UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the

Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): <u>July 31, 2012</u>

NORTHEAST BANCORP (Exact Name of Registrant as Specified in its Charter)

(State or Other Jurisdiction Incorporation)

(Commission File Number)

01-0425066 (IRS Employer Identification Number)

500 Canal Street, Lewiston, Maine (Address of Principal Executive Offices)

Registrant's telephone number, including area code:

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions.

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425).

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12).

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)).

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240. Rule 13e-4(c)).

Item 2.02 Results of Information and Financial Condition.

On July 31, 2012, Northeast Bancorp, a Maine corporation (the "Company"), issued a press release announcing its earnings for the fourth quarter ended June 30, 2012 and declaring the payment of a dividend. The full text of this press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

The information contained herein, including the exhibit attached hereto, is furnished pursuant to Item 2.02 of this Form 8-K and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section. Further, the information in this report (including the exhibits hereto) are not to be incorporated by reference into any of the Company's filings with the Securities and Exchange Commission, whether filed prior to or after the furnishing of these certificates, regardless of any general or specific incorporation language in such filing.

Item 9.01 Financial Statements and Exhibits.

(c)Exhibits.

Exhibit No. Description

99.1 Press Release of the Company, dated July 31, 2012

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: July 31, 2012

NORTHEAST BANCORP By:<u>/s/ Claire S. Bean</u> Claire S. Bean *Chief Financial Officer* 04240 (Zip Code)

<u>(207) 786-3245</u>

EXHIBIT INDEX

<u>Exhibit No.</u> 99.1

<u>Description</u> Press Release of the Company, dated July 31, 2012

For More Information:



Claire S. Bean, Chief Financial Officer & C.O.O. Northeast Bank, 500 Canal Street, Lewiston, ME 04240 207.786.3245 ext. 6202 www.northeastbank.com

Northeast Bancorp Reports Fourth Quarter Results, Declares Dividend

Lewiston, ME (July 31, 2012) – Northeast Bancorp ("Northeast" or the "Company") (NASDAQ: NBN), a Maine-based full-service financial services company and parent of Northeast Bank (the "Bank"), today reported net income of \$1.0 million, or \$0.14 per diluted common share, for the quarter ended June 30, 2012 and net income of \$2.2 million, or \$0.41 per diluted common share, for the fiscal year ended June 30, 2012.

During the quarter ended June 30, 2012, the Company raised \$52.7 million through the sale of 6,875,917 shares of common stock. Earnings per share for the quarter and fiscal year reflect weighted average shares issued and outstanding of 6,605,465 and 4,277,777, respectively. At quarter end, the Company had 10,383,441 shares of common stock issued and outstanding.

The Board of Directors has declared a cash dividend of \$0.09 per share, payable on August 27, 2012 to shareholders of record as of August 13, 2012.

Rick Wayne, Chief Executive Officer stated, "We are pleased with the results of the fourth quarter, which reflect the potential of the investment made in our Loan Acquisition and Servicing Group. During the fourth quarter, we purchased loans totaling \$41.9 million and generated returns, including transactional income from unscheduled loan payoffs and loan sales, of 24.1%. Our residential lending division also had a strong quarter, producing a 73% increase in net gains realized on secondary market sales." Mr. Wayne continued, "With the additional \$52.7 million in capital that we raised in the fourth fiscal quarter of 2012, we are positioned for further growth."

Results for the three and twelve months ended June 30, 2012 include net income from discontinued operations of \$10 thousand and \$1.1 million, respectively. As announced in the first quarter of fiscal year 2012, the assets of Northeast's insurance agency division were acquired by local agencies in two separate transactions. The sale yielded a pre-tax gain of \$1.6 million and increased the Company's tangible capital by \$8.4 million.

During the year ended June 30, 2012, the Company purchased commercial loans totaling \$107.1 million, and grew the purchased loan portfolio on a net basis by \$83.8 million. The total return realized on this portfolio, including transactional income, was 24.1% for the quarter and 18.6% for the fiscal year ended June 30, 2012. Transactional income includes accelerated discount accretion and fees realized on loan payoffs and gains on sales of purchased loans, and may vary significantly from quarter to quarter.

