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## Northeast Bancorp Reports Third Quarter Results, Declares Dividend

Lewiston, MAINE (May 5, 2011) -- Northeast Bancorp ("Northeast" or the "Company") (NASDAQ: NBN), a Maine-based full-service financial services company and parent of Northeast Bank (www.northeastbank.com), today reported net income of $\$ 156,000$ or $\$ 0.02$ per common share for the quarter ended March 31, 2011. For the 93-day period ended March 31, 2011, the Company earned $\$ 11.9$ million or $\$ 3.33$ per common share, results that included a $\$ 15.2$ million bargain purchase gain and $\$ 3.2$ million of transaction costs related to the merger of Northeast and FHB Formation LLC ("FHB"), which was consummated on December 29, 2010, and contributed approximately $\$ 16.2$ million of new capital to the Company.

The Board of Directors has declared a cash dividend of $\$ 0.09$ per share, payable on May 31, 2011 to shareholders of record as of May 17, 2011.
"Over the past three months, we've invested in positioning Northeast for future growth by substantially growing core deposits in our markets, while reducing loans outstanding and shortterm borrowed funds," said Richard Wayne, President and Chief Executive Officer of Northeast Bancorp. "Building upon Northeast's solid community banking franchise, these investments will enable us to develop a Loan Acquisition and Servicing Group and an Online Deposit Program, both of which will create jobs and contribute to our success in the months ahead."

Total assets as of March 31, 2011 were $\$ 607.4$ million, a decrease of approximately $2.4 \%$, or $\$ 15.2$ million, compared to total assets of $\$ 622.6$ million as of June 30, 2010. The principal components of the change in the balance sheet over that 9 -month period were as follows:

1. A $\$ 69.3$ million, or $17.7 \%$, reduction in loans outstanding, approximately half of which is attributable to loan sales, principally from the Company's indirect consumer loan portfolio. The remainder of the reduction is the result of net amortization and pay-offs of residential and commercial loans and a $\$ 5.9$ million decrease in loans held for sale.
2. A $\$ 32.9$ million, or $71.4 \%$, reduction in short-term borrowed funds;
3. A $\$ 17.2$ million, or $4.5 \%$, net increase in deposits, of which $\$ 21.0$ million occurred in the current quarter;
4. A $\$ 52.4$ million, or $28.4 \%$, increase in cash and securities, the net result of changes in loans and funding sources, and the infusion of new capital in conjunction with the merger.

As a result of the merger with FHB, coupled with the reduction in balance sheet size, the Company's capital ratios have increased: the tier 1 leverage ratio increased to $10.15 \%$ compared to $8.4 \%$ at June 30, 2010 and the total risk-based capital ratio increased to $18.5 \%$ from $14.1 \%$ at June 30, 2010.

Earnings for the quarter ended March 31, 2011 included the effect of a number of non-recurring items, as follows:

1. A $\$ 296,000$ positive adjustment to the bargain purchase gain recorded in connection with the accounting for the merger, resulting from final valuations for the Company's identifiable intangible assets for its insurance division, its fixed assets and its Series A preferred stock and related warrants;
2. In accordance with the merger agreement, $\$ 450,000$ of compensation expense, representing retention payments owed to certain Community Bank division employees;
3. A net loss on the sale of loans (principally indirect consumer loans) of $\$ 179,000$; and
4. Merger-related expenses of $\$ 132,000$.

Non-performing loans (exclusive of the fair value adjustment associated with acquisition accounting) declined $6.1 \%$ over the fiscal year to $\$ 9.3$ million at March 31, 2011 from $\$ 9.8$ million at March 31, 2010. The quarterly provision for loan losses declined to $\$ 49,000$ in the current quarter from $\$ 628,000$ for the quarter ended March 31, 2010, reflecting both the reduction in loan balances outstanding and the fair value adjustments recorded in conjunction with the merger transaction.

