#### UNITED STATES

### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the

Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): <u>August 8, 2008</u>

NORTHEAST BANCORP (Exact Name of Registrant as Specified in its Charter)

(State or Other Jurisdiction Incorporation)

(Commission File Number)

<u>01-0425066</u> (IRS Employer Identification Number)

500 Canal Street, Lewiston, Maine (Address of Principal Executive Offices)

Registrant's telephone number, including area code:

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions.

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425).

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12).

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)).

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240. Rule 13e-4(c)).

### Item 9.01 Financial Statements and Exhibits.

## Exhibit No. Description

99.1 Press Release, dated August 8, 2008 regarding fourth quarter and fiscal year 2008 earnings.

## Item 7.01 Regulation FD Disclosure.

(c)Exhibits.

On August 8, 2008, Northeast Bancorp, a Maine corporation (the "Company"), issued a press release announcing its earnings for the fourth quarter ended June 30, 2008. The full text of this press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

The information contained herein, including the exhibit attached hereto, is furnished pursuant to Item 7.01 of this Form 8-K and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section. Further, the information in this report (including the exhibits hereto) are not to be incorporated by reference into any of the Company's filings with the Securities and Exchange Commission, whether filed prior to or after the furnishing of these certificates, regardless of any general or specific incorporation language in such filing.

# Item 2.02 Results of Information and Financial Condition.

The press release referred to under Item 7.01 above and filed as Exhibit 99.1 hereto included disclosure regarding the earnings and financial results of Northeast Bancorp for the fourth quarter ended June 30, 2008. The full text of this press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

The information contained herein, including the exhibit attached hereto, is furnished pursuant to Item 2.02 of this Form 8-K and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section. Further, the information in this report (including the exhibits hereto) are not to be incorporated by reference into any of the Company's filings with the Securities and Exchange Commission, whether filed prior to or after the furnishing of these certificates, regardless of any general or specific incorporation language in such filing.

04240 (Zip Code)

(207) 786-3245

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: August 11, 2008

NORTHEAST BANCORP By:<u>/s/ James D. Delamater</u> James D. Delamater *President and Chief Executive Officer* 

## EXHIBIT INDEX

<u>Exhibit No.</u>

Description

99.1 Press Release, dated August 8, 2008 regarding fourth quarter and fiscal year 2008 earnings.

### FOR IMMEDIATE RELEASE



For More Information: Jim Delamater, President & CEO Northeast Bank, 500 Canal Street, Lewiston, ME 04240 www.northeastbank.com

## Northeast Bancorp Announces Fourth Quarter and Year-end Earnings; Assets Approach \$600 million Mark

Lewiston, MAINE (August 08, 2008) – Northeast Bancorp (NASDAQ: **NBN**), the parent company for Northeast Bank (<u>www.northeastbank.com</u>), announced that earnings for the year ended June 30, 2008 were \$1,931,289, or \$0.82 per diluted share, representing an increase of \$44,612, or 2%, over earnings for the prior fiscal year of \$1,886,677, or \$0.76 per diluted share. As of June 30, 2008, Northeast Bancorp had total assets of approximately \$598 million, representing a 7% increase over assets at the end of the prior fiscal year, which was approximately \$557 million.

For the fourth quarter ended June 30, 2008 earnings were \$426,127, or \$0.18 per diluted share, representing a decrease of \$63,559, or 13%, from earnings for the same period last year which were \$489,686, or \$0.20 per diluted share.

"We are pleased with the results for this fiscal year. With the deterioration of the credit markets and the volatility of interest rates, we are confident that our business model to diversify our revenue streams is beginning to pay off," said Jim Delamater, President and CEO. "We're closing in on the \$600 million mark in total assets and entering 2009 in an excellent position," he continued.

Noninterest income for the year ended June 30, 2008 increased \$2,858,397, to \$10,803,224 from \$7,944,827 for the same period last year. Noninterest income now makes up close to 43% of the Company's revenue stream. For the fourth quarter ended June 30, 2008, noninterest income was \$2,776,134, representing an increase of \$568,432, or 26%, over noninterest income for the same period last year, which was \$2,207,702.

"Our growth in noninterest income is starting to attract national attention with our level of noninterest income as a percentage of total revenue moving closer to that of our larger, regional competitors. Revenue diversity is essential and we are pursuing this new business model to reshape the way in which financial products are packaged, priced and sold," said Delamater.

For the year ended June 30, 2008, net interest and dividend income decreased \$1,238,688, to \$14,346,669 as compared to \$15,585,357 the prior year. Comparing the quarter ended June 30, 2008 to the same period in the prior year, net interest and dividend income increased \$108,273 to \$3,781,857 as net interest spreads improved. To manage margin compression, the Company has, over the past eight quarters, reduced the amount of originated loans held in its portfolio, resulting in a decline in outstanding loans of \$16,377,449, to \$409,193,969, compared to the amount at June 30, 2007.

