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## Northeast Bancorp Reports Second Quarter Results Announces completion of Merger, investment of New Capital, and Dividend Payment

Lewiston, MAINE (February 2, 2011) -- Northeast Bancorp (NASDAQ: NBN), a Maine-based full-service financial services company and parent of Northeast Bank (www.northeastbank.com), today reported operating results for its fiscal second quarter ended December 31, 2010. Results include the effect of the accounting treatment for the merger of Northeast Bancorp ("Northeast" or the "Company") and FHB Formation LLC ("FHB"), which was consummated on December 29, 2010. This transaction, in which FHB was merged with and into Northeast, contributed approximately $\$ 16.2$ million of new capital to the Company.
"With the successful completion of the merger and integration with management between Northeast and FHB, we look forward to building upon Northeast's solid community banking franchise," said Richard Wayne, President and Chief Executive Officer of Northeast Bancorp. "In the coming months, we plan to introduce two new business lines: a Loan Acquisition and Servicing Group and an Affinity Deposit Program, which will create new jobs in Maine and offer new savings products for customers."

The Board of Directors has declared a cash dividend of $\$ 0.09$ per share, payable on February 28, 2011 to shareholders of record as of February 14, 2011.

## FY 2011 Second Quarter Results

## Accounting Treatment

We have applied the acquisition method of accounting, as described in ASC 805 "Business Combinations" (previously SFAS 141R), to the merger of FHB with and into Northeast, a transaction that represents an acquisition by FHB of Northeast, with Northeast as the surviving company. As such, our consolidated financial statements prior to the closing of the merger reflect the historical accounting basis in our assets and liabilities and are labeled "Predecessor Company," while our records after the merger are labeled "Successor Company" and reflect the new fair values of our assets and liabilities in our financial statements, in accordance with acquisition accounting. This is presented in our consolidated financial statements by a vertical black line that appears between the columns entitled Predecessor Company and Successor Company on the statements and relevant notes. The black line indicates that the amounts shown for the periods before and after the merger are not comparable.

Management, however, continues to measure the Company's performance against comparable prior periods. In making this comparison of our FY 2011 results to prior periods, we have
presented our FY 2011 results as the addition of the Predecessor Company and Successor Company periods. We have also excluded the effect of significant one-time items associated with the merger (a bargain purchase gain of $\$ 14.9$ million and transaction costs totaling $\$ 3.1$ million). We believe that this presentation provides the most meaningful information about our results of operations. This approach is not consistent with GAAP, may yield results that are not strictly comparable on a period-to-period basis, and may not reflect the actual results we would have achieved.

The application of acquisition accounting involves the comparison of the purchase price to the fair value of the net assets of the acquiree. In the case of the merger of FHB with and into Northeast, the estimated fair values of the net assets are greater than the purchase price. This produces a bargain purchase gain, which is reported by the Company in income. The bargain purchase gain reflected in these financial statements represents an estimate. While some of the asset and liability fair valuations as of the acquisition date are complete, others are based on our best estimates, and are subject to change once final valuations are determined.

## Three Months Ended December 31, 2010

For the quarter ended December 31, 2010, excluding the effect of non-recurring merger-related items, the Company earned net income of $\$ 823,000$, and net income available to common shareholders of $\$ 762,000$, or $\$ 0.32$ per diluted share, an increase of $29 \%$ compared to earned net income of $\$ 649,000$ and net income available to common shareholders of $\$ 589,000$, or $\$ 0.25$ per diluted share, for the same period in FY 2010.

The principal factors contributing to the change in quarterly net income between the two periods are:

1. A $\$ 589,000$, or $19.4 \%$, increase in non-interest income:
a. Gains earned on sales of residential mortgage loans increased by $\$ 610,000$ to $\$ 968,000$, compared to $\$ 358,000$ in the same period of FY 2010. Increased revenues resulted from growth in residential lending capacity over the last twelve months and a surge in mortgage refinance activity.
b. The Company realized a $\$ 105,000$ gain in the second quarter of FY 2011 as a result of the sale of a small insurance agency in Jackman, Maine.
2. A $\$ 241,000$, or $5.4 \%$, decrease in net interest income. Although average earning assets increased by $4.1 \%$ compared to the same period in FY 2010, the mix is more heavily weighted toward lower-yielding short-term investments, which have increased by $\$ 42.4$ million on average. Average loan balances for the FY 2011 second quarter declined by $\$ 14.2$ million compared to the same period in FY 2010, primarily as a result of pay-downs in the Company's portfolio of indirect consumer loans. This change in asset mix, and the effect of loan yields tightening relative to funding costs, led to a narrowing of the Company's net interest margin, which declined by 29 basis points to $2.86 \%$, when compared to the second quarter of FY 2010.