## About Northeast Bancorp

Northeast Bancorp (NASDAQ: NBN) is the holding company for Northeast Bank, a full service community bank headquartered in Lewiston, Maine. Northeast Bank, together with its wholly owned subsidiary Northeast Bank Insurance Group, Inc., derives its income from a combination of traditional banking services and non-traditional financial products and services, including insurance and investments. Northeast Bank operates ten traditional bank branches, ten insurance offices, three investment centers and three loan production offices that serve seven counties in Maine and two in New Hampshire. Information regarding Northeast Bank can be found on its website at www.northeastbank.com or by contacting 1-800-284-5989.

Statements in this press release that are not historical facts are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and are intended to be covered by the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Although Northeast believes that these forward-looking statements are based on reasonable estimates and assumptions, they are not guarantees of future performance and are subject to known and unknown risks, uncertainties, and other factors. You should not place undue reliance on our forward-looking statements. You should exercise caution in interpreting and relying on forward-looking statements because they are subject to significant risks, uncertainties and other factors which are, in some cases, beyond the Company's control. The Company's actual results could differ materially from those projected in the forward-looking statements as a result of, among other
factors, changes in interest rates; competitive pressures from other financial institutions; the effects of a continuing deterioration in general economic conditions on a national basis or in the local markets in which the Company operates, including changes which adversely affect borrowers' ability to service and repay our loans; changes in loan defaults and charge-off rates; changes in the value of securities and other assets, adequacy of loan loss reserves, or deposit levels necessitating increased borrowing to fund loans and investments; increasing government regulation, such as the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010; the risk that goodwill and intangibles recorded in the Company's financial statements will become impaired; changes in assumptions used in making such forward-looking statements; and the other risks and uncertainties detailed in the Company's Annual Report on Form 10-K and updated by the Company's Quarterly Reports on Form 10-Q; and other filings submitted to the Securities and Exchange Commission. These statements speak only as of the date of this release and we do not undertake any obligation to update or revise any of these forward-looking statements to reflect events or circumstances occurring after the date of this communication or to reflect the occurrence of unanticipated events.

IMPORTANT NOTE: Securities and Advisory Services offered through Commonwealth Financial Network, Member FINRA, SIPC, and a Registered Investment Advisor. Securities are not FDIC insured, not bank obligations or otherwise bank guaranteed and may lose value. Northeast Financial is located at 202 Rte. 1, Suite 206, Falmouth, ME 04105