Northeast's deposit portfolio decreased \$1,180,006 over the level at the end of the prior fiscal year as the Company continued to reduce its reliance on wholesale or brokered deposits to fund asset growth. Brokered deposits were reduced by \$10.0 million, as core deposits increased \$8.8 million, with this increase reflected in the growth in time deposits and money market accounts.

Net interest spread for the quarter ended June 30, 2008 was 2.52%, a seven basis point improvement as compared to 2.45% for the quarter ended June 30, 2007. This improvement was due to the decrease in the overall cost of funds of 57 basis points, to 3.78%, for the quarter ended June 30, 2008 compared to the same period one year ago. The cost of funds has declined due to the repricing of certificates of deposit at maturity to lower rates and the reduction in rates paid on interest-bearing, non-maturing deposits.

"We've continued to step away from aggressive loan growth in an effort to maintain the integrity of both our balance sheet and the credit quality of our loan portfolio. We are seeing the results of irrational lending and pricing practices across the country, as well as the impact of creative financing tactics. The resulting reduction in our loan portfolio has allowed us to reduce our reliance on higher cost wholesale deposits, thus improving both our cost of funds and our liquidity position," Delamater noted.

Northeast Bank's allowance for loan losses was \$5.7 million at June 30, 2008, \$0.1 million lower than at June 30, 2007. As a percentage of outstanding loans, the allowance for loan losses was 1.38% at June 30, 2008 compared to 1.35% for the same period one year ago. The allowance of loan losses as a percentage of nonperforming loans was 74% at June 30, 2008 compared to 113% at June 30, 2007.

The decrease of 39 percentage points was due to an increase in nonperforming commercial and commercial real estate loans compared to same period last year. The risk of loss associated with these loans was incorporated in determining the adequacy of the allowance for loan losses at June 30, 2008. Northeast has also experienced an increase in delinquent loans of \$2.2 million, to \$12.5 million at June 30, 2008. Although the delinquency ratio increased from 2.42% at June 30, 2007 to 3.06% at June 30, 2008, the trend has been declining over the six months ended June 30, 2008 when compared to the 4.12% delinquency ratio at December 31, 2007.

"Our commitment to steer clear of sub-prime products and pricing disparities resulted in a stronger credit portfolio in the last year, with what we believe is an appropriate level of delinquency given the current state of the economy. In addition, our approach supports our brand position as a "trusted advisor," always working with our customers' needs and best interests in mind," said Delamater

Northeast Bancorp, headquartered at 500 Canal Street, Lewiston, ME 04240, is the holding company for the Maine-based Northeast Bank, founded in 1872. Northeast Bank is a leader in delivering one-stop shopping for financial services. Together with its wholly-owned subsidiary, Northeast Bank Insurance Group, Inc., the Company operates retail and insurance locations in Maine and now the Seacoast area of New Hampshire, and derives its income from a combination of traditional banking services and non-traditional financial products and services, including insurance and investments.

1-800-284-5989 ext. 3569 jdelamater@northeastbank.com

Management encourages present and prospective shareholders to contact President and CEO Jim Delamater directly to discuss the Company, its products and services, and ongoing efforts to develop shareholder value. He can be reached at jdelamater@northeastbank.com or toll free at 1-800-284-5989. Management also suggests that any person wishing to utilize the services of Northeast Bancorp or its subsidiaries or who are interested in learning more about the Company to access its web site at <u>www.northeastbank.com</u>.

This communication contains certain "forward-looking statements". Although the Company believes that these forward-looking statements are based on reasonable estimates and assumptions, they are not guarantees of future performance and are subject to known and unknown risks, uncertainties, and other factors. These statements speak only as of the date of this report and we do not undertake any obligation to update or revise any of these forward-looking statements to reflect events or circumstances occurring after the date of this communication or to reflect the occurrence of unanticipated events. For a more complete discussion of certain risks and uncertainties affecting the Company, please see "Item 1. Business-Forward-Looking Statements and Risk Factors" set forth in the Company's Form 10-K for the year ended June 30, 2007.

Customer access to securities is provided through Commonwealth Financial Network, Member NASD/SIPC. Important information--Securities, annuities, and insurance products are not deposit products, not FDIC insured, are subject to investment risk, including the possible loss of principal, and are not an obligation of or guaranteed by the Bank.

