#### UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

## Washington, D.C. 20549

### FORM 8-K

### **CURRENT REPORT**

### Pursuant to Section 13 or 15(d) of the

### Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): <u>August 3, 2007</u>

NORTHEAST BANCORP (Exact Name of Registrant as Specified in its Charter)

<u>Maine</u> (State or Other Jurisdiction Incorporation) (Commission File Number)

<u>01-0425066</u> (IRS Employer Identification Number)

500 Canal Street, Lewiston, Maine (Address of Principal Executive Offices)

Registrant's telephone number, including area code:

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions.

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425).
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12).
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)).
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240. Rule 13e-4(c)).

# Item 9.01 Financial Statements and Exhibits.

(c)Exhibits.

#### Exhibit No. Description

99.1 Press Release, dated August 3, 2007 regarding fourth quarter and fiscal year 2007 earnings.

# Item 7.01 Regulation FD Disclosure.

On August 3, 2007, Northeast Bancorp, a Maine corporation (the "Company"), issued a press release announcing its earnings for the fourth quarter ended June 30, 2007. The full text of this press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

The information contained herein, including the exhibit attached hereto, is furnished pursuant to Item 7.01 of this Form 8-K and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section. Further, the information in this report (including the exhibits hereto) are not to be incorporated by reference into any of the Company's filings with the Securities and Exchange Commission, whether filed prior to or after the furnishing of these certificates, regardless of any general or specific incorporation language in such filing.

# Item 2.02 Results of Information and Financial Condition.

The press release referred to under Item 7.01 above and filed as Exhibit 99.1 hereto included disclosure regarding the earnings and financial results of Northeast Bancorp for the fourth quarter ended June 30, 2007. The full text of this press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

<u>04240</u> (Zip Code)

(207) 786-3245

The information contained herein, including the exhibit attached hereto, is furnished pursuant to Item 2.02 of this Form 8-K and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section. Further, the information in this report (including the exhibits hereto) are not to be incorporated by reference into any of the Company's filings with the Securities and Exchange Commission, whether filed prior to or after the furnishing of these certificates, regardless of any general or specific incorporation language in such filing.

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# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: August 7, 2007

NORTHEAST BANCORP By:/s/ James D. Delamater James D. Delamater President and Chief Executive Officer

## EXHIBIT INDEX

## Exhibit No. Description

99.1 Press Release, dated August 3, 2007 regarding fourth quarter and fiscal year 2007 earnings.

#### FOR IMMEDIATE RELEASE



For More Information: Jim Delamater, President & CEO Northeast Bank, 500 Canal Street, Lewiston, ME 04240 www.northeastbank.com

1-800-284-5989 ext. 3569 jdelamater@northeastbank.com

#### Northeast Bancorp Announces Earnings for Year and Quarter Ended June 2007

Lewiston, **MAINE** (August 3, 2007) – Northeast Bancorp (AMEX: NBN), the parent company of Northeast Bank, reported earnings for the fiscal year ended June 30, 2007 of \$1,886,677, or \$0.76 per diluted share, as compared to earnings of \$4,004,199, or \$1.59 per diluted share, for the prior fiscal year. Fourth quarter earnings for the 2007 period were \$489,686, or \$0.20 per diluted share, compared to \$1,017,165, or \$0.41 per diluted share, for the same period in 2006. The decline in earnings for the year-end and the quarter-end periods was attributable to a decrease in net interest income, a decline in earning assets, as well as to the increased cost to retain and grow core deposits and expenses related to four previously announced insurance agency acquisitions.

Jim Delamater, President and CEO noted "Fiscal 2007 was a year of significant change for Northeast as we took bold moves to grow our infrastructure in support of the Company's strategic plan to achieve full diversification of our revenue streams. The most important move was the rapid expansion of our insurance subsidiary, Northeast Bank Insurance Group, Inc., which has grown to eleven agency offices." The four agencies are projected to bring in over \$1.5 million in projected commission revenue and gave Northeast entry into three new markets including Turner, Livermore Falls, and Scarborough.