## NORTHEAST BANCORP AND SUBSIDIARY

CONSOLIDATED BALANCE SHEETS

| (Dollars in thousands) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Successor <br> Company (1) |  | Predecessor <br> Company (2) |  |
|  | $\begin{gathered} \text { March 31, } \\ 2011 \\ \text { (Unaudited) } \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2010 \\ \text { (Audited) } \end{gathered}$ |  |
| Assets |  |  |  |  |
| Cash and due from banks | \$ | 3,283 | \$ | 7,019 |
| Interest-bearing deposits |  | 106,472 |  | 13,416 |
| Total cash and cash equivalents |  | 109,755 |  | 20,435 |
| Available-for-sale securities, at fair value |  | 127,227 |  | 164,188 |
| Loans held-for-sale |  | 8,378 |  | 14,254 |
| Loans receivable |  |  |  |  |
| Residential real estate |  | 143,172 |  | 155,613 |
| Commercial real estate |  | 117,562 |  | 121,175 |
| Construction |  | 2,941 |  | 5,525 |
| Commercial business |  | 25,490 |  | 30,214 |
| Consumer |  | 23,891 |  | 69,782 |
| Total loans, gross |  | 313,056 |  | 382,309 |
| Less allowance for loan losses |  | 14 |  | 5,806 |
| Loans, net |  | 313,042 |  | 376,503 |
| Premises and equipment, net |  | 8,079 |  | 7,997 |
| Acquired assets, net |  | 753 |  | 1,292 |
| Accrued interest receivable |  | 1,375 |  | 2,081 |
| Federal Home Loan Bank stock, at cost |  | 4,889 |  | 4,889 |
| Federal Reserve Bank stock, at cost |  | 597 |  | 597 |
| Intangible assets |  | 13,344 |  | 11,371 |
| Bank owned life insurance |  | 13,667 |  | 13,286 |
| Other assets |  | 6,268 |  | 5,714 |
| Total assets | \$ | 607,374 | \$ | 622,607 |
| Liabilities and Stockholders' Equity |  |  |  |  |
| Liabilities: |  |  |  |  |
| Deposits |  |  |  |  |
| Demand | \$ | 45,254 | \$ | 35,266 |
| Savings and interest checking |  | 90,379 |  | 89,024 |
| Money market |  | 52,226 |  | 55,556 |
| Brokered time deposits |  | 4,934 |  | 4,883 |
| Certificates of deposit |  | 208,571 |  | 199,468 |
| Total deposits |  | 401,364 |  | 384,197 |
| Federal Home Loan Bank advances |  | 43,974 |  | 50,500 |
| Structured repurchase agreements |  | 68,434 |  | 65,000 |
| Short-term borrowings |  | 13,226 |  | 46,168 |
| Junior subordinated debentures issued to affiliated trusts |  | 7,922 |  | 16,496 |
| Capital lease obligation |  | 2,114 |  | 2,231 |
| Other borrowings |  | 2,134 |  | 2,630 |
| Other liabilities |  | 3,317 |  | 4,479 |
| Total liabilities |  | 542,485 |  | 571,701 |
| Commitments and contingent liabilities |  |  |  |  |
| Stockholders' equity |  |  |  |  |
| Preferred stock, $\$ 1.00$ par value, $1,000,000$ shares authorized; 4,227 shares issued and outstanding at March 31, 2011 and June 30, 2010 liquidation preference of $\$ 1,000$ per share |  | 4 |  | 4 |
| Voting common stock, at stated value, $13,500,000$ shares authorized; $3,310,173$ and $2,332,832$ shares issued and outstanding at March 31, 2011 and June 30, 2010, respectively |  | 3,310 |  | 2,324 |
| Non-voting common stock, at stated value, $1,500,000$ shares authorized; 195,351 and 0 shares issued and outstanding at March 31, 2011 and June 30, 2010, respectively |  | 195 |  | - |
| Warrants |  | 406 |  | 133 |
| Additional paid-in capital |  | 49,535 |  | 6,761 |
| Unearned restricted stock award |  | (172) |  | - |
| Retained earnings |  | 11,579 |  | 37,338 |
| Accumulated other comprehensive income |  | 32 |  | 4,346 |
| Total stockholders' equity |  | 64,889 |  | 50,906 |
| Total liabilities and stockholders' equity | \$ | 607,374 | \$ | 622,607 |

[^0]
## NORTHEAST BANCORP AND SUBSIDIARY <br> CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)
(Dollars in thousands, except share and per share data)