### NORTHEAST BANCORP

### (Dollars in Thousands, Except Per Share and Shares Outstanding Data)

(Unaudited)

| 2008    2007    Change    2008    2007    Change      Selected financial information    Income statement data:    Interest income    \$ 8,572    \$ 8,802    -3%    \$ 35,397    \$ 35,682    -1%      Interest income    \$ 8,572    \$ 8,802    -3%    \$ 20,097    \$ 5%      Net interest income    3,782    3,674    3%    14,346    15,585    -8%      Provision for loan losses    179    113    58%    836    989    -15%      Net interest income afterprovision for loan losses    3,603    3,561    1%    13,510    14,596    -7% |   | Three Months Ended<br>June 30, |        |            | %      |    | Twelve Mo<br>Jun | %      |           |        |
|--|---|--------------------------------|--------|------------|--------|----|------------------|--------|-----------|--------|
| Selected financial information    Income statement data:    Interest income  \$ 8,572 \$ 8,802 -3% \$ 35,397 \$ 35,682 -1%    Interest expense  4,790 5,128 -7% 21,051 20,097 5%    Net interest income  3,782 3,674 3% 14,346 15,585 -8%    Provision for loan losses  179 113 58% 836 989 -15%    Net interest income afterprovision for loan  |   |                                | ,      | 2007       | Change |    | 2008             |        | 2007      | Change |
| Interest income  \$  8,572  \$  8,802  -3%  \$  35,397  \$  35,682  -1%    Interest expense  4,790  5,128  -7%  21,051  20,097  5%    Net interest income  3,782  3,674  3%  14,346  15,585  -8%    Provision for loan losses  179  113  58%  836  989  -15%    Net interest income afterprovision for loan  | Selected financial information              | <br>                           |        |            |        |    |                  |        |           |        |
| Interest expense    4,790    5,128    -7%    21,051    20,097    5%      Net interest income    3,782    3,674    3%    14,346    15,585    -8%      Provision for loan losses    179    113    58%    836    989    -15%      Net interest income afterprovision for loan   | Income statement data:                      |                                |        |            |        |    |                  |        |           |        |
| Net interest income    3,782    3,674    3%    14,346    15,585    -8%      Provision for loan losses    179    113    58%    836    989    -15%      Net interest income afterprovision for loan  |   | \$                             | \$     |            |        | \$ |                  | \$     |           |        |
| Provision for loan losses17911358%836989-15%Net interest income afterprovision for loan  | -   |                                |        |            |        |    |                  |        |           |        |
| Net interest income afterprovision for loan  |   |                                |        |            |        |    |                  |        |           |        |
| •  |   | <br>179                        |        | 113        | 58%    |    | 836              |        | 989       | -15%   |
| losses 3,603 3,561 1% 13,510 14,596 -7%  | Net interest income afterprovision for loan |                                |        |            |        |    |                  |        |           |        |
|  | losses                                      | 3,603                          |        | 3,561      | 1%     |    | 13,510           |        | 14,596    | -7%    |
| Gain on sale of loans    160    210    -24%    556    869    -36%  | Gain on sale of loans                       | 160                            |        | 210        | -24%   |    | 556              |        | 869       | -36%   |
| Gain on securities    34    12    183%    293    42    598%  | Gain on securities                          | 34                             |        | 12         | 183%   |    | 293              |        | 42        | 598%   |
| Investment brokerage income    558    712    -22%    2,223    2,385    -7%   | Investment brokerage income                 | 558                            |        | 712        | -22%   |    | 2,223            |        | 2,385     | -7%    |
| Insurance agency income    1,411    728    94%    5,364    2,331    130%   |   | ,                              |        | 728        |        |    | 5,364            |        |           | 130%   |
| Other noninterest income    613    546    12%    2,367    2,318    2%  | Other noninterest income                    | <br>613                        |        | 546        | 12%    |    | 2,367            |        | 2,318     | 2%     |
| Noninterest Income    2,776    2,208    26%    10,803    7,945    36%  | Noninterest Income                          | <br>2,776                      |        | 2,208      | 26%    |    | 10,803           |        | 7,945     | 36%    |
| Noninterest expense    5,886    5,176    14%    21,854    20,075    9%   | Noninterest expense                         | 5,886                          |        | 5,176      | 14%    |    | 21,854           |        | 20,075    | 9%     |
| Operating income before income tax    493    593    -17%    2,459    2,466    0%   | Operating income before income tax          | 493                            |        | 593        | -17%   |    | 2,459            |        | 2,466     | 0%     |
| Income tax expense 67 103 -35% 528 579 -9%   | Income tax expense                          | 67                             |        | 103        | -35%   |    | 528              |        | 579       | -9%    |
| Net income \$ 426 \$ 490 -13% \$ 1,931 \$ 1,887 2%   | Net income                                  | \$<br>426                      | \$     | 490        | -13%   | \$ | 1,931            | \$     | 1,887     | 2%     |
|  |   |                                |        |            |        |    |                  |        |           |        |
| Per share data:  |   |                                |        |            |        |    |                  |        |           |        |
| Basic earning per common share    \$    0.18    \$    0.20    -10%    \$    0.82    \$    0.77    6%   |   |                                |        |            |        |    |                  |        |           |        |
| Diluted earnings per common share    \$ 0.18    0.20    -10%    \$ 0.82    \$ 0.76    8%   |   | \$<br>0.18                     | \$     | 0.20       | -10%   | \$ | 0.82             | \$     | 0.76      | 8%     |
| Weighted average shares outstanding:   |   | 0.045.400                      |        | 0 450 5 40 | 60/    |    | 0.050.404        |        | 0.454.640 | 10/    |
| Basic 2,315,182 2,452,548 -6% 2,352,484 2,451,610 -4%  |   |                                |        |            |        |    |                  |        |           |        |
| Diluted 2,322,869 2,468,978 -6% 2,366,340 2,470,670 -4%  | Diluted                                     | 2,322,869                      |        | 2,468,978  | -6%    |    | 2,366,340        |        | 2,470,670 | -4%    |
| Book value per share    \$    17.40    \$    16.68    \$    17.40    \$    16.68   |   |                                |        |            |        |    |                  |        |           |        |
| Tangible book value per share  \$  11.85  \$  13.83  \$  11.85  \$  13.83  | Tangible book value per share               | \$<br>11.85                    | \$     | 13.83      |        | \$ | 11.85            | \$     | 13.83     |        |
| Net interest margin 2.81% 2.87% 2.70% 2.99%  | Net interest margin                         | 2 81%                          | 'n     | 2 879      | 6      |    | 2 70% 2          |        | 2 99%     |        |
| Net interest spread    2.52%    2.46%    2.38%    2.59%  |   |                                |        |            |        |    |                  |        |           |        |
| Return on average assets (annualized)0.29%0.36%0.33%0.34%  | -   |                                |        |            |        |    |                  |        |           |        |
|  |   | 4.01%                          |        |            | 4.70%  |    | 4.63%            |        |           |        |
|  |   |                                |        |            |        |    | 7.06%            |        |           |        |
| Tier I risk-based capital ratio (Bank)    9.60%    11.46%    9.60%    11.46%   |   |                                |        |            |        |    |                  |        |           |        |
| Total risk-based capital ratio (Bank)    10.85%    12.71%    10.85%    12.71%  |   |                                |        |            |        |    |                  |        |           |        |
| Efficiency ratio 90% 88% 87% 85%   |   |                                |        |            |        |    |                  |        |           |        |
| Nonperforming loans 7,703 5,090 7,703 5,090  |   |                                |        |            |        |    |                  |        |           |        |
| Total nonperforming assets 8,381 5,090 8,381 5,090   |   |                                |        |            |        |    |                  |        |           |        |
| Nonperforming loans as a % of total loans 1.88% 1.20% 1.88% 1.20%  |   |                                | ,<br>D |            | 6      |    |                  | ,<br>D |           |        |
| Nonperforming assets as a % of total assets1.40%0.91%1.40%0.91%  |   | 1.40%                          | ,<br>D | 0.91%      | 6      |    | 1.40%            | ó      | 0.91%     |        |