Non-performing loans (exclusive of any fair value adjustment associated with acquisition accounting) declined $11.3 \%$ over the past twelve months to $\$ 8.7$ million at December 31, 2010 from $\$ 9.8$ million at December 31, 2009. The quarterly provision for loan losses remained unchanged, at $\$ 453,000$, when compared to the quarter ended December 31, 2009.

Total assets as of December 31, 2010 were $\$ 644.8$ million, an increase of approximately $3.6 \%$, or $\$ 22.2$ million, compared to total assets of $\$ 622.6$ million at the close of FY 2010. As a result of the merger with FHB, the Company's capital ratios have increased: the tier 1 leverage ratio increased to $9.6 \%$ compared to $8.4 \%$ at the close of FY 2010 and the total risk-based capital ratio increased to $15.6 \%$ from $14.1 \%$ at the close of FY 2010.

In the next several months, the Company intends to make investments in its two new business lines, the Loan Acquisition and Servicing Group and the Affinity Deposit Program, and expects that operating expenses associated with those efforts will decrease Company earnings.

## About Northeast Bancorp

Northeast Bancorp (NASDAQ: NBN) is the holding company for Northeast Bank, a full service community bank headquartered in Lewiston, Maine. Northeast Bank, together with its wholly owned subsidiary Northeast Bank Insurance Group, Inc., derives its income from a combination of traditional banking services and non-traditional financial products and services, including insurance and investments. Northeast Bank operates ten traditional bank branches, ten insurance offices, three investment centers and three loan production office that serve seven counties in Maine and two in New Hampshire. Information regarding Northeast Bank can be found on its website at www.northeastbank.com or by contacting 1-800-284-5989.

Statements in this press release that are not historical facts are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and are intended to be covered by the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Although Northeast believes that these forward-looking statements are based on reasonable estimates and assumptions, they are not guarantees of future performance and are subject to known and unknown risks, uncertainties, and other factors. You should not place undue reliance on our forward-looking statements. You should exercise caution in interpreting and relying on forward-looking statements because they are subject to significant risks, uncertainties and other factors which are, in some cases, beyond the Company's control. The Company's actual results could differ materially from those projected in the forward-looking statements as a result of, among other factors, changes in interest rates; competitive pressures from other financial institutions; the effects of a continuing deterioration in general economic conditions on a national basis or in the local markets in which the Company operates, including changes which adversely affect borrowers' ability to service and repay our loans; changes in loan defaults and charge-off rates; changes in the value of securities and other assets, adequacy of loan loss reserves, or deposit levels necessitating increased borrowing to fund loans and investments; increasing government regulation, such as the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010; the risk that goodwill and intangibles recorded in the Company's financial statements will become impaired; changes in assumptions used in making such forward-looking statements; and the other risks and uncertainties detailed in the Company's Annual Report on Form 10-K and updated by the Company's Quarterly Reports on Form 10-Q; and other filings submitted to the Securities and Exchange Commission. These statements speak only as of the date of this release and we do not undertake any obligation to update or revise any of these forward-looking
statements to reflect events or circumstances occurring after the date of this communication or to reflect the occurrence of unanticipated events.