|  | Successor <br> Company (1) |  |  |  | Predecessor <br> Company (2) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months <br> Ended <br> March 31, <br> 2011 |  | 93 Days <br> Ended <br> March 31, <br> 2011 |  | 181 DaysEndedDecember 28,2010 |  | Three MonthsEndedMarch 31,2010 |  | Nine MonthsEndedMarch 31,2010 |  |
| Interest and dividend income: |  |  |  |  |  |  |  |  |  |  |
| Interest on loans | \$ | 5,649 | \$ | 5,845 | \$ | 11,210 | \$ | 5,960 | \$ | 18,034 |
| Taxable interest on available-for-sale securities |  | 832 |  | 872 |  | 2,854 |  | 1,733 |  | 5,171 |
| Tax-exempt interest on available-for-sale securities |  | 71 |  | 75 |  | 231 |  | 121 |  | 356 |
| Dividends on available-for-sale securities |  | 7 |  | 7 |  | 26 |  | 19 |  | 46 |
| Dividends on Federal Home Loan Bank and Federal Reserve Bank stock |  | 12 |  | 13 |  | 18 |  | 9 |  | 27 |
| Other interest and dividend income |  | 33 |  | 34 |  | 39 |  | 2 |  | 10 |
| Total interest and dividend income |  | 6,604 |  | 6,846 |  | 14,378 |  | 7,844 |  | 23,644 |
| Interest expense: |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 774 |  | 816 |  | 2,796 |  | 1,682 |  | 5,507 |
| Federal Home Loan Bank advances |  | 284 |  | 299 |  | 918 |  | 457 |  | 1,336 |
| Structured repurchase agreements |  | 249 |  | 272 |  | 1,392 |  | 692 |  | 2,172 |
| Short-term borrowings |  | 60 |  | 67 |  | 376 |  | 165 |  | 486 |
| Junior subordinated debentures issued to affiliated trusts |  | 174 |  | 180 |  | 340 |  | 182 |  | 587 |
| Obligation under capital lease agreements |  | 26 |  | 28 |  | 55 |  | 28 |  | 88 |
| Other borrowings |  | 35 |  | 35 |  | 75 |  | 43 |  | 156 |
| Total interest expense |  | 1,602 |  | 1,697 |  | 5,952 |  | 3,249 |  | 10,332 |
| Net interest and dividend income before provision for loan losses |  | 5,002 |  | 5,149 |  | 8,426 |  | 4,595 |  | 13,312 |
| Provision for loan losses |  | 49 |  | 49 |  | 912 |  | 628 |  | 1,504 |
| Net interest and dividend income after provision for loan losses |  | 4,953 |  | 5,100 |  | 7,514 |  | 3,967 |  | 11,808 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |
| Fees for other services to customers |  | 310 |  | 323 |  | 698 |  | 350 |  | 1,116 |
| Net securities gains |  | 47 |  | 47 |  | 17 |  | (63) |  | (20) |
| Gain on sales of loans |  | 295 |  | 344 |  | 1,867 |  | 141 |  | 708 |
| Investment commissions |  | 709 |  | 734 |  | 1,174 |  | 467 |  | 1,455 |
| Insurance commissions |  | 1,458 |  | 1,495 |  | 2,661 |  | 1,741 |  | 4,705 |
| BOLI income |  | 126 |  | 131 |  | 250 |  | 125 |  | 376 |
| Bargain purchase gain |  | 296 |  | 15,216 |  | - |  | - |  | - |
| Other income |  | 148 |  | 156 |  | 330 |  | 292 |  | 510 |
| Total noninterest income |  | 3,389 |  | 18,446 |  | 6,997 |  | 3,053 |  | 8,850 |
| Noninterest expense: |  |  |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 4,824 |  | 4,991 |  | 6,670 |  | 3,469 |  | 10,392 |
| Occupancy and equipment expense |  | 903 |  | 930 |  | 1,556 |  | 907 |  | 2,566 |
| Professional fees |  | 378 |  | 387 |  | 527 |  | 211 |  | 797 |
| Data processing fees |  | 326 |  | 337 |  | 618 |  | 300 |  | 927 |
| Intangible assets amortization |  | 439 |  | 444 |  | 344 |  | 177 |  | 549 |
| Merger expense |  | 132 |  | 3,182 |  | 94 |  | 157 |  | 157 |
| Other |  | 1,337 |  | 1,455 |  | 2,138 |  | 1,051 |  | 3,052 |
| Total noninterest expense |  | 8,339 |  | 11,726 |  | 11,947 |  | 6,272 |  | 18,440 |
| Income before income tax expense |  | 3 |  | 11,820 |  | 2,564 |  | 748 |  | 2,218 |
| Income tax (benefit) expense |  | (153) |  | (171) |  | 768 |  | 217 |  | 542 |
| Net income | \$ | 156 | \$ | 11,991 | \$ | 1,796 | \$ | 531 | \$ | 1,676 |
| Net income available to common stockholders | \$ | 58 | \$ | $\underline{11,891}$ | \$ | 1,677 | \$ | 470 | \$ | 1,493 |
| Weighted-average shares outstanding |  |  |  |  |  |  |  |  |  |  |
| Basic |  | 2,498 |  | 3,492,498 |  | 30,197 |  | 2,332 |  | 21,726 |
| Diluted |  | 5,873 |  | 3,560,278 |  | 54,385 |  | 2,153 |  | 31,227 |
| Earnings per common share: |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.02 | \$ | 3.39 | \$ | 0.72 | \$ | 0.20 | \$ | 0.64 |
| Diluted | \$ | 0.02 | \$ | 3.33 | \$ | 0.71 | \$ | 0.20 | \$ | 0.64 |