|  | June  | %   |                                 |
|--|---|---|---------------------------------|
|  | <br>2008  | 2007  | Change                          |
| Balance sheet highlights:  |   |   |                                 |
| Available-for-sale securities, at fair value   | \$<br>134,483                                       | \$<br>86,348  | 56%                             |
| Loans held for sale  | 486   | 1,636   | -70%                            |
| Loans  | 409,194   | 425,571   | -4%                             |
| Allowance for loan losses  | 5,656   | 5,756   | -2%                             |
| Goodwill & intangibles   | 12,835  | 6,991   | 84%                             |
| Total assets   | 598,274   | 556,994   | 7%                              |
| Deposits:<br>NOW and money market<br>Savings<br>Certificates of deposits<br>Brokered time deposits<br>Noninterest-bearing deposits | <br>70,138<br>19,906<br>225,590<br>12,597<br>35,143 | <br>61,459<br>21,145<br>223,071<br>22,546<br>36,333 | 14%<br>-6%<br>1%<br>-44%<br>-3% |
| Total deposits   | 363,374   | 364,554   | 0%                              |
| Borrowings<br>Shareholders' equity   | 186,830<br>40,273                                   | 147,564<br>40,850                                   | 27%<br>-1%                      |
| Shares outstanding   | 2,315,182   | 2,448,832   | -5%                             |