Quarterly results included the following items of significance:

1. The Company's net interest margin was 4.63% for the quarter ended June 30, 2012, compared to 3.44% for the prior quarter and 3.53% in the quarter ended June 30, 2011, an increase tied principally to the growth in the Company's purchased loan portfolio noted above. For the three months ended June 30, 2012, the yield on the purchased loan portfolio and the originated loan portfolio was 20.2% and 6.2%, respectively. The following table summarizes interest income and related yields recognized on the Company's purchased and originated loans.

		Interest Income and Yield on Loans										
		Three Mo	nded June 30), 2012	Year Ended June 30, 2012							
	A	verage	In	terest		A	verage	Ι	nterest			
	E	Balance	In	come	Yield	E	Balance	I	ncome	Yield		
					(Dollars in the	ousa	nds)					
Loans - originated	\$	285,294	\$	4,413	6.22%	\$	300,626	\$	18,355	6.11%		
Loans - purchased		68,352		3,440	20.24%		39,022		6,379	16.35%		
Total	\$	353,646	\$	7,853	8.93%	\$	339,648	\$	24,734	7.28%		

The yield on purchased loans was increased by unscheduled loan payoffs during the period, which resulted in immediate recognition of the prepaid loans' discount in interest income. The Company also realized \$649 thousand of gains related to sales of purchased loans during the quarter ended June 30, 2012. The following table details the "total return" on purchased loans, based on regularly scheduled interest and accretion, accelerated accretion, and other income recognized upon unscheduled loan payoffs or sales.

	Total Return on Purchased Loans											
		Three Months June 30, 2			Year End June 30, 2							
		Income	Return (1)		Income	Return (1)						
			(Dollars in t	llars in thousands)								
Regularly scheduled interest and accretion	\$	1,580	9.30 %	\$	3,762	9.64 %						
Transactional income:												
Gains on loan sales		649	3.82 %		868	2.22 %						
Accelerated accretion and fees recognized on loan												
payoffs		1,860	10.94 %		2,617	6.71 %						
Total	\$	4,089	24.06 %	\$	7,247	18.57 %						

(1) The total return on purchased loans represents interest and noninterest income recorded during the period divided by the average purchased loan balance, on an annualized basis.

- 2. A net gain on the sale of residential mortgage loans in the secondary market of \$701 thousand for the quarter ended June 30, 2012, an increase of \$295 thousand, or 72.7%, compared to the quarter ended June 30, 2011.
- 3. Increased noninterest expenses of \$762 thousand for the quarter ended June 30, 2012 compared to the quarter ended June 30, 2011, principally resulting from increased staffing and infrastructure costs necessary to execute the Company's loan purchasing strategy.

Total assets increased by \$72.8 million, or 12.2%, to \$669.2 million at June 30, 2012, compared to total assets of \$596.4 million at June 30, 2011. The principal components of the change in the balance sheet were as follows:

- 1. A \$44.3 million, or 52.8%, increase in cash and equivalents, principally the result of \$52.7 million received through the sale of 6.9 million shares of the Company's common stock in May 2012. At quarter end, the Company continues to maintain a level of balance sheet liquidity that is intended, in part, for future purchases of commercial real estate loans.
- 2. Loan growth of \$46.3 million, or 15.0%, principally due to net growth of \$83.8 million in Company's purchased loan portfolio, offset in part by amortization and payoffs from the originated loan portfolio of \$37.5 million. In the quarter ended June 30, 2012, purchased loans grew by \$27.6 million, consisting of purchases totaling \$41.9 million offset by payoffs and sales totaling \$14.3 million.
- 3. An \$8.6 million, or 65.8%, decrease in intangible assets, resulting primarily from the sale of insurance agency division assets.
- 4. A \$21.1 million, or 5.3%, increase in deposits raised through Northeast's Community Banking division and its online affinity deposit platform, ableBanking. The ableBanking pilot, which was launched in May 2012, had deposits totaling \$2.8 million as of June 30, 2012, and \$6.3 million as of July 30, 2012.

During the year ended June 30, 2012, nonperforming assets decreased by \$950 thousand to \$6.9 million or 1.0% of total assets, from \$7.9 million, or 1.3%, of total assets at June 30, 2011, and loans past due 30 days or more as a percentage of total loans decreased to 2.0% at June 30, 2012 from 2.4% at June 30, 2011.

