# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the

Securities Exchange Act of 1934

| Date of Report (Date of earliest event reported): <u>April 18, 2005</u>   |  |  |  |  |  |  |  |
|---|--|--|--|--|--|--|--|
| NORTHEAST BANCORP  (Exact Name of Registrant as Specified in its Charter) |  |  |  |  |  |  |  |
| <u>Maine</u> (State or Other Jurisdiction Incorporation)                  | <u>1-14588</u><br>(Commission File Number) | 01-0425066  (IRS Employer Identification Number) |  |  |  |  |  |
| 158 Court Street, Auburn, Maine  (Address of Principal Executive Offices) |  | 04210<br>(Zip Code)                              |  |  |  |  |  |
| Registrant's telephone number, including area                             | ı code:                                    | (207) 777-6411                                   |  |  |  |  |  |

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions.

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425).
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12).
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)).
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240. Rule 13e-4(c)).

## Item 9.01 Financial Statements and Exhibits.

(c) Exhibits.

## **Exhibit No. Description**

99.1 Press Release, dated April 18, 2005 regarding third quarter 2005 earnings and the declaration of a dividend.

## Item 7.01 Regulation FD Disclosure.

On April 18, 2005, Northeast Bancorp, a Maine corporation (the "Company"), issued a press release announcing it's earnings for the third quarter ended March 31, 2005 and declaring the payment of a dividend. The full text of this press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

The information contained herein, including the exhibit attached hereto, is furnished pursuant to Item 7.01 of this Form 8-K and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section. Further, the information in this report (including the exhibits hereto) are not to be incorporated by reference into any of the Company's filings with the Securities and Exchange Commission, whether filed prior to or after the furnishing of these certificates, regardless of any general or specific incorporation language in such filing.

#### Item 2.02 Results of Information and Financial Condition.

The press release referred to under Item 7.01 above and filed as Exhibit 99.1 hereto included disclosure regarding the earnings and financial results of Northeast Bancorp for the third quarter ended March 31, 2005 and declaration of a dividend. The full text of this press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

The information contained herein, including the exhibit attached hereto, is furnished pursuant to Item 2.02 of this Form 8-K and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section. Further, the information in this

report (including the exhibits hereto) are not to be incorporated by reference into any of the Company's filings with the Securities and Exchange Commission, whether filed prior to or after the furnishing of these certificates, regardless of any general or specific incorporation language in such filing.

[Rest of Page Intentionally Blank. Signature on Following Page.]

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NORTHEAST BANCORP
By:/s/ James D. Delamater
James D. Delamater
President and Chief Executive Officer

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## EXHIBIT INDEX

## **Exhibit No. Description**

Date: April 19, 2005

99.1 Press Release, dated April 18, 2005 regarding third quarter 2005 earnings and the declaration of a dividend.

#### FOR IMMEDIATE RELEASE

#### For More Information:

James D. Delamater, President & CEO Northeast Bank, 158 Court Street, Auburn, ME 04210 www.northeastbank.com 1-800-284-5989 ext. 3569 207-777-6411 jdelamater@northeastbank.com

#### NORTHEAST BANCORP ANNOUNCES INCREASE IN QUARTERLY EARNINGS AND DECLARES DIVIDEND

Auburn, **MAINE** (April 18, 2005) - Northeast Bancorp (AMEX: **NBN**) announced that earnings for the third quarter ended March 31, 2005 were \$1,114,365 or \$0.44 per diluted share; an increase of \$94,017 or 9.0% over earnings for the same period last year which were \$1,020,348 or \$0.40 per diluted share. This also represents an increase in earnings of \$349,483 or 46% over earnings for last quarter which were \$764,882 or \$0.30 per diluted share. For the nine months ended March 31, 2005, net income was \$2,835,363 or \$1.11 per diluted share, an increase of \$8,616 over \$2,826,747, or \$1.08 per diluted share for the nine months ended March 31, 2004.

This increase in earnings was attributable to an increase in earning assets which were up \$52.7 million from this same period last year, an 11% increase, as well as improved interest rate margins experienced from the current economic climate and rising interest rates. The Company's net interest margin during the quarter ended March 31, 2005 increased to 3.49%, up 12 basis points from 3.37% for the quarter ended December 31, 2004. Additionally, non-interest income levels have increased by approximately 23% over the same period last year primarily due to the additional revenues from the Solon-Anson Insurance Agency acquired in 2004.

"We are pleased with the growth in our core banking activities and are especially pleased with the growth in non-interest income levels, evidence of our commitment to continue to diversify our revenue through the further development of our Insurance and Investment Divisions. We continue to see solid production in these areas and remain confident we will be on target with our growth and business strategies," said Jim Delamater, President and CEO.