IMPORTANT NOTE: Securities and Advisory Services offered through Commonwealth Financial Network, Member FINRA, SIPC, and a Registered Investment Advisor. Securities are not FDIC insured, not bank obligations or otherwise bank guaranteed and may lose value. Northeast Financial is located at 202 Rte. 1, Suite 206,
Falmouth, ME 04105

## NORTHEAST BANCORP AND SUBSIDIARY

## CONSOLIDATED BALANCE SHEETS

(Dollars in thousands)

|  | Successor <br> Company |
| :--- | ---: | ---: |

Liabilities
Liabilities and Stockholders' Equity

Deposits

| Demand | \$ | 37,849 | \$ | 35,266 |
| :---: | :---: | :---: | :---: | :---: |
| Savings and interest checking |  | 94,702 |  | 89,024 |
| Money market |  | 56,795 |  | 55,556 |
| Brokered time deposits |  | 4,890 |  | 4,883 |
| Certificates of deposit |  | 186,130 |  | 199,468 |
| Total deposits |  | 380,366 |  | 384,197 |
| ederal Home Loan Bank advances |  | 52,244 |  | 50,500 |
| tructured repurchase agreements |  | 68,877 |  | 65,000 |
| hort-term borrowings |  | 62,034 |  | 46,168 |
| unior subordinated debentures issued to affiliated trusts |  | 7,889 |  | 16,496 |
| apital lease obligation |  | 2,154 |  | 2,231 |
| Other borrowings |  | 2,134 |  | 2,630 |
| ther liabilities |  | 4,147 |  | 4,479 |
| Total liabilities |  | 579,845 |  | 571,701 |

Commitments and contingent liabilities
Stockholders' equity
Preferred stock, $\$ 1.00$ par value, $1,000,000$ shares authorized; 4,227 shares issued and outstanding at December 31, 2010 and June 30, 2010 liquidation preference of $\$ 1,000$ per share
Voting common stock, at stated value, $13,500,000$ shares authorized; $3,310,173$ and $2,332,832$ shares issued and outstanding at December 31, 2010 and June 30, 2010, respectively

|  | 3,310 | 2,324 |
| ---: | ---: | ---: |
|  | 195 | - |
|  | 313 | 133 |
| 49,311 | 6,761 |  |
|  | $(181)$ | - |
|  | 11,835 | 37,338 |
| 188 | 4,346 |  |
|  | 64,975 | 50,906 |
| $\$$ | 644,820 | $\$$ |