(1) "Successor Company" means Northeast Bancorp and its subsidiary after the closing of the merger with FHB Formation LLC on December 29, 2010.
(2) "Predecessor Company" means Northeast Bancorp and its subsidiary before the closing of the merger with FHB Formation LLC on December 29, 2010

## NORTHEAST BANCORP AND SUBSIDIARY

## SELECTED CONSOLIDATED FINANCIAL HIGHLIGHTS AND OTHER DATA

(Unaudited)
(Dollars in thousands, except share and per share data)

|  | Successor <br> Company (1) |  |  |  | Predecessor <br> Company (2) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months <br> Ended <br> March 31, <br> 2011 |  | 93 Days <br> Ended <br> March 31, <br> 2011 |  | 181 DaysEndedDecember 28,2010 |  | Three Months <br> Ended <br> March 31, <br> 2010 |  | $\begin{aligned} & \hline \text { Nine Months } \\ & \text { Ended } \\ & \text { March 31, } \\ & 2010 \end{aligned}$ |  |
| Financial Highlights: |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 5,002 | \$ | 5,149 | \$ | 8,426 | \$ | 4,595 | \$ | 13,312 |
| Net income | \$ | 156 | \$ | 11,991 | \$ | 1,796 | \$ | 531 | \$ | 1,676 |
| Weighted average shares outstanding: |  |  |  |  |  |  |  |  |  |  |
| Basic |  | 3,492,498 |  | 3,492,498 |  | 2,330,197 |  | 2,322,332 |  | 2,321,726 |
| Diluted |  | 3,559,873 |  | 3,560,278 |  | 2,354,385 |  | 2,342,153 |  | 2,331,227 |
| Earnings per share: |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.02 | \$ | 3.39 | \$ | 0.72 | \$ | 0.20 | \$ | 0.64 |
| Diluted | \$ | 0.02 | \$ | 3.33 | \$ | 0.71 | \$ | 0.20 | \$ | 0.64 |
| Stockholders' equity - end of period | \$ | 64,889 |  |  |  |  | \$ | 50,096 |  |  |
| Book value per share - end of period | \$ | 17.33 |  |  |  |  | \$ | 19.74 |  |  |
| Tangible book value per share - end of period | \$ | 13.52 |  |  |  |  | \$ | 14.60 |  |  |
| Ratios and Other Information: |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 0.10\% |  | 7.67\% |  | 0.57\% |  | 0.35\% |  | 0.37\% |
| Return on average equity |  | 0.98\% |  | 72.56\% |  | 6.94\% |  | 4.32\% |  | 4.54\% |
| Net interest rate spread (3) |  | 3.48\% |  | 3.46\% |  | 2.69\% |  | 3.11\% |  | 2.94\% |
| Net interest margin (4) |  | 3.61\% |  | 3.60\% |  | 2.91\% |  | 3.30\% |  | 3.15\% |
| Efficiency ratio (5) |  | 99.38\% |  | 50\% |  | 77\% |  | 82\% |  | 83\% |
| Non-interest expense to average total assets |  | 5.52\% |  | 7.50\% |  | 3.83\% |  | 4.15\% |  | 4.03\% |
| Average interest-earning assets to average interest-bearing liabilities |  | 111.70\% |  | 111.65\% |  | 110.66\% |  | 108.54\% |  | 108.82\% |
| At period end: |  |  |  |  |  |  |  |  |  |  |
| Non-performing assets to total assets |  | 1.17\% |  |  |  |  |  | 1.92\% |  |  |
| Non-performing loans to total loans |  | 2.03\% |  |  |  |  |  | 2.55\% |  |  |
| Allowance for loan losses to total loans |  | 0.00\% |  |  |  |  |  | 1.52\% |  |  |
| Equity to total assets |  | 10.68\% |  |  |  |  |  | 8.19\% |  |  |
| Tier 1 leverage capital ratio |  | 10.15\% |  |  |  |  |  | 8.39\% |  |  |
| Total risk-based capital ratio |  | 18.51\% |  |  |  |  |  | 13.90\% |  |  |
| Number of full service branches |  | 10 |  |  |  |  |  | 11 |  |  |
| Number of insurance agency offices |  | 10 |  |  |  |  |  | 11 |  |  |
| Number of investment and mortgage loan origination offices |  | 6 |  |  |  |  |  | 5 |  |  |