At June 30, 2012, the Company's Tier 1 leverage ratio was 19.9%, an increase from 10.4% at June 30, 2011 and the total risk-based capital ratio was 33.4%, an increase from 19.0% at June 30, 2011.

About Northeast Bancorp

Northeast Bancorp (NASDAQ: NBN) is the holding company for Northeast Bank, a full service bank headquartered in Lewiston, Maine. Northeast Bank derives its income from a combination of traditional banking services as well as from its Loan Acquisition and Servicing Group, which purchases performing commercial loans for the Bank's portfolio. ableBanking, a division of Northeast Bank, offers savings products to consumers online, through affinity partnerships with non-profit organizations. Northeast Bank operates ten full-service branches, four investment centers and three loan production offices that serve individuals and businesses located in western and south-central Maine and southern New Hampshire. Information regarding Northeast Bank can be found on its website at www.northeastbank.com.

On December 29, 2010, FHB Formation LLC ("FHB") merged with and into Northeast, with Northeast as the surviving company. The Company applied the acquisition method of accounting, as described in Accounting Standards Codification 805, *Business Combinations*, to this transaction, which represents an acquisition by FHB of Northeast, with Northeast as the surviving company. As a result, the Company's financial statements from the periods prior to the transaction date are not directly comparable to the financial statements for periods subsequent to the transaction date. To make this distinction, the Company has labeled balances and results of operations prior to the transaction date as "Predecessor Company" and balances and results of operations for periods subsequent to the transaction date as "Successor Company." The lack of comparability arises from the assets and liabilities having new accounting bases as a result of recording them at their fair values as of the transaction date rather than at historical cost basis. To denote this lack of comparability, the Company has placed a heavy black line between the Successor Company and Predecessor Company columns in its consolidated financial statements and, where applicable, in this discussion.

Richard Wayne, Chief Executive Officer, and Claire Bean, Chief Financial Officer, of Northeast Bancorp, will host a conference call to discuss fourth quarter earnings at 11:00 a.m. Eastern Time on Wednesday, August 1, 2012. Investors can access the call by dialing 877.878.2762 and entering the following passcode: 15850680. The call will be available via live webcast, which can be viewed by accessing the Company's website at www.northeastbank.com and clicking on the About Us - Investor Relations section. To listen to the webcast, attendees are encouraged to visit the website at least fifteen minutes early to register, download and install any necessary audio software. Please note there will also be a slide presentation that will accompany the webcast. For those who cannot listen to the live broadcast, an online replay will be available online for one year at www.northeastbank.com .

Non-GAAP Financial Measure

In addition to results presented in accordance with generally accepted accounting principles ("GAAP"), this press release contains certain non-GAAP financial measures. Northeast's management believes that the supplemental non-GAAP information is utilized by regulators and market analysts to evaluate a company's financial condition and therefore, such information is useful to investors. These disclosures should not be viewed as a substitute for financial results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. Because non-GAAP financial measures are not standardized, it may not be possible to compare these financial measures with other companies' non-GAAP financial measures having the same or similar names.

Statements in this press release that are not historical facts are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and are intended to be covered by the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Although Northeast believes that these forward-looking statements are based on reasonable estimates and

assumptions, they are not guarantees of future performance and are subject to known and unknown risks, uncertainties, and other factors. You should not place undue reliance on our forward-looking statements. You should exercise caution in interpreting and relying on forward-looking statements because they are subject to significant risks, uncertainties and other factors which are, in some cases, beyond the Company's control. The Company's actual results could differ materially from those projected in the forward-looking statements as a result of, among other factors, changes in interest rates and real estate values; competitive pressures from other financial institutions; the effects of a continuing deterioration in general economic conditions on a national basis or in the local markets in which the Company operates, including changes which adversely affect borrowers' ability to service and repay our loans; changes in loan defaults and charge-off rates; changes in the value of securities and other assets, adequacy of loan loss reserves, or deposit levels necessitating increased borrowing to fund loans and investments; increasing government regulation, such as the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010; changes in the rules of participation for the Troubled Asset Relief Program Capital Purchase Program promulgated by the U.S. Department of the Treasury under the Emergency Economic Stabilization Act of 2008, which may be changed unilaterally and restrictively by legislative or regulatory actions; establishment of a consumer financial protection bureau with broad authority to implement new consumer protection regulations; the risk that we may not be successful in the implementation of our business strategy; the risk that intangibles recorded in the Company's financial statements will become impaired; changes in assumptions used in making such forward-looking statements; and the other risks and uncertainties detailed in the Company's Annual Report on Form 10-K and updated by the Company's Quarterly Reports on Form 10-Q and other filings submitted to the Securities and Exchange Commission. These statements speak only as of the date of this release and we do not undertake any obligation to update or revise any of these forward-looking statements to reflect events or circumstances occurring after the date of this communication or to reflect the occurrence of unanticipated events.