## NORTHEAST BANCORP AND SUBSIDIARY

## CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)
(Dollars in thousands, except share and per share data)

|  | Successor <br> Company <br> 3 Days <br> Ended <br> December 31, <br> 2010 |  | Predecessor Company |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 89 DaysEndedDecember 28,2010 |  | 181 DaysEndedDecember 28,2010 |  | $\begin{gathered} \hline \text { Three Months } \\ \text { Ended } \\ \text { December 31, } \\ 2009 \\ \hline \end{gathered}$ |  | Six Months <br> Ended <br> December 31, <br> 2009 |  |
| Interest and dividend income: |  |  |  |  |  |  |  |  |  |  |
| Interest on loans | \$ | 196 | \$ | 5,468 | \$ | 11,210 | \$ | 6,033 | \$ | 12,075 |
| Taxable interest on available-for-sale securities |  | 41 |  | 1,310 |  | 2,854 |  | 1,725 |  | 3,437 |
| Tax-exempt interest on available-for-sale securities |  | 4 |  | 113 |  | 231 |  | 119 |  | 235 |
| Dividends on available-for-sale securities |  | - |  | 16 |  | 26 |  | 20 |  | 27 |
| Dividends on Federal Home Loan Bank and Federal Reserve Bank stock |  | - |  | 9 |  | 18 |  | 9 |  | 18 |
| Other interest and dividend income |  | 1 |  | 28 |  | 39 |  | 2 |  | 8 |
| Total interest and dividend income |  | 242 |  | 6,944 |  | 14,378 |  | 7,908 |  | 15,800 |
| Interest expense: |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 42 |  | 1,273 |  | 2,796 |  | 1,771 |  | 3,825 |
| Federal Home Loan Bank advances |  | 15 |  | 451 |  | 918 |  | 476 |  | 880 |
| Structured repurchase agreements |  | 23 |  | 685 |  | 1,392 |  | 708 |  | 1,479 |
| Short-term borrowings |  | 6 |  | 205 |  | 376 |  | 178 |  | 321 |
| Junior subordinated debentures issued to affiliated trusts |  | 6 |  | 167 |  | 340 |  | 200 |  | 405 |
| Obligation under capital lease agreements |  | 1 |  | 27 |  | 55 |  | 29 |  | 60 |
| Other borrowings |  | 1 |  | 36 |  | 75 |  | 57 |  | 113 |
| Total interest expense |  | 94 |  | 2,844 |  | 5,952 |  | 3,419 |  | 7,083 |
| Net interest and dividend income before provision for loan losses |  | 148 |  | 4,100 |  | 8,426 |  | 4,489 |  | 8,717 |
| Provision for loan losses |  | - |  | 453 |  | 912 |  | 453 |  | 876 |
| Net interest and dividend income after provision for loan losses |  | 148 |  | 3,647 |  | 7,514 |  | 4,036 |  | 7,841 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |
| Fees for other services to customers |  | 14 |  | 331 |  | 698 |  | 401 |  | 766 |
| Net securities gains |  | - |  | 5 |  | 17 |  | 15 |  | 43 |
| Gain on sales of loans |  | 49 |  | 919 |  | 1,867 |  | 358 |  | 567 |
| Investment commissions |  | 25 |  | 625 |  | 1,174 |  | 535 |  | 988 |
| Insurance commissions |  | 37 |  | 1,221 |  | 2,661 |  | 1,379 |  | 2,964 |
| BOLI income |  | 4 |  | 123 |  | 250 |  | 126 |  | 251 |
| Bargain purchase gain |  | 14,921 |  | - |  | - |  | - |  | - |
| Other income |  | 7 |  | 258 |  | 330 |  | 215 |  | 218 |
| Total noninterest income |  | 15,057 |  | 3,482 |  | 6,997 |  | 3,029 |  | 5,797 |
| Noninterest expense: |  |  |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 167 |  | 3,319 |  | 6,670 |  | 3,523 |  | 6,924 |
| Occupancy and equipment expense |  | 28 |  | 774 |  | 1,556 |  | 869 |  | 1,659 |
| Professional fees |  | 10 |  | 248 |  | 527 |  | 237 |  | 585 |
| Data processing fees |  | 10 |  | 322 |  | 618 |  | 306 |  | 627 |
| Intangible assets amortization |  | 6 |  | 168 |  | 344 |  | 186 |  | 372 |
| Merger expense |  | 3,050 |  | 23 |  | 94 |  | - |  | - |
| Other |  | 117 |  | 1,100 |  | 2,138 |  | 1,122 |  | 2,001 |
| Total noninterest expense |  | 3,388 |  | 5,954 |  | 11,947 |  | 6,243 |  | 12,168 |
| Income before income tax expense |  | 11,817 |  | 1,175 |  | 2,564 |  | 822 |  | 1,470 |
| Income tax (benefit) expense |  | (18) |  | 339 |  | 768 |  | 173 |  | 325 |
| Net income | \$ | 11,835 | \$ | 836 | \$ | 1,796 | \$ | 649 | \$ | 1,145 |
| Net income available to common stockholders | \$ | 11,833 | \$ | 777 | \$ | 1,677 | \$ | 589 | \$ | 1,023 |
| Weighted-average shares outstanding |  |  |  |  |  |  |  |  |  |  |
| Basic |  | ,492,498 |  | 1,332 |  | 30,197 |  | 21,528 |  | 21,430 |
| Diluted |  | ,588,756 |  | 8,647 |  | 54,385 |  | 24,073 |  | 24,024 |
| Earnings per common share: |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | 3.38 | \$ | 0.33 | \$ | 0.72 | \$ | 0.25 | \$ | 0.44 |
| Diluted | \$ | 3.29 | \$ | 0.33 | \$ | 0.71 | \$ | 0.25 | \$ | 0.44 |
| Reconciliation table - non-GAAP Financial Information |  |  |  |  |  |  |  |  |  |  |
| Net income | \$ | 11,835 | \$ | 836 | \$ | 1,796 | \$ | 649 | \$ | 1,145 |
| Non-interest income components |  |  |  |  |  |  |  |  |  |  |
| Less - bargain purchase gain |  | $(14,921)$ |  | - |  | - |  | - |  | - |
| Non-interest expense components |  |  |  |  |  |  |  |  |  |  |
| Add - merger expense |  | 3,050 |  | 23 |  | 94 |  | - |  | - |
| Net operating results | \$ | (36) | \$ | 859 | \$ | 1,890 | \$ | 649 | \$ | 1,145 |