Total assets at fiscal year end were approximately \$557 million as compared to approximately \$563 million at the same date in 2006. Net interest income for the year ended June 30, 2007 was \$15,585,357, representing a 17% decrease over \$18,695,602 for the same period last year. As a result, net interest margin for the fiscal year (net interest income expressed as a percentage of interest earning assets) declined from 3.49% to 2.99%.

"In the face of a challenging real estate market and irrational pricing, we remained committed to maintaining a conservative pricing strategy and cultivating a diligent credit culture; these strategies have resulted in a decline in earning assets. We recognize that these decisions have impacted earnings in the short-term; however, we believe that preserving the strength of the balance sheet is the right thing to do for the long-term," continued Delamater.

Noninterest income for the year ended June 30, 2007 was \$7,944,827, representing a 20% increase over \$6,594,881 for the same period in 2006. This increase was attributable to higher commission revenue from Northeast Financial, a division of Northeast Bank, and Northeast Bank Insurance Group. Trust and private banking services also continued to contribute to the revenue stream. In addition, gain on loan sales increased significantly as the Company further developed relationships with national conduit lenders for selling commercial loans and residential real estate mortgages.

"We are pleased with the results delivered in our financial services areas as we develop higher income diversity and grow noninterest income, which made up 34% of the revenue stream for the fiscal year ended June 30, 2007, an increase of eight percentage points over the prior fiscal year. We will continue to demonstrate our ability to build a full-service financial company to serve the needs of today's sophisticated customers."

Northeast Bancorp common shares trade on the American Stock Exchange with approximately 2.4 million shares outstanding and, as of June 30, 2007, book value per share was \$16.68. The Company reports that it continues to focus on increasing shareholder value and, as part of those efforts, it regularly reviews its capital levels and evaluates the repurchase of its common stock whenever this action is deemed to be a good use of the Company's funds and is in the best interests of shareholders. Under the 2006 stock repurchase plan, 3,800 shares were repurchased in fiscal 2007. The remaining repurchase authority under the 2006 plan is 196,200 shares.

Northeast Bancorp, headquartered at 500 Canal Street, Lewiston, ME 04240, is the holding company for the Maine-based Northeast Bank, founded in 1872. Northeast Bank, together with its wholly owned subsidiary, Northeast Bank Insurance Group, Inc., operates 23 retail and insurance locations and derives its income from a combination of traditional banking services and non-traditional financial products and services including insurance, investments, trust and private banking.

Management encourages present and prospective shareholders to contact President & CEO Jim Delamater directly to discuss the Company, its products and services, and ongoing efforts to develop shareholder value. He can be reached at jdelamater@northeastbank.com or toll free at 1-800-284-5989. Management also suggests that any person interested in utilizing the services of Northeast Bancorp or its subsidiaries or interested in learning more about the Company should access its web site at <u>www.northeastbank.com</u>.

This news release contains certain forward-looking statements with respect to the financial condition, results of operations and business of Northeast Bancorp. Such forward-looking statements reflect the Company's current views and expectations based largely on information currently available to its management, and on its current expectations, assumptions, plan, estimates, judgments, and projections about its business and its industry, and they involve inherent risks and uncertainties. Although the Company believes that these forward-looking statements are based on reasonable estimates and assumptions, they are not guarantees of future performance and are subject to known and unknown risks, uncertainties, contingencies, and other factors. Accordingly, the Company is unable to provide any assurance that its expectations will, in fact, occur or that its estimates or assumptions will be correct. Actual results could differ materially from those expressed or implied by such forward-looking statements due to a variety of factors, including, but not limited to, those related to the economic environment, particularly in the market areas in which the Company operates, competitive products and pricing, fiscal and monetary policies of the U.S. government, changes in government regulations affecting financial institutions, including regulatory fees and capital requirements, changes in prevailing rates, acquisitions and the integration of acquired businesses, credit risk management, asset/liability management, changes in technology, changes in securities markets, and the availability of and the costs associated with sources of liquidity. Accordingly, investors and others are cautioned not to place undue reliance on such forward-looking statements. For a more complete discussion of certain risks and uncertainties affecting the Company, please see "Item 1. Business Forward-Looking Statements and Risk Factors" set forth in the Company's Form 10-K for year ended June 30, 2006.