IMPORTANT NOTE: Securities and Advisory Services offered through Commonwealth Financial Network, Member FINRA, SIPC, and a Registered Investment Adviser. Securities are not FDIC insured, not bank obligations or otherwise bank guaranteed and may lose value. Northeast Financial is located at 202 Rte. 1, Suite 206, Falmouth, ME 04105.

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NORTHEAST BANCORP AND SUBSIDIARY CONSOLIDATED BALANCE SHEETS

(Unaudited)

(Dollars in thousands, except share and per share data)

	Jun	e 30, 2012	Jun	e 30, 2011
Assets				
Cash and due from banks	\$	2,538	\$	3,227
Short-term investments		125,736		80,704
Total cash and cash equivalents		128,274		83,931
Available-for-sale securities, at fair value		133,264		148,962
Loans held for sale		9,882		5,176
Loans				
Commercial real estate		180,734		117,761
Residential real estate		137,572		145,477
Construction		1,187		2,015
Commercial business		19,612		22,225
Consumer		17,149		22,435
Total loans		356,254		309,913
Less: Allowance for loan losses		824		437
Loans, net		355,430		309,476
Premises and equipment, net		9,205		8,271
Repossessed collateral, net		834		690
Accrued interest receivable		1,840		1,244
Federal Home Loan Bank stock, at cost		4,602		4,889
Federal Reserve Bank stock, at cost		871		871
Intangible assets, net		4,487		13,133
Bank owned life insurance		14,295		13,794
Other assets		6,212		5,956
Total assets	\$	669,196	\$	596,393
Liabilities and Stockholders' Equity				
Liabilities				
Deposits				
Demand	\$	45,323	\$	48,215
Savings and interest checking		90,204		89,804
Money market		45,024		48,695
Time deposits		241,637		214,404
Total deposits		422,188		401,118
Federal Home Loan Bank advances		43,450		43,922
Structured repurchase agreements		66,183		68,008
		1,200		о Г 1 Г

1,209

8,106

2,515

7.957

Structured repurchase agreements Short-term borrowings Junior subordinated debentures issued to affiliated trusts

Capital lease obligation Other borrowings Other liabilities Total liabilities	1,911 - 7,010 550,057	2,075 2,229 3,615 531,439
Commitments and contingencies		
Stockholders' equity Preferred stock, \$1.00 par value, 1,000,000 shares authorized; 4,227 shares issued and outstanding at June 30, 2012 and June 30,		
2011; liquidation preference of \$1,000 per share	4	4
Voting common stock, \$1.00 par value, 13,500,000 shares authorized; 9,307,127 and 3,312,173 issued and outstanding at June 30, 2012 and June 30, 2011, respectively Non-voting common stock, \$1.00 par value, 1,500,000 shares authorized; 1,076,314	9,307	3,312
and 195,351 issued and outstanding at June 30, 2012 and June 30, 2011, respectively	1,076	195
Warrants to purchase common stock	406	406
Additional paid-in capital	96,080	49,700
Unearned restricted stock	(127)	(163)
Retained earnings	12,235	11,726
Accumulated other comprehensive income (loss)	158	(226)
Total stockholders' equity	119,139	64,954
Total liabilities and stockholders' equity	\$ 669,196	\$ 596,393

NORTHEAST BANCORP AND SUBSIDIARY CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

(Dollars in thousands, except share and per share data)