In addition, the Board of Directors declared a dividend of \$0.09 per share, payable on May 20, 2005 to shareholders of record as of the close of business on April 29, 2005. Northeast Bancorp trades on the American Stock Exchange with approximately 2.5 million shares outstanding and a book value of \$15.28 per share as of March 31, 2005. The Company continues to be well capitalized and has expressed a desire to maintain sufficient capital that will allow it to pay a fair dividend return, to continue the repurchase of its shares, and to support the overall growth of the franchise.

Loans increased approximately \$1.6 million during last quarter and \$53.3 million over this same period last year with total assets of \$575 million as of March 31, 2005, or a 2% increase over last quarter and an 11% increase over this same time last year. The Company remains focused on attracting deposits and successfully increased its deposit base by an additional \$11 million over last quarter and \$35.9 million over the same period last year exclusive of brokered deposits.

The Company is preparing for the August 2005 move and consolidation of its Headquarters and Operations Center to the Lewiston Gateway at 500 Canal Street in Lewiston as part of the public-private initiative in which the Company took part in launching. "We are looking forward to taking advantage of the economies of scale by having the core of our technological, operational and administrative resources under one roof," continued Delamater. "We remain committed to investing in our future by dedicating resources to enhance our ability to serve our customers and to leverage technology to improve our overall efficiencies." With this move to the Gateway, the Company will operate 17 retail, insurance, and financial services locations serving the financial needs of western, central and mid-coastal Maine.

Northeast Bancorp is the holding company for the Maine-based and independent Northeast Bank, founded in 1872. Northeast Bank, together with its wholly owned subsidiary, Northeast Financial Services, Inc. and other affiliations, provides retail and business customers with a broad array of financial services. Income is derived from a combination of traditional banking services and non-traditional financial products and services, including trust, investment, and insurance products (life, disability, property and casualty insurance). Employees utilize a "needs-based" consultative selling philosophy focused on understanding customers' financial goals and objectives to find the most appropriate product or service match.

The headquarters for Northeast Bancorp is located at 158 Court Street, in Auburn, Maine. Information regarding Northeast Bank can be found on its website at www.northeastbank.com or by calling 1-800-284-5989. Management encourages present and prospective shareholders to contact President and CEO Jim Delamater directly to discuss the Company, its products and services, or ongoing efforts to develop shareholder value. He can be reached at jdelamater@northeastbank.com.

This news release contains certain forward-looking statements with respect to the financial condition, results of operations and business of Northeast Bancorp. Such forward-looking statements reflect the Company's current views and expectations based largely on information currently available to its management, and on its current expectations, assumptions, plan, estimates, judgments, and projects about its business and its industry, and they involve inherent risks and uncertainties. Although the Company believes that these forward-looking statements are based on reasonable estimates and assumptions, they are not guarantees of future performance and are subject to known and unknown risks, uncertainties, contingencies, and other factors. Accordingly, the Company is unable to provide any assurance that its expectations will, in fact, occur or that its estimates or assumptions will be correct. Actual results could differ materially from those expressed or implied by such forward-looking state ments due to a variety of factors, including, but not limited to, those related to the economic environment, particularly in the market areas in which the Company operates, competitive products and pricing, fiscal and monetary policies of the U.S. government, changes in government regulations affecting financial institutions, including regulatory fees and capital requirements, changes in prevailing rates, acquisitions and the integration of acquired businesses, credit risk management, asset/liability management, changes in technology, changes in securities markets, and the availability of and the costs associated with sources of liquidity. Accordingly, investors and others are cautioned not to place undue reliance on such forward-looking statements. For a more complete discussion of certain risks and uncertainties affecting the Company, please see "Item 1. Business Forward-Looking Statements and Risk Factors" set forth in the Company's Form 10-K.

Important information-Securities, annuities, and insurance products are not deposit products, not FDIC insured, are subject to investment risk, including the possible loss of principal, and are not an obligation of or guaranteed by the Bank. Customer access to securities is provided through Commonwealth Financial Network. Member NASD/SIPC.

#### NORTHEAST BANCORP

(Dollars in Thousands, Except Per Share and Shares Outstanding Data)

