December 31, 1995 and decreased by \$1,271,116 when compared to June 30, 1995's \$8,787,701 balance. The Company utilizes, as alternative sources of funds, brokered CD's when the national brokered CD interest rates are less than the interest rates on local market deposits. Brokered deposits are similar to local deposits, in that both are interest rate sensitive with the respect to the Company's ability to retain the funds. Based

on the growth of local deposits and attractive FHLB advance rates, management has chosen to reduce its level of brokered deposits. Management will be reviewing an additional \$3,000,000 of brokered deposits maturing in the next two quarters. Total advances from the FHLB were \$41,100,000 as of December 31, 1995, an increase of \$5,400,000 when compared to June 30, 1995. The cash received from FHLB advances as well as the increase in deposits and repurchase agreements was utilized for the increased loan demand, during the quarter ended December 31, 1995, and securities purchases as well as providing availablefunds for loan commitments that will close in the near future. The Company's current advance availability, subject to the satisfaction of certain conditions, is approximately \$56,300,000 over and above the December 31, 1995 advances reported. Mortgages, free of liens, pledges and encumbrances are required to be pledged to secure FHLB advances. The Company utilizes FHLB advances, as alternative sources of funds, when the interest rates of the advances are less than market deposit interest rates and to fund short-term liquidity demands for loan volume. With the borrowing capacity at the Federal Home Loan Bank and the continued growth in bank deposits and repurchase agreements, management believes that the Company's available liquidity resources are sufficient to support future loan growth.

Notes payable decreased by \$255,443, for the six months ended December 31, 1995,due to regular principal payments.

Total equity of the Company was \$18,783,550 as of December 31, 1995 versus \$17,275,278 at June 30, 1995. On September 8, 1995 Square Lake Holding Corporation exercised 50,000 warrants at an aggregate price of \$700,000. These proceeds will be utilized as general working capital. The exercise of these warrants contributed to the growth of the Company's total equity. Warrants outstanding were 133,764 as of December 31, 1995. The Company paid a 100% stock dividend to all shareholders on December 15, 1995. Based on this dividend, the current common stock outstanding was 1,203,486 shares at December 31, 1995. The Company anticipates continuing the annual dividend of \$.32 per share, resulting in an increase in yield to shareholders. Due to the ability of the Company to pay dividends from the subsidiaries to the holding company, the effect of increasing the dividend payout to common stock shareholders will not have a significant effect on the financial position, liquidity, or results of operations of the Company. Book value per common share was \$13.95 as of December 31, 1995 and \$13.95 at June 30, 1995, when restated for the 100% stock dividend. Total equity to total assets of the Company as of December 31, 1995 was 8.69%.

At December 31, 1995, the Banks' regulatory capital was in compliance with regulatory capital requirements as follows:

	Bethel Savings Bank, F.S.B.	Brunswick Federal Savings, F.A.
Capital Requirements: Tangible capital Percent of tangible assets Core capital Percent of adjusted tangible assets Leverage capital Percent of adjusted leverage assets Risk-based capital Percent of risk-weighted assets	\$1,643,000 1.50% \$3,286,000 3.00% \$4,382,000 4.00% \$5,879,000 8.00%	\$1,543,000 1.50% \$3,087,000 3.00% \$4,116,000 4.00% \$4,656,000 8.00%
Actual: Tangible capital Percent of adjusted total assets Excess of requirement Core capital Percent of adjusted tangible assets Excess of requirement Leverage capital Percent of adjusted leverage assets Excess of requirement Risk-based capital Percent of risk-weighted assets Excess of requirement	\$8,286,000 7.56% \$6,643,000 \$8,286,000 7.56% \$5,000,000 \$8,286,000 7.56% \$3,904,000 \$8,770,000 11.93% \$2,891,000	7,866,000 7.64% 6,323,000 7,866,000 7.64% 4,779,000 7,64% 3,750,000 7.64% 3,750,000 8,594,000 14.77% 33,938,000

The carrying value of securities available for sale of the Company was \$12,510,182, which is \$54,422 less than the cost of the underlying securities, at December 31, 1995. The reduction in carrying value from the cost was primarily attributable to the decline in market value of equity securities. The difference between cost and carrying value of the securities was primarily due to the change in current market prices from the price at the time of purchase. The Company has primarily invested in mortgage-backed securities. Substantially all of the mortgage-backed securities are high grade government backed securities. Management believes that the yields currently received on this portfolio are satisfactory. As in any long term earning asset with a fixed earning rate, the market value of mortgage-backed securities will decline when market interest rates increase. Since these mortgage-backed securities are backed by the U.S. government, there is little or no risk in loss of principal. Therefore, management believes that during adverse market fluctuations it would be advantageous to hold these securities until the market

values recover.