(Dollars in thousands, except share and per share data)					
			Predecessor Company (2)		
	Three Mor		Company (1) Year Ended	184 Days Ended	181 Days Ended
	THEE WO			104 Days Ellueu	December 28,
	June 30, 2012	June 30, 2011	June 30, 2012	June 30, 2011	2010
Interest and dividend income:					
Interest on loans	\$ 7,853	\$ 5,699	\$ 24,734	\$ 11,544	\$ 11,210
Interest and dividends on available-for-sale securities	417	688	2,019	1,642	3,111
Dividends on regulatory stock	24	15	72	28	18
Other interest and dividend income	61	56	189	90	39
Total interest and dividend income	8,355	6,458	27,014	13,304	14,378
Interest expense:					
Deposits	878	849	3,426	1,665	2,796
Federal Home Loan Bank advances	256	236	1,028	535	918
Structured repurchase agreements	247	240	991	512	1,392
Short-term borrowings	6	10	21	76	376
Junior subordinated debentures issued to affiliated					
trusts	195	185	751	365	340
Obligation under capital lease agreements	24	26	100	54	55
Total interest expense	1,606	1,546	6,317	3,207	5,877
Net interest and dividend income before provision for					
loan losses	6,749	4,912	20,697	10,097	8,501
Provision for loan losses	312	658	946	707	912
Net interest and dividend income after provision for loan					
losses	6,437	4,254	19,751	9,390	7,589
Noninterest income:					
Fees for other services to customers	347	347	1,383	670	698
Net securities gains		1,153	1,505	1,200	17
Gain on sales of loans held for sale	701	406	2,761	945	1,867
Gain (loss) on sales of portfolio loans	649	80	1,071	(115)	-
Investment commissions	671	701	2,782	1,435	1,174
Bank-owned life insurance income	123	127	500	258	250
Bargain purchase gain	-	225	-	15,441	-
Other noninterest income (expense)	(27)	197	93	348	225
Total noninterest income	2,464	3,236	9,701	20,182	4,231
Noninterest expense:					
Salaries and employee benefits	4,095	3,584	15,634	7,681	4,949
Occupancy and equipment expense	1,091	832	3,826	1,627	1,352
Professional fees	477	436	1,708	819	509
Data processing fees	265	260	1,088	543	521
Marketing expense	204	290	691	510	230
FDIC insurance premiums	118	94	482	269	346
					1

Intangible asset amortization Merger expense Other noninterest expense Total noninterest expense		262 - 961 7,473		357 7 851 6,711		1,197 - 3,629 28,255	_	663 3,189 1,847 17,148		- 94 1,454 9,455
Income from continuing operations before income tax expense (benefit) Income tax expense (benefit) Net income from continuing operations	\$	1,428 390 1,038	\$	779 148 631	\$	1,197 181 1,016	\$	12,424 (83) 12,507	\$	2,365 698 1,667
Discontinued operations: Income (loss) from discontinued operations Gain on sale of discontinued operations Income tax expense (benefit) Net income (loss) from discontinued operations	\$	15 5 10	\$	(108) (39) (69)	\$	186 1,566 605 1,147	\$	68 - 23 45	\$	94 105 70 129
Net income	\$	1,048	\$	562	\$	2,163	\$	12,552	\$	1,796
Net income available to common stockholders	\$	950	\$	464	\$	1,771	\$	12,355	\$	1,677
Weighted-average shares outstanding: Basic Diluted Earnings per common share:		6,605,465 6,607,171		3,493,377 3,522,845		4,277,777 4,291,352		3,492,933 3,548,164		2,330,197 2,354,385
Basic: Income from continuing operations Income (loss) from discontinued operations Net income	\$ \$	0.14	\$ \$	0.15 (0.02) 0.13	\$ \$	0.15 0.26 0.41	\$ \$	3.51 0.01 3.52	\$ \$	0.66 0.06 0.72
Diluted: Income from continuing operations Income (loss) from discontinued operations Net income	\$ \$	0.14	\$ \$	0.15 (0.02) 0.13	\$ \$	0.15 0.26 0.41	\$ \$	3.46 0.01 3.47	\$ \$	0.66 0.05 0.71

(1) "Successor Company" means Northeast Bancorp and its subsidiary after the closing of the merger with FHB Formation LLC on December 29, 2010.

(2) "Predecessor Company" means Northeast Bancorp and its subsidiary prior to the closing of the merger with FHB Formation LLC on December 29, 2010.