 Three Months Ended

 March 31,
 %
 March 31,
 %

 2005
 2004
 Change
 2005
 2004
 Change

# Selected financial information

## Income statement data:

| Interest income                                     | \$ 8,136  | \$ 6,996  | 16%  | \$ 23,656 | \$ 20,499 | 15%  |
|---|-----------|-----------|------|-----------|-----------|------|
| Interest expense                                    | 3,507     | 2,958     | 19%  | 10,232    | 8,932     | 15%  |
| Net interest income                                 | 4,629     | 4,038     | 15%  | 13,424    | 11,567    | 16%  |
| Provision for loan losses                           | 401       | 240       | 67%  | 1,001     | 721       | 39%  |
| Net interest income after provision for loan losses | 4,228     | 3,798     | 11%  | 12,423    | 10,846    | 15%  |
| Gain on sale of loans                               | 58        | 96        | -40% | 168       | 629       | -73% |
| Gain on securities                                  | 41        | 69        | -41% | 80        | 187       | -57% |
| Other noninterest income                            | 1,512     | 1,139     | 33%  | 3,954     | 3,234     | 22%  |
| Noninterest expense                                 | 4,204     | 3,583     | 17%  | 12,492    | 10,716    | 17%  |
| Operating income before income tax                  | 1,635     | 1,519     | 8%   | 4,133     | 4,180     | -1%  |
| Income tax expense                                  | 521       | 499       | 4%   | 1,298     | 1,353     | -4%  |
| Net income  | \$ 1,114  | \$ 1,020  | 9%   | \$ 2,835  | \$ 2,827  | 0%   |
|   |           |           |      |           |           |      |
|   |           |           |      |           |           |      |
|   |           |           |      |           |           |      |
| Per share data:                                     |           |           |      |           |           |      |
| Basic earning per common share                      | \$ 0.44   | \$ 0.40   | 10%  | \$ 1.13   | \$ 1.11   | 2%   |
| Diluted earnings per common share                   | \$ 0.44   | \$ 0.40   | 10%  | \$ 1.11   | \$ 1.08   | 3%   |
| Weighted average shares outstanding:                |           |           |      |           |           |      |
| Basic   | 2,517,983 | 2,526,572 | 0%   | 2,518,528 | 2,548,172 | -1%  |
| Diluted   | 2,553,438 | 2,582,450 | -1%  | 2,565,813 | 2,609,256 | -2%  |
|   |           |           |      |           |           |      |
| Book value per share                                | 15.28     | 14.85     |      | 15.28     | 14.85     |      |
| Tangible book value per share                       | 14.24     | 14.54     |      | 14.24     | 14.54     |      |
|   |           |           |      |           |           |      |
| Net interest margin                                 | 3.49%     | 3.43%     |      | 3.38%     | 3.38%     |      |
| Net interest spread                                 | 3.13%     | 3.12%     |      | 3.12%     | 3.10%     |      |
| Return on average assets (annualized)               | 0.80%     | 0.82%     |      | 0.68%     | 0.78%     |      |
| Return on equity (annualized)                       | 11.57%    | 11.02%    |      | 9.85%     | 10.21%    |      |
| Tier I leverage ratio (Bank)                        | 8.12%     | 8.20%     |      | 8.12%     | 8.20%     |      |
| Tier I risk-based capital ratio (Bank)              | 10.43%    | 10.75%    |      | 10.43%    | 10.75%    |      |
| Total risk-based capital ratio (Bank)               | 11.55%    | 11.18%    |      | 11.55%    | 11.18%    |      |
| Efficiency ratio                                    | 67%       | 67%       |      | 71%       | 69%       |      |
| Nonperforming loans                                 | 1,934     | 926       |      | 1,934     | 926       |      |
| Total nonperforming assets                          | 2,052     | 1,032     |      | 2,052     | 1,032     |      |
| Nonperforming loans as a % of total loans           | 0.42%     | 0.23%     |      | 0.42%     | 0.23%     |      |
| Nonperforming assets as a % of total assets         | 0.36%     | 0.20%     |      | 0.36%     | 0.20%     |      |
|   |           |           |      |           |           |      |
|   |           |           |      |           |           |      |
|   |           |           |      |           |           |      |

|                              | Marcl         | %             |               |
|------------------------------|---------------|---------------|---------------|
|                              | <u>2005</u>   | <u>2004</u>   | <u>Change</u> |
| Balance sheet highlights:    |               |               |               |
| Investment securities        | \$ 76,341     | \$ 66,432     | 15%           |
| Loans held for sale          | 223           | 640           | -65%          |
| Loans                        | 459,741       | 405,813       | 13%           |
| Allowance for loan losses    | 4,937         | 4,358         | 13%           |
| Total assets                 | 575,013       | 518,029       | 11%           |
| Deposits:                    |               |               |               |
| NOW and money market         | 77,531        | 79,011        |               |
| Savings                      | 29,738        | 29,218        | 2%            |
| Certificates of deposits     | 168,475       | 134,986       | 25%           |
| Brokered time deposits       | 88,568        | 75,703        | 17%           |
| Noninterest-bearing deposits | <u>37,012</u> | <u>33,653</u> | 10%           |
| Total deposits               | 401,324       | 352,571       | 14%           |
| Borrowings                   | 103,536       | 90,839        | 14%           |
| Shareholders' equity         | 38,537        | 37,627        | 2%            |
| Shares outstanding           | 2,522,832     | 2,533,216     | 0%            |