The Company's allowance for loan losses was \$2,394,000 as of December 31, 1995 versus \$2,396,000 as of June 30, 1995, representing 1.41% of total loans, as of each time periods. The Company had non-performing loans totaling \$3,624,000 at December 31, 1995 as compared to \$2,266,000 at June 30, 1995. Non-performing loans represented 1.68% and 1.09% of total assets at December 31 and June 30, 1995, respectively. The Company's allowance for loan losses was equal to 66% and 106% of the total non-performing loans at December 31, 1995 and June 30, 1995, respectively. At December 31, 1995, the Company had approximately \$4,175,000 of loans classified substandard, exclusive of the non-performing loans stated above, that could potentially become non-performing and delinquent loans, management takes an aggressive posture in reviewing its loan portfolio to classify loans substandard. The following table represents the Company's non-performing loans as of December 31 and June 30, 1995, respectively:

Description	December 31, 1995	June 30, 1995
1-4 Family Mortgages Commercial Mortgages Commercial Installment Consumer Installment	\$1,322,000 1,614,000 644,000 44,000	637,000 1,223,000 375,000 31,000
Total non-performing	\$3,624,000	2,266,000

The following table reflects the quarterly trend of total delinquencies 30 days or more past due, including non-performing loans, for the Company as a percentage of total loans:

3-31-95	6-30-95	9-30-95	12-31-95
2.27%	2.46%	2.15%	3.51%

The majority of the non-performing loans are seasoned loans located in the Oxford county area. This geographic area continues to have a depressed economy resulting in high unemployment and a soft real estate market. Management has allocated substantial resources to the collection area in an effort to control the growth in non-performing, delinquent and substandard loans in this area. In addition, the Company has historically experienced a seasonal increase in delinquent loans during the winter months, which increased total delinquencies during the second quarter, followed by an improvement in the spring and summer months.

The increase in non-performing, delinquent and classified loans this quarter was also due, in part, to the timing of the Company being funded by the guaranteed portion of an SBA loan, in the amount of \$370,000. The Company has now been funded its guaranteed portion of the SBA loan. The Company has also received commitment letters for loan payoffs on loans that are in non-performing, delinquent or classified status. The loan payoffs are expected to improve the Company's level of non-performing, delinquent and classified loans in future quarters.

Classified assets are also considered in management's analysis in the adequacy of allowance for loan losses. Based on reviewing the credit risk and collateral of delinquent loans, classified loans and non-performing loans, management has considered the risks of the loan portfolio and believes the allowance for loan losses is adequate. Management at each of the subsidiary Banks primarily lends within their local market areas, which management believes helps it to better evaluate credit risk. The Company also maintains a well collateralized position in real estate mortgage loans. On a regular and ongoing basis, Company management evaluates the adequacy of the allowance for loan losses. The process to evaluate the allowance involves a high degree of management judgement. The methods employed to evaluate the allowance for loan losses are quantitative in nature and consider such factors as the loan mix, the level of non-performing loans, delinquency trends, past charge-off history, loan reviews and classifications, collateral, and the current economic climate. Management believes that the allowance for loan losses is adequate considering the level of risk in the loan portfolio. While management uses its best judgement in recognizing loan losses in light of available information, there can be no assurance that the Company will not have to increase its provision for loan losses in the future as a result of changing economic conditions, adverse markets for real estate or other factors. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Company's allowance for loan losses. Such agencies may require the Company to recognize additions to the allowance for loan losses based on their judgements about information available to them at the time of their examination. The Company's most recent examination by the OTS was on May 15, 1995. At the time of the exam the regulators proposed no additions to the allowance for loan losses.

The state of Maine's economy appears to be stable with moderate or flat growth. However, the weakness in the Oxford county economy, which has resulted in high

unemployment and a soft real estate market, must be considered a risk to the overall credit quality of the loan portfolio of Bethel Savings Bank. Bethel Savings Bank has expanded its market beyond the Oxford county with the acquisition of the Key Bank branches. The Company will continue to monitor loans within these portfolios and increase the levels of allowance for loan losses when necessary.