NORTHEAST BANCORP AND SUBSIDIARY CONSOLIDATED AVERAGE BALANCE SHEETS AND ANNUALIZED YIELDS

(Unaudited)

(Dollars in thousands)

(Dollars in thousands)	Three Months Ended June 30											
		2	2012									
	 Average Balance		Interest Income/ Expense	Average Yield/ Rate		Average Balance		Interest Income/ Expense	Average Yield/ Rate			
Assets:	 Bulunce		F									
Interest-earning assets:												
Investment securities (1)	\$ 135,306	\$	417	1.24%	\$	143,965	\$	688	1.92%			
Loans (2) (3)	353,646		7,853	8.93%		317,034		5,699	7.21%			
Regulatory stock	5,473		24	1.76%		5,616		15	1.07%			
Short-term investments (4)	 91,249		61	0.27%		91,655		56	0.25%			
Total interest-earning assets	 585,674		8,355	5.74%		558,270		6,458	4.64%			
Cash and due from banks	 2,858					3,043						
Other non-interest earning assets	 35,449					43,545						
Total assets	\$ 623,981				\$	604,858						
Liabilities & Stockholders' Equity:												
Interest-bearing liabilities:												
NOW accounts	\$ 55,638	\$	43	0.31%	\$	56,734	\$	78	0.55%			
Money market accounts	44,928		45	0.40%		50,320		62	0.49%			
Savings accounts	32,472		11	0.14%		33,898		32	0.38%			
Time deposits	 231,805		779	1.35%		216,772	_	677	1.25%			
Total interest-bearing deposits	364,843		878	0.97%		357,724		849	0.95%			
Short-term borrowings (5)	1,210		6	1.99%		3,460		9	1.04%			
Borrowed funds	111,857		527	1.89%		114,212		503	1.77%			
Junior subordinated debentures	 8,085		195	9.70%		7,940		185	9.35%			
Total interest-bearing liabilities	 485,995		1,606	1.33%		483,336		1,546	1.28%			

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Interest-bearing liabilities of discontinued operations (6)

Non-interest bearing liabilities:

Demand deposits and escrow accounts	46,415	50,260	
Other liabilities	2,605	3,724	
Total liabilities	535,015	539,454	
Stockholders' equity	88,966	65,404	
Total liabilities and stockholders' equity	\$ 623,981	\$ 604,858	
Net interest income	\$ 6,749	\$ 4,912	
Interest rate spread		4.41%	3.36%
Net interest margin (7)		4.63%	3.53%

(1) Interest income and yield are stated on a fully tax-equivalent basis using a 34% tax rate.

(2) Includes loans held for sale.

(3) Nonaccrual loans are included in the computation of average, but unpaid interest has not been included for purposes of determining interest income.

(4) Short term investments include FHLB overnight deposits and other interest-bearing deposits.

(5) Short term borrowings include securities sold under repurchase agreements and sweep accounts.

(6) The average balance of borrowings associated with discontinued operations has been excluded from interest expense, interest rate spread, and net interest margin.

(7) Net interest margin is calculated as net interest income divided by total interest-earning assets.

NORTHEAST BANCORP AND SUBSIDIARY

CONSOLIDATED AVERAGE BALANCE SHEETS AND ANNUALIZED YIELDS

(Unaudited)