## NORTHEAST BANCORP AND SUBSIDIARY

## COMBINED INCOME STATEMENTS

(Unaudited)
(Dollars in thousands)

The Combined Income Statement is a non-GAAP financial measure. For purposes of presenting a comparison of our FY 2011 results to prior periods, we have presented our FY 2011 results as the mathematical addition of the Predecessor Company and Successor Company periods in the accompanying financial tables. We believe that this presentation provides the most meaningful information about our results of operations. This approach is not consistent with GAAP, may yield results that are not strictly comparable on a period-to-period basis, and may not reflect the actual results we would have achieved.
Interest income
Interest expense
Net interest income
Provision for loan losses
Net interest income after provision for loan losses
Net securities gains
Bargain purchase gain
Other noninterest income
Total noninterest income
Salaries and employee benefits
Intangible assets amortization
Merger Expense
Other noninterest expense
Total noninterest expense
Income before income tax expense
Income tax (benefit) expense
Net income
Net income available to common stockholders
Net income
Less - bargain purchase gain
Add - merger expense
Net income excluding bargain purchase gain and
merger expense

Interest income
Interest expense
Net interest income
Provision for loan losses
Net interest income after provision for loan losses
Net securities gains
Bargain purchase gain
Other noninterest income
Total noninterest income
Salaries and employee benefits
Intangible assets amortization
Merger expense
Other noninterest expense
Total noninterest expense
Income before income tax expense
Income tax (benefit) expense
Net income
Net income available to common stockholders
Net income
Less - bargain purchase gain
Add - merger expense
Net income excluding bargain purchase gain and merger expense

| GAAP-Based Operating Results: |  |  |  | Non-GAAP Financial Measure: Combined Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Successor Company |  |  | Predecessor Company |  |  |  |  |
|  | $\begin{aligned} & \text { riod } \\ & 2010 \text { to } \end{aligned}$ $2010$ | For the Period October 1, 2010 to Dec. 28, 2010 |  | For the three months ended Dec. 31, 2010 |  | For the three months ended Dec. 31, 2009 |  |
| \$ | 242 | \$ | 6,944 | \$ | 7,186 | \$ | 7,908 |
|  | 94 |  | 2,844 |  | 2,938 |  | 3,419 |
|  | 148 |  | 4,100 |  | 4,248 |  | 4,489 |
|  | - |  | 453 |  | 453 |  | 453 |
|  | 148 |  | 3,647 |  | 3,795 |  | 4,036 |
|  | - |  | 5 |  | 5 |  | 15 |
|  | 14,921 |  | - |  | 14,921 |  | - |
|  | 136 |  | 3,477 |  | 3,613 |  | 3,014 |
|  | 15,057 |  | 3,482 |  | 18,539 |  | 3,029 |
|  | 167 |  | 3,319 |  | 3,486 |  | 3,523 |
|  | 6 |  | 168 |  | 174 |  | 186 |
|  | 3,050 |  | 23 |  | 3,073 |  | - |
|  | 165 |  | 2,444 |  | 2,609 |  | 2,534 |
|  | 3,388 |  | 5,954 |  | 9,342 |  | 6,243 |
|  | 11,817 |  | 1,175 |  | 12,992 |  | 822 |
|  | (18) |  | 339 |  | 321 |  | 173 |
| \$ | 11,835 | \$ | 836 | \$ | 12,671 | \$ | 649 |
| \$ | 11,833 | \$ | 777 | \$ | 12,610 | \$ | 589 |
|  | 11,835 |  | 836 |  | 12,671 |  | 649 |
|  | $(14,921)$ |  | - |  | $(14,921)$ |  | - |
|  | 3,050 |  | 23 |  | 3,073 |  | - |
| \$ | (36) | \$ | 859 | \$ | 823 | \$ | 649 |