#### Results of Operations

Net income for the quarter ended December 31, 1995 was \$443,436. Primary earnings per share was \$.32 and the fully diluted earnings per share was \$.29 for the quarter ended December 31, 1995. This compares to earnings of \$407,114 or a primary earnings per share of \$.30 per share and a fully diluted earnings per share of \$.28, for the quarter ended December 31, 1994. Net income for the six months ended December 31, 1995 was \$865,073 versus \$812,826 for the period ended December 31, 1994. Primary earnings per share was \$.64 and fully diluted earnings per share was \$.58 for the six month period ended December 31, 1995 versus primary earnings per share of \$.60 and fully diluted earnings per share of \$.56 for the period ended December 31, 1994. The 1994 earnings per share has been restated to give consideration to the 100% stock dividend.

The Company's net interest income was \$2,230,682 for the quarter ended December 31, 1995 versus \$2,242,267 for the quarter ended December 31, 1994, for a decrease of \$11,585. This decrease was due to an increase of \$362,131 in total interest income offset by an increase in total interest expense of \$373,716.

The Company's net interest income was \$4,443,984 for the six months ended December 31, 1995, versus \$4,353,194 for the six months ended December 31, 1994, an increase of \$90,790. Total interest income increased \$945,586 during the six months ended December 31, 1995 compared to the six months ended December 31, 1994, resulting from the following items. Interest income on loans and loans held for sale increased by \$903,603 for the six months ended December 31, 1995 resulting from a \$368,487 increase due to an increase in the volume of loans as well as an increase of \$535,116 due to increased rates on loans. Interest income on investment securities decreased by \$106,324 resulting from a \$102,454 decrease due to a decrease in volume as well as a decrease of \$3,870 due to decreased rates on investments. Interest income on short term liquid funds increased by \$148,307 resulting from a \$105,318 increase due to an increase in volume as well as an increase of \$42,989 due to increased rates on FHLB overnight deposits. The increase in total interest expense of \$854,796 for the six months ended December 31, 1995 resulted from the followingitems. Interest expense on deposits increased by \$833,617 for the six months ended December 31, 1995 resulting from a \$311,548 increase due to an increase in the volume of deposits as well as an increase of \$522,069 due to increasing deposit rates. Interest expense on repurchase agreements increased by \$61,351 due to an increase of \$59,663 in the volume of repurchase agreements as well asan increase of \$1,688 due to increased repurchase agreement rates. Interest expense on borrowings decreased by \$40,172 for the six months ended December 31, 1995 resulting from a decrease of \$284,230 due to a decrease in the volume of borrowings offset by an increase of \$244,058 due to a change in the mix of interest rates on borrowings. The changes in net interest income, as explained above, are also presented in the schedule below.

> Bethel Bancorp Rate/Volume Analysis for the six months ended December 31, 1995 versus December 31, 1994

		Difference Volume	Due	to Rate		Total
Investments Loans FHLB & Other Deposits	\$	(102,454) 368,487 105,318	\$	(3,870) 535,116 42,989	\$	(106,324) 903,603 148,307
Total		371,351		574,235		945,586
Deposits Repurchase Agreements Borrowings		311,548 59,663 (284,230)		522,069 1,688 244,058		833,617 61,351 (40,172)
Total		86,981		767,815		854,796
Net Interest Income	\$ ====	284,370	\$ ===	(193,580)	\$ ===	90,790

Rate/Volume amounts spread proportionately between volume and rate.

From October 1993 to late 1995, actions by the Federal Reserve Board resulted in increases in prime lending rates. In December 1995, actions by the Federal Reserve Board resulted in a decrease in prime lending rates. Approximately 20% of the Company's loan portfolio is comprised of floating rate loans based on a prime rate index. Interest income on these existing loans will fluctuate in the same direction as the prime rate, as well as on approximately 21% of other loans in the Company's portfolio that are based on short-term rate indices such as the one-year treasury bill. A fluctuation in short-term interest rates will also effect deposit and FHLB advance rates, in the same manner. The Company is experiencing and anticipates additional net interest margin compression due to fluctuating rates. The impact on net interest income will depend on, among other things, actual rates charged on the Company's loan portfolio, deposit and advance rates paid by the Company and loan volume.

Total non-interest income was \$550,478 and \$1,164,772 for the three and six months ended December 31, 1995 versus \$655,392 and 1,051,997 for the three and six months ended December 31, 1994. Service fee income was \$235,211 and \$516,820 for the three and six months ended December 31, 1995 versus \$230,593 and \$450,285 for the three and six months ended December 31, 1994. The December 31, 1995 six month increase of \$66,535 in service fee income was primarily due to the deposit fee income generated from the acquisition of the Key Bank branches. Income from available for sale securities gains was \$85,791 and \$206,383 for the three and six months ended December 31, 1995 versus \$4,183 and \$8,129 for the three and six months ended December 31, 1994. Gains from the sale of securities have increased due to the Company selling some of its available for sale securities, taking advantage of the fluctuation in market prices in the mortgage-backed security portfolio. Income from trading account securities was \$7,006 for each of the three and six month periods ended December 31, 1995 versus \$210,676 and \$223,823 for the three and six months ended December 31, 1994. The gain on trading account, in the December 31, 1994 quarter, was due to the sale and appreciation in the market values of the securities classified as trading. Currently, all of the trading account portfolio has been liquidated.