(Dol	lars	in	thousands)
(100)	inuio	***	mousumas

(Dollars in thousands)			S	(1)			Durde		(7)
	Voar En	ded June 30, 2	Successor Co	1 5 ()	s Ended June 3	0 2011		cessor Compan nded Decembe	
	Average Balance	Interest Income/ Expense	Average Yield/ Rate	Average Balance	Interest Income/ Expense	Average Yield/ Rate	Average Balance	Interest Income/ Expense	Average Yield/ Rate
Assets: Interest-earning assets: Investment securities (3) Loans (4) (5) Regulatory stock Short-term investments (6) Total interest-earning assets Cash and due from banks Other non-interest earning assets Total assets	\$ 138,708 339,648 5,673 76,217 560,246 2,910 36,803 \$ 599,959	\$ 2,019 24,734 72 189 27,014	1.46% 7.28% 1.27% 0.25% 4.82%	\$ 143,894 337,630 5,550 75,080 562,154 3,432 43,668 \$ 609,254	\$ 1,642 11,544 28 90 13,304	2.32% 6.78% 1.00% 0.24% 4.71%	\$ 161,894 385,286 5,486 39,212 591,878 3,340 34,724 \$ 629,942	\$ 3,111 11,210 18 39 14,378	3.96% 5.87% 0.66% 0.20% 4.92%
Liabilities & Stockholders' Equity: Interest-bearing liabilities: NOW accounts Money market accounts Savings accounts Time deposits Total interest-bearing deposits Short-term borrowings (7) Borrowed funds Junior subordinated debentures Total interest-bearing liabilities	\$ 55,218 44,692 32,799 223,782 356,491 1,075 113,083 8,028 478,677	\$ 213 175 67 2,971 3,426 21 2,119 751 6,317	0.39% 0.39% 0.20% 1.33% 0.96% 1.95% 1.87% 9.35% 1.32%	\$ 56,386 52,238 34,799 207,251 350,674 19,764 115,798 7,921 494,157	\$ 160 135 67 1,303 1,665 76 1,101 <u>365</u> 3,207	0.56% 0.51% 0.38% 1.25% 0.94% 0.76% 1.89% 9.14% 1.29%	\$ 53,780 55,955 38,303 196,318 344,356 53,873 117,688 16,496 532,413	\$ 183 213 99 2,301 2,796 376 2,365 340 5,877	0.69% 0.77% 0.52% 2.36% 1.64% 1.41% 4.05% 4.16% 2.23%
Interest-bearing liabilities of discontinued operations (8)	-			2,134			2,462		
Non-interest bearing liabilities: Demand deposits and escrow accounts Other liabilities Total liabilities Stockholders' equity Total liabilities and stockholders' equity Net interest income	45,933 3,932 528,542 71,417 \$ 599,959	\$ 20,697		43,761 4,075 544,127 65,127 \$ 609,254	\$ 10,097		37,941 5,576 578,392 51,550 \$ 629,942	\$ 8,501	
Interest rate spread Net interest margin (9)			3.50 % 3.69 %			3.42 % 3.58 %			2.69 % 2.90 %

- (1) "Successor Company" means Northeast Bancorp and its subsidiary after the closing of the merger with FHB Formation LLC on December 29, 2010.
- (2) "Predecessor Company" means Northeast Bancorp and its subsidiary prior to the closing of the merger with FHB Formation LLC on December 29, 2010.
 (3) Interest income and yield are stated on a fully tax-equivalent basis using a 34% tax rate.
- (4) Includes loans held for sale.
- (5) Nonaccrual loans are included in the computation of average, but unpaid interest has not been included for purposes of determining interest income.

- (6) Short term investments include FHLB overnight deposits and other interest-bearing deposits.
- (7) Short term borrowings include securities sold under repurchase agreements and sweep accounts.
- (8) The average balance of borrowings associated with discontinued operations has been excluded from interest expense, interest rate spread, and net interest margin.
- (9) Net interest margin is calculated as net interest income divided by total interest-earning assets.

NORTHEAST BANCORP AND SUBSIDIARY SELECTED CONSOLIDATED FINANCIAL HIGHLIGHTS AND OTHER DATA

(Unaudited)

(Dollars in thousands, except share and per share data)