| GAAP-Based Operating Results: |  |  |  | Non-GAAP Financial Measure: Combined Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Successor Company |  | Predecessor Company |  |  |  |  |  |
|  |  | For the Period July 1, 2010 to Dec. 28, 2010 |  | For the sixmonths endedDecember 31, 2010 |  | For the six months ended Dec. 31, 2009 |  |
| \$ | 242 | \$ | 14,378 | \$ | 14,620 | \$ | 15,800 |
|  | 94 |  | 5,952 |  | 6,046 |  | 7,083 |
|  | 148 |  | 8,426 |  | 8,574 |  | 8,717 |
|  | - |  | 912 |  | 912 |  | 876 |
|  | 148 |  | 7,514 |  | 7,662 |  | 7,841 |
|  | - |  | 17 |  | 17 |  | 43 |
|  | 14,921 |  | - |  | 14,921 |  | - |
|  | 136 |  | 6,980 |  | 7,116 |  | 5,754 |
|  | 15,057 |  | 6,997 |  | 22,054 |  | 5,797 |
|  | 167 |  | 6,670 |  | 6,837 |  | 6,924 |
|  | 6 |  | 344 |  | 350 |  | 372 |
|  | 3,050 |  | 94 |  | 3,144 |  |  |
|  | 165 |  | 4,839 |  | 5,004 |  | 4,872 |
|  | 3,388 |  | 11,947 |  | 15,335 |  | 12,168 |
|  | 11,817 |  | 2,564 |  | 14,381 |  | 1,470 |
|  | (18) |  | 768 |  | 750 |  | 325 |
| \$ | 11,835 | \$ | 1,796 | \$ | 13,631 | \$ | 1,145 |
| \$ | 11,833 | \$ | 1,677 | \$ | 13,510 | \$ | 1,023 |
|  | 11,835 |  | 1,796 |  | 13,631 |  | 1,145 |
|  | $(14,921)$ |  | - |  | $(14,921)$ |  | - |
|  | 3,050 |  | 94 |  | 3,144 |  | - |
| \$ | (36) | \$ | 1,890 | \$ | 1,854 | \$ | 1,145 |

## NORTHEAST BANCORP AND SUBSIDIAR

CONSOLIDATED AVERAGE BALANCES AND ANNUALIZED YIELDS
(Unaudited)
(Dollars in thousands)

## Assets

Interest earning-asset
Securities
Loans (2)(3)
Bank Regulatory Stock
Short-term investments (4)
Total interest-earning assets
Total non-interest earning assets
Total assets

Liabilities \& Net Worth:
Interest-bearing liabilities
Now
Money Market
Savings
Time
Total interest-bearing deposits
Short-term borrowings (5)
Borrowed funds
Junior Subordinated Debentures
Total interest-earning liabilities
Total non-interest bearing liabilities:
Demand deposits and escrow accounts Other liabilities
Total liabilities
Stockholders' equity
Total liabilities and stockholders' equity
Net interest income

| Three months ended December 31, |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2010 |  |  |  | 2009 |  |  |  |  |
| Average Balance | Q-T-D Inc. |  | Average Yield/ <br> Rate (1) | Average Balance |  | Q-T-D Inc. |  | Average Yield/ Rate |
| 160,128 | \$ | 1,484 | 3.81\% | \$ | 164,584 | \$ | 1,864 | 4.62\% |
| 380,733 |  | 5,664 | 5.90\% |  | 394,976 |  | 6,033 | 6.06\% |
| 5,486 |  | 9 | 0.66\% |  | 5,486 |  | 9 | 0.66\% |
| 50,030 |  | 29 | 0.23\% |  | 7,619 |  | 2 | 0.11\% |
| 596,377 |  | 7,186 | 4.82\% |  | 572,665 |  | 7,908 | 5.52\% |
| 37,461 |  |  |  |  | 40,483 |  |  |  |
| \$ 633,838 |  |  |  |  | 613,148 |  |  |  |

terest rate spread
Net yield on interest earning assets (6)
(1) The yield/rate information does not give effect to the fair value adjustments recorded on December 29, 2010. Yields are stated on a fully tax-equivalent basis using a $30.84 \%$ tax rate.
(2) Non-accruing loans are included in the computation of average balances, but unpaid interest on nonperforming loans has not been included for purposes of determining interest income.
(3) Includes Loans Held-for-Sale.
(4) Short term investments include FHLB overnight deposits and other interest-bearing deposits.
(5) Short-term borrowings include securities sold under repurchase agreements and sweep accounts.
(6) The net yield on interest-earning assets is net interest income divided by total interest-earning assets