(1) "Successor Company" means Northeast Bancorp and its subsidiary after the closing of the merger with FHB Formation LLC on December 29, 2010.
(2) "Predecessor Company" means Northeast Bancorp and its subsidiary before the closing of the merger with FHB Formation LLC on December 29, 2010.
(3) The net interest rate spread represents the difference between the weighted-average yield on interest-earning assets and the weighted-average cost of interest-bearing liabilities for the period.
(4) The net interest margin represents net interest income as a percent of average interest-earning assets for the period.
(5) The efficiency ratio represents non-interest expense divided by the sum of net interest income (before the loan loss provision) plus non-interest income.

## NORTHEAST BANCORP AND SUBSIDIARY

## CONSOLIDATED AVERAGE BALANCES AND ANNUALIZED YIELDS

(Unaudited)
(Dollars in thousands)

|  | Three months ended March 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  |  |  |  | 2010 |  |  |  |  |
|  | Average Balance |  | Q-T-D Inc. |  | Average <br> Yield/ <br> Rate (1) | Average Balance |  | Q-T-D Inc. |  | Average <br> Yield/ <br> Rate |
| Assets: $\quad \square$ |  |  |  |  |  |  |  |  |  |  |
| Interest earning-assets: |  |  |  |  |  |  |  |  |  |  |
| Securities | \$ | 143,482 | \$ | 910 | 2.67\% | \$ | 166,707 | \$ | 1,873 | 4.70\% |
| Loans (2)(3) |  | 357,376 |  | 5,649 | 6.41\% |  | 390,503 |  | 5,960 | 6.19\% |
| Bank Regulatory Stock |  | 5,486 |  | 12 | 0.89\% |  | 5,486 |  | 9 | 0.67\% |
| Short-term investments (4) |  | 58,683 |  | 33 | 0.23\% |  | 8,760 |  | 2 | 0.09\% |
| Total interest-earning assets |  | 565,027 |  | 6,604 | 4.76\% |  | 571,456 |  | 7,844 | 5.61\% |
| Total non-interest earning assets |  | 47,471 |  |  |  |  | 41,737 |  |  |  |
| Total assets | \$ | 612,498 |  |  |  | \$ | 613,193 |  |  |  |

Liabilities \& Net Worth:

| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Now | \$ | 55,994 | \$ | 79 | 0.57\% | \$ | 48,185 | \$ | 95 | 0.80\% |
| Money Market |  | 54,041 |  | 70 | 0.53\% |  | 43,930 |  | 133 | 1.23\% |
| Savings |  | 35,638 |  | 34 | 0.39\% |  | 31,204 |  | 53 | 0.69\% |
| Time |  | 198,172 |  | 591 | 1.21\% |  | 222,694 |  | 1,401 | 2.55\% |
| Total interest-bearing deposits |  | 343,845 |  | 774 | 0.91\% |  | 346,013 |  | 1,682 | 1.97\% |
| Short-term borrowings (5) |  | 34,822 |  | 60 | 0.70\% |  | 43,530 |  | 165 | 1.54\% |
| Borrowed funds |  | 119,286 |  | 594 | 2.02\% |  | 120,451 |  | 1,220 | 4.11\% |
| Junior Subordinated Debentures |  | 7,902 |  | 174 | 8.93\% |  | 16,496 |  | 182 | 4.47\% |
| Total interest-earning liabilities |  | 505,855 |  | 1,602 | 1.28\% |  | 526,490 |  | 3,249 | 2.50\% |
| Total non-interest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Demand deposits and escrow accounts |  | 37,379 |  |  |  |  | 33,529 |  |  |  |
| Other liabilities |  | 4,447 |  |  |  |  | 3,406 |  |  |  |
| Total liabilities |  | 547,681 |  |  |  |  | 563,425 |  |  |  |
| Stockholders' equity |  | 64,817 |  |  |  |  | 49,768 |  |  |  |
| Total liabilities and stockholders' equity | \$ | 612,498 |  |  |  | \$ | 613,193 |  |  |  |
| Net interest income |  |  | \$ | 5,002 |  |  |  | \$ | 4,595 |  |
| Interest rate spread |  |  |  |  | 3.48\% |  |  |  |  | 3.11\% |
| Net yield on interest earning assets (6) |  |  |  |  | 3.61\% |  |  |  |  | 3.30\% |