(,,	Year Ended				Three Mo	onths Ended					
		June 30, 2012		June 30, 2012		March 31, 2012	Ι	December 31, 2011	S	eptember 30, 2011	
Net interest income	\$	20,697	\$	6,749	\$	4,754	\$	4,916	\$	4,278	
Provision for loan losses		946		312		100		134		400	
Noninterest income		9,701		2,464		2,767		2,692		1,778	
Noninterest expense		28,255		7,473		7,252		6,877		6,653	
Net income from discontinued operations		1,147		10		14		0		1,123	
Net income		2,163		1,048		168		418		529	
Weighted average common shares outstanding:											
Basic		4,277,777		6,605,465		3,494,498		3,494,498		3,494,498	
Diluted		4,291,352		6,607,171		3,512,273		3,512,273		3,512,545	
Earnings per common share:											
Basic	\$	0.41	\$	0.14	\$	0.02	\$	0.09	\$	0.12	
Diluted		0.41		0.14		0.02		0.09		0.12	
Dividends per common share		0.36		0.09		0.09		0.09		0.09	
Return on average assets		0.36%		0.68%		0.11%		0.28%		0.36%	
Return on average equity		3.03%		4.74%		1.03%		2.52%		3.21%	
Net interest rate spread (1)		3.50%		4.41%		3.26%		3.35%		2.91%	
Net interest margin (2)		3.69%		4.63%		3.44%		3.53%		3.09%	
Efficiency ratio (3)		92.95%		81.11%		96.42%		90.39%		109.91%	
Noninterest expense to average total assets		4.71%		4.82%		4.91%		4.60%		4.49%	
Average interest-earning assets to average interest- bearing liabilities		117.04%		120.51%		115.69%		116.59%		115.33%	
ocum8 noomee											
Nonperforming loans:		June 30, 2012		March 31, 2012]	December 31, 2011		September 30, 2011		June 30, 2011	
Originated portfolio:			-		_						
Residential real estate		3,090	\$	3,067	\$	3,264	\$	2,733	\$	2,195	
Commercial real estate		417	-	442	-	1,998	-	2,797	-	3,601	
Construction		0		0		0		121		121	
Home equity		220		255		182		205		205	
Commercial business		1,008		1,108		1,119		1,224		559	
Consumer		324		309		329		356		527	
		5,059	-	5,181	-	6,892		7,436		7,208	
Purchased portfolio:											
Residential real estate		0		0		0		0		0	
Commercial real estate		1,055		0		0		0		0	
Commercial business		0		0	_	0		0		0	
		1,055		0	_	0		0		0	
Total nonperforming loans		6,114		5,181		6,892		7,436		7,208	
Repossessed collateral		834		915		837		463		690	
Total nonperforming assets	\$	6,948	\$	6,096	\$	7,729	\$	7,899	\$	7,898	
Past due loans to total loans		1.95%		2.06%		2.29%		2.20%		2.41%	
Nonperforming loans to total loans		1.72%		1.50%		1.99%		2.35%		2.33%	
Nonperforming assets to total assets		1.04%		1.02%		1.30%		1.35%		1.32%	
Allowance for loan losses to total loans		0.23%		0.22%		0.21%		0.22%		0.14%	
Allowance for loan losses to nonperforming loans		13.48%		14.44%		10.69%		9.55%		6.06%	
Commercial real estate loans to risk-based capital (4)		148.28%		238.25%		236.88%		194.08%		200.53%	
Net loans to core deposits (5)		88.29%		88.65%		91.34%		84.75%		84.40%	
Purchased loans to total loans, including held for sale		23.07%		16.16%		14.83%		3.90%		0.21%	
Equity to total assets		17.83%		10.90%		11.08%		11.27%		10.89%	
Tier 1 leverage capital ratio		19.91%		11.85%		11.86%		11.85%		10.35%	

Total risk-based capital ratio		33.36%		19.49%		19.28%		21.02%		18.99%
Total stockholders' equity Less: Preferred stock	\$	119,139 (4,227)	\$	64,870 (4,227)	\$	65,900 (4,227)	\$	66,188 (4,227)	\$	64,954 (4,227)
Common stockholders' equity Less: Intangible assets Tangible common stockholders' equity (non-GAAP)	\$	114,912 (4,487) 110,425	\$	60,643 (4,749) 55,894	\$	61,673 (5,012) 56,661	\$	61,961 (5,348) 56,613	\$	60,727 (13,133) 47,594
Common shares outstanding	Ψ	10,383,441	Ψ	3,507,524	ф Ш	3,507,524	Ψ	3,507,524	Ψ	3,507,524
Book value per common share Tangible book value per share (non-GAAP) (6)	\$ \$	11.07 10.63	\$ \$	17.29 15.94	\$ \$	17.58 16.15	\$ \$	17.66 16.14	\$ \$	17.33 13.58

(1) The net interest rate spread represents the difference between the weighted-average yield on interest-earning assets and the weighted-average cost of interest-bearing liabilities for the period.

(2) The net interest margin represents net interest income as a percent of average interest-earning assets for the period.

(3) The efficiency ratio represents non-interest expense divided by the sum of net interest income (before the loan loss provision) plus non-interest income.(4) For purposes of calculating this ratio, commercial real estate includes all those loans defined as such by regulatory guidance, including all land development and construction loans.

(5) Core deposits includes all non-maturity deposits and maturity deposits less than \$250 thousand. Net loans includes loans held-for-sale.

(6) Tangible book value per share represents total stockholders' equity less the sum of preferred stock and intangible assets divided by common shares outstanding.