## NORTHEAST BANCORP AND SUBSIDIAR

CONSOLIDATED AVERAGE BALANCES AND ANNUALIZED YIELDS
(Unaudited)
(Dollars in thousands)

Assets

Interest earning-asset
Securities
Loans (2)(3)
Bank Regulatory Stock
Short-term investments (4)
Total interest-earning assets
Total non-interest earning assets
Total assets

Liabilities \& Net Worth:
Interest-bearing liabilities:
Now
Money Market
Savings
Time
Total interest-bearing deposits
Short-term borrowings (5)
Borrowed funds
Junior Subordinated Debentures
Total interest-earning liabilities
Total non-interest bearing liabilities.
Demand deposits and escrow accounts
Other liabilities
Total liabilities
Stockholders' equity
Total liabilities and stockholders' equity
Net interest income

| \$ | 53,842 | \$ | 187 | 0.69\% | \$ | 47,152 | \$ | 180 | 0.76\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 55,962 |  | 215 | 0.76\% |  | 41,203 |  | 259 | 1.25\% |
|  | 38,281 |  | 100 | 0.52\% |  | 24,774 |  | 62 | 0.50\% |
|  | 196,228 |  | 2,336 | 2.36\% |  | 232,681 |  | 3,324 | 2.83\% |
|  | 344,313 |  | 2,838 | 1.63\% |  | 345,810 |  | 3,825 | 2.19\% |
|  | 54,015 |  | 382 | 1.40\% |  | 47,161 |  | 321 | 1.35\% |
|  | 120,237 |  | 2,480 | 4.09\% |  | 112,024 |  | 2,878 | 5.10\% |
|  | 16,356 |  | 346 | 4.19\% |  | 16,496 |  | 59 | 0.71\% |
| 534,921 |  |  | 6,046 | 2.24\% |  | 521,491 |  | 7,083 | 2.69\% |
|  |  |  |  |  |  |  |  |  |  |
|  | 37,944 |  |  |  |  | 34,995 |  |  |  |
|  | 5,559 |  |  |  |  | 3,243 |  |  |  |
| 578,424 |  |  |  |  |  | 559,729 |  |  |  |
| 51,797 |  |  |  |  |  | 48,822 |  |  |  |
| \$ | 630,221 |  |  |  | \$ | 608,551 |  |  |  |
|  |  | \$ | 8,574 |  |  |  | \$ | 8,717 |  |
|  |  |  |  | 2.69\% |  |  |  |  | 2.86\% |
|  |  | 2.91\% |  |  |  |  | 3.08\% |

Net yield on interest earning assets (5)

| 2010 |  |  |  | 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average Balance | Y-T-D Inc. |  | Average Yield/ Rate (1) | Average <br> Balance |  | Y-T-D Inc. |  | Average Yield/ Rate |
| \$ 161,767 | \$ | 3,156 | 4.00\% | \$ | 160,212 | \$ | 3,699 | 4.71\% |
| 385,047 |  | 11,406 | 5.88\% |  | 394,427 |  | 12,075 | 6.07\% |
| 5,486 |  | 18 | 0.66\% |  | 5,486 |  | 18 | 0.66\% |
| 39,692 |  | 40 | 0.20\% |  | 8,096 |  | 8 | 0.20\% |
| 591,992 |  | 14,620 | 4.93\% |  | 568,221 |  | 15,800 | 5.55\% |
| 38,229 |  |  |  |  | 40,330 |  |  |  |
| \$ 630,221 |  |  |  | \$ | 608,551 |  |  |  |

(1) The yield/rate information does not give effect to the fair value adjustments recorded on December 29, 2010 Yields are stated on a fully tax-equivalent basis using a $30.84 \%$ tax rate.
(2) Non-accruing loans are included in the computation of average balances, but unpaid interest on nonperforming loans has not been included for purposes of determining interest income
(3) Includes Loans Held-for-Sale.
(4) Short term investments include FHLB overnight deposits and other interest-bearing deposits.
(5) Short-term borrowings include securities sold under repurchase agreements and sweep accounts.
(6) The net yield on interest-earning assets is net interest income divided by total interest-earning assets.