Customer access to securities is provided through Commonwealth Financial Network, Member NASD/SIPC. Important information—Securities, annuities, and insurance products are not deposit products, are not FDIC insured, are subject to investment risk, including the possible loss of

# NORTHEAST BANCORP

(Dollars in Thousands, Except Per Share and Shares Outstanding Data) (Unaudited)

				Months Ended	0/			Twelve Months Ended		0/
		June 30, 2007		2006	% Change		June 30, 2007		2006	% Change
Selected financial information										<u> </u>
Income statement data:										
Interest income	\$	8,802	\$	9,011	-2%	\$	35,682	\$	35,456	1%
Interest expense		5,128		4,598	12%		20,097		16,761	20%
Net interest income		3,674		4,413	-17%		15,585		18,695	-17%
Provision for loan losses		113		300	-62%		989		1,226	-19%
Net interest income after provision for										
loan losses		3,561		4,113	-13%		14,596		17,469	-16%
Gain on sale of loans		210		95	121%		869		309	181%
Gain on securities		12		6	100%		42		17	147%
Other noninterest income		1,986		1,930	3%		7,034		6,269	12%
Noninterest expense		5,176		4,673	11%		20,075		18,209	10%
Operating income before income tax		593		1,471	-60%		2,466		5,855	-58%
Income tax expense		103		454	-77%		579		1,851	-69%
Net income	\$	490	\$	1,017	-52%	\$	1,887	\$	4,004	-53%
Per share data:	¢	0.20	¢	0.42	520/	¢	0.77	¢	1.61	520/
Basic earning per common share	\$	0.20	\$		-52%		0.77	\$		-52%
Diluted earnings per common share	\$	0.20	\$	0.41	-51%	\$	0.76	\$	1.59	-52%
Weighted average shares outstanding:		2 452 5 49		2 444 007	00/		2 451 (10		2 402 5(0	20/
Basic		2,452,548		2,444,907	0%		2,451,610		2,493,560	-2%
Diluted		2,468,978		2,469,364	0%		2,470,670		2,526,095	-2%
Book value per share		16.68		15.98			16.68		15.98	
Tangible book value per share		13.83		15.03			13.83		15.03	
Net interest margin		2.879	6	3.35%			2.99%		3.49%	
Net interest spread		2.46%		2.98%			2.59%		3.15%	
Return on average assets (annualized)		0.36%		0.72%			0.34%		0.70%	
Return on equity (annualized)		4.70%		10.34%			4.59%		9.95%	
Tier I leverage ratio (Bank)		8.60%		9.07%			8.60%		9.95%	
Tier I risk-based capital ratio (Bank)		11.45%		12.18%			11.45% 12.70%		12.18% 13.44%	
Total risk-based capital ratio (Bank)		12.70		13.44%						
Efficiency ratio		5 000	0	73%			85%	)	72%	
Nonperforming loans		5,090		8,226			5,090		8,226	
Total nonperforming assets		5,090	1	8,227			5,090		8,227	
Nonperforming loans as a % of total loans	5	1.20%	0	1.89%			1.20%	)	1.89%	
Nonperforming assets as a % of total										
assets		0.91		1.46%			0.91%		1.46%	

	June 30	June 30,		0/0	
	2007		2006	Change	
Balance sheet highlights:					
Available for sale securities, at market	\$ 86,348	\$	86,138	0%	
Loans held for sale	1,636		681	140%	
Loans	425,571		435,663	-2%	
Allowance for loan losses	5,756		5,496	5%	
Total assets	556,994		562,918	-1%	
Deposits:					
NOW and money market	61,459		63,862	-4%	
Savings	21,145		24,247	-13%	
Certificates of deposits	223,071		217,187	3%	
Brokered time deposits	22,546		51,859	-57%	
Noninterest-bearing deposits	36,333		38,138	-5%	

Total deposits	364,554	395,293	-8%	
Borrowings	147,564	124,803	18%	
Shareholders' equity	40,850	39,096	4%	
Shares outstanding	2,448,832	2,447,132	0%	