Other income was \$222,470 and \$434,563 for the three and six months ended December 31, 1995, which was an increase of \$12,530 and an increase of \$64,803 from other income for the three and six months ended December 31, 1994, which was \$209,940 and \$369,760, respectively. Gains on the sale of loans held for sale amounted to \$40,342 and \$123,158 for the three and six months ended December 31, 1995 versus \$56,858 and \$116,760 for the three and six months ended December 31, 1994. Gains from the sale of loans have increased as a result of increased originations due to secondary market loan demand from the Company's customers due to current low rates. Gross income for First New England Benefits was \$76,179 and \$154,502 for the three and six months ended December 31, 1994. The amounts discussed in this paragraph are reflected in other income.

Total operating expense, or non-interest expense, for the Company was \$1,935,671 and \$3,951,595 for the three and six months ended December 31, 1995 versus \$2,084,286 and \$3,776,544 for the three and six months ended December 31, 1994.

Compensation expense increased by \$11,585 and \$126,193 for the three and six months ended December 31, 1995 as a result of the addition of the four new branches, annual salary increases and the increase in the number of individual employees qualifying for the Company's profit sharing and 401(k) program. Net occupancy expenses decreased by \$3,399 and increased by \$15,093 for the three and six months ended December 31, 1995. The six month increase in occupancy expense was primarily due to the four new branches acquired from Key Bank. Equipment expense increased by \$26,697 for the six months ended December 31, 1995 due to the expenses associated with the new acquisitions as well as the general needs at the subsidiaries. Goodwill expense increased by \$15,769 and \$58,839 for the three and six months ended December 31, 1995 due to the premium paid for the four Key Bank branches. Other expenses have decreased by \$172,112 and \$51,771 for the three and six months ended December 31, 1995 versus the three and six months ended December 31, 1994. Other expenses decreased during the three and six months ended December 31, 1995 primarily due to the Company decreasing its computer services, provision for real estate owned, telephone, supplies and deposit insurance expenses . In September 1995, the Company received a rebate from the FDIC for its BIF insured deposits. This rebat This rebate reduced other expenses by approximately \$56,000.

The FDIC has proposed a one time assessment on all SAIF insured deposits in a range of \$.85 to \$.90 per \$100 of domestic deposits held as of March 31, 1995. This one time assessment is intended to recapitalize the SAIF to the required level of 1.25% of insured deposits and could be payable in early 1996. If the assessment is made at the proposed rates, the effect on the Company would be an after tax charge of approximately \$320,000 (assuming an income tax rate of The one time charge assumes a .85% charge on Brunswick Federal Savings, 36%). F.A. deposits of approximately \$60,000,000 at March 31, 1995, which does not include the BIF insured deposits of the newly acquired Key Bank branches. Subsequent to the proposed payment of the one time assessment, the ongoing risk based assessment schedule for the newly capitalized SAIF would be similar to the schedule of BIF (the current FDIC board proposal has rates ranging from 4 to 31 basis points). The Company anticipates that it would be assessed at the lowest BIF rate as it currently is assessed at the lowest SAIF rate due to its regulatory standing. If the Company's premium is reduced to 4 basis points, the Company would have future after tax annual savings of approximately \$180,000 (assuming an income tax rate of 36%). The annual savings assumes a .04% insurance premium charge compared to the current .23% insurance premium paid on the Company's total deposit base of \$149,000,000.

The Company announced, subject to the receipt of necessary regulatory approval, its intention to merge the Company's two wholly-owned banking subsidiaries, Bethel Savings Bank, F.S.B. and Brunswick Federal Savings, F.A.. The merged banking subsidiaries would operate under the new name Northeast Bank, F.S.B.. The Company also intends to relocate its corporate headquarters and open a new retail banking facility in the Lewiston/Auburn area. Subject to regulatory approval, it is expected that these events will be completed by July 1, 1996. Due to the corporate plans mentioned above, the Company will incur additional expenses that will have a negative impact on earnings in the following quarters. The additional expenses are one time in nature and have not been projected at this time. The Company anticipates, over the long term, these moves will lead to an increase in efficiency and performance.