## NORTHEAST BANCORP AND SUBSIDIARY

## SELECTED CONSOLIDATED FINANCIAL HIGHLIGHTS AND OTHER DATA

(Unaudited)
(Dollars in thousands, except share and per share data)

|  | Successor <br> Company <br> 3 Days <br> Ended <br> December 31, <br> 2010 |  | Predecessor Company |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 89 Days <br> Ended <br> December 28, <br> 2010 |  | 181 Days <br> Ended <br> December 28, <br> 2010 |  | Three Months <br> Ended <br> December 31, <br> 2009 |  | Six Months <br> Ended <br> December 31, <br> 2009 |  |
| Financial Highlights: |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 148 | \$ | 4,100 | \$ | \$ 8,426 | \$ | 4,489 | \$ | 8,717 |
| Net income | \$ | 11,835 | \$ | 836 | \$ | \$ 1,796 | \$ | 649 | \$ | 1,145 |
| Weighted average shares outstanding: |  |  |  |  |  |  |  |  |  |  |
| Basic |  | 3,492,498 |  | ,331,332 |  | 2,330,197 |  | 2,321,528 |  | 2,321,430 |
| Diluted |  | 3,588,756 |  | ,358,647 |  | 2,354,385 |  | 2,324,073 |  | 2,324,024 |
| Earnings per share: |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | 3.38 | \$ | 0.33 | \$ | \$ 0.72 | \$ | 0.25 | \$ | 0.44 |
| Diluted | \$ | 3.29 | \$ | 0.33 | \$ | \$ 0.71 | \$ | 0.25 | \$ | 0.44 |
| Stockholders' equity - end of period | \$ | 64,975 | \$ | 50,327 |  |  | \$ | 49,951 |  |  |
| Book value per share - end of period | \$ | 17.27 | \$ | 19.76 |  |  | \$ | 19.47 |  |  |
| Tangible book value per share - end of period | \$ | 13.35 | \$ | 15.05 |  |  | \$ | 14.18 |  |  |
| Ratios and Other Information: |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 223.20\% |  | 0.53\% |  | 0.57\% |  | 0.42\% |  | 0.37\% |
| Return on average equity |  | 2183.67\% |  | 6.48\% |  | 6.94\% |  | 5.18\% |  | 4.65\% |
| Net interest rate spread (1) |  |  |  | 2.65\% |  | 2.69\% |  | 2.93\% |  | 2.86\% |
| Net interest margin (2) |  |  |  | 2.86\% |  | 2.91\% |  | 3.14\% |  | 3.08\% |
| Efficiency ratio (3) |  | 22\% |  | 79\% |  | 77\% |  | 83\% |  | 84\% |
| Non-interest expense to average total assets |  | 63.90\% |  | 3.87\% |  | 3.83\% |  | 4.04\% |  | 3.97\% |
| Average interest-earning assets to average interest-bearing liabilities |  | 110.45\% |  | 110.93\% |  | 110.66\% |  | 108.98\% |  | 108.96\% |
| At period end: |  |  |  |  |  |  |  |  |  |  |
| Non-performing assets to total assets |  |  |  | 1.53\% |  |  |  | 2.15\% |  |  |
| Non-performing loans to total loans |  |  |  | 2.36\% |  |  |  | 3.14\% |  |  |
| Allowance for loan losses to total loans |  |  |  | 1.62\% |  |  |  | 1.50\% |  |  |
| Equity to total assets |  | 10.08\% |  | 8.01\% |  |  |  | 8.08\% |  |  |
| Tier 1 leverage capital ratio |  | 9.57\% |  |  |  |  |  | 8.28\% |  |  |
| Total risk-based capital ratio |  | 15.62\% |  |  |  |  |  | 13.51\% |  |  |
| Number of full service branches |  | 10 |  |  |  |  |  | 11 |  |  |
| Number of insurance agency offices |  | 10 |  |  |  |  |  | 13 |  |  |
| Number of investment and mortgage loan origination offices |  | 6 |  |  |  |  |  | 5 |  |  |

(1) The net interest rate spread represents the difference between the weighted-average yield on interest-earning assets and the weighted-average cost of interest-bearing liabilities for the period.
(2) The net interest margin represents net interest income as a percent of average interest-earning assets for the period.
(3) The efficiency ratio represents non-interest expense divided by the sum of net interest income (before the loan loss provision) plus non-interest income.