Impact of Inflation

The consolidated financial statements and related notes herein have been presented in terms of historic dollars without considering changes in the relative purchasing power of money over time due to inflation. Unlike many industrial companies, substantially all of the assets and virtually all of the liabilities of the Company are monetary in nature. As a result, interest rates have a more significant impact on the Company's performance than the general level of inflation. Over short periods of time, interest rates may not necessarily move in the same direction or in the same magnitude as inflation.

BETHEL BANCORP AND SUBSIDIARIES Part II - Other Information

Item 1. Legal Proceedings Not Applicable.

Item 2. Changes in Securities

Item 3. Defaults Upon Senior Securities

Item 4. Submission of Matters to a Vote of Security Holders Not Applicable.

Item 5. Other Information Not Applicable.

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Item 6. Exhibits and Reports on Form 8 - K
(a) Exhibits
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11 Statement regarding computation of per share earnings

27 Financial data schedule

(b) Reports on Form 8 - K No reports on Form 8 - K have been filed during the quarter ended December 31, 1995.

> BETHEL BANCORP AND SUBSIDIARIES Signatures

Pursuant to the requirements of the Securities Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BETHEL BANCORP (Registrant)

/s/ James D. Delamater James D. Delamater President and CEO

/s/ Richard Wyman

Richard Wyman Chief Financial Officer

# BETHEL BANCORP AND SUBSIDIARIES Index to Exhibits

EXHIBIT NUMBER

## DESCRIPTION

- 11 Statement regarding computation of per share earnings
- 27 Finanacial Data Schedule

#### BETHEL BANCORP AND SUBSIDIARIES Exhibit 11. Statement Regarding Computation of Per Share Earnings

	Three Months Ended December 31,1995	Three Months Ended December 31, 1994*
EQUIVALENT SHARES:		
Average Shares Outstanding	1,195,685	1,094,800
Total Equivalent Shares Total Primary Shares Total Fully Diluted Shares	1,195,685 1,293,424 1,529,798	1,094,800 1,226,670 1,460,434
Net Income Less Preferred Stock Dividend	\$    443,436 35,000	\$ 407,114 35,000
Net Income after Preferred Dividend	\$    408,436	\$ 372,114
Primary Earnings Per Share Fully Diluted Earnings Per	\$ 0.32	\$ 0.30
Share	\$ 0.29	\$ 0.28
	Six Months Ended December 31, 1995	Six Months Ended December 31, 1994*
EQUIVALENT SHARES:		Six Months Ended December 31, 1994*
EQUIVALENT SHARES: Average Shares Outstanding		Six Months Ended December 31, 1994* 
Average Shares Outstanding Total Equivalent Shares Total Primary Shares	1,157,967 1,157,967 1,252,857	1,094,800 1,094,800 1,231,236
Average Shares Outstanding Total Equivalent Shares Total Primary Shares Total Fully Diluted Shares	1,157,967 1,157,967 1,252,857 1,492,080	1,094,800 1,094,800 1,231,236 1,465,000
Average Shares Outstanding Total Equivalent Shares Total Primary Shares Total Fully Diluted Shares Net Income	1,157,967 1,157,967 1,252,857 1,492,080 \$ 865,073 69,999 \$ 795,074	1,094,800 1,094,800 1,231,236 1,465,000 \$ 812,826 69,999 \$ 742,827
Average Shares Outstanding Total Equivalent Shares Total Primary Shares Total Fully Diluted Shares Net Income Less Preferred Stock Dividend Net Income after Preferred	1,157,967 1,157,967 1,252,857 1,492,080 \$ 865,073 69,999 \$ 795,074	1,094,800 1,094,800 1,231,236 1,465,000 \$ 812,826 69,999

\*The 1994 earnings per share was restated due to the 100% common stock dividend.

9 0000811831 BETHEL BANCORP 1

> 6-M0S JUN-30-1996 JUL-01-1995 DEC-31-1995 3,962,657 18,428,495 0 0 12,510,182 0 0 170,039,108 2,394,000 216, 198, 973 , 149,335,274 19,904,648 1,460,829 22,950,000 1,203,486 0 1,999,980 15,616,003 216,198,973 8,176,899 456,895 373,552 9,007,346 3,287,660 4,563,362 4,443,984 295,563 206,383 3,951,595 1,361,598 1,361,598 0 0 865,073 0.64 0.58 4.356 3,624,000 0 410,706 4,175,000 2,396,000 318,339 20,775 2,394,000 643,586 0 1,750,414