(1) Yields are stated on a fully tax-equivalent basis using a $30.84 \%$ tax rate.
(2) Non-accruing loans are included in the computation of average balances, but unpaid interest on nonperforming loans has not been included for purposes of determining interest income.
(3) Includes Loans Held-for-Sale.
(4) Short term investments include FHLB overnight deposits and other interest-bearing deposits.
(5) Short-term borrowings include securities sold under repurchase agreements and sweep accounts.
(6) The net yield on interest-earning assets is net interest income divided by total interest-earning assets.

## NORTHEAST BANCORP AND SUBSIDIARY

## CONSOLIDATED AVERAGE BALANCES AND ANNUALIZED YIELDS

(Unaudited)
(Dollars in thousands)

|  | Nine months ended March 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  |  |  |  | 2010 |  |  |  |  |
|  | Average Balance |  | Y-T-D Inc. |  | Average <br> Yield/ <br> Rate (1) | Average Balance |  | Y-T-D Inc. |  | Average <br> Yield/ <br> Rate |
| Assets: |  |  |  |  |  |  |  |  |  |  |
| Interest earning-assets: |  |  |  |  |  |  |  |  |  |  |
| Securities | \$ | 155,761 | \$ | 4,065 | 3.59\% | \$ | 162,345 | \$ | 5,573 | 4.70\% |
| Loans (2)(3) |  | 375,951 |  | 17,055 | 6.04\% |  | 393,138 |  | 18,034 | 6.11\% |
| Bank Regulatory Stock |  | 5,486 |  | 31 | 0.75\% |  | 5,486 |  | 27 | 0.66\% |
| Short-term investments (4) |  | 45,930 |  | 73 | 0.21\% |  | 8,312 |  | 10 | 0.16\% |
| Total interest-earning assets |  | 583,128 |  | 21,224 | 4.88\% |  | 569,281 |  | 23,644 | 5.57\% |
| Total non-interest earning assets |  | 41,166 |  |  |  |  | 40,795 |  |  |  |
| Total assets | \$ | 624,294 |  |  |  | \$ | 610,076 |  |  |  |

Liabilities \& Net Worth:

| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Now | \$ | 54,549 | \$ | 265 | 0.65\% | \$ | 47,491 | \$ | 276 | 0.77\% |
| Money Market |  | 55,331 |  | 285 | 0.69\% |  | 42,099 |  | 391 | 1.24\% |
| Savings |  | 37,413 |  | 135 | 0.48\% |  | 26,886 |  | 115 | 0.57\% |
| Time |  | 196,867 |  | 2,927 | 1.98\% |  | 229,401 |  | 4,725 | 2.74\% |
| Total interest-bearing deposits |  | 344,160 |  | 3,612 | 1.40\% |  | 345,877 |  | 5,507 | 2.12\% |
| Short-term borrowings (5) |  | 47,711 |  | 443 | 1.24\% |  | 42,232 |  | 486 | 1.53\% |
| Borrowed funds |  | 119,924 |  | 3,074 | 3.41\% |  | 118,529 |  | 3,752 | 4.22\% |
| Junior Subordinated Debentures |  | 13,579 |  | 520 | 5.10\% |  | 16,496 |  | 587 | 4.74\% |
| Total interest-earning liabilities |  | 525,374 |  | 7,649 | 1.94\% |  | 523,134 |  | 10,332 | 2.63\% |
| Total non-interest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Demand deposits and escrow accounts |  | 37,758 |  |  |  |  | 34,513 |  |  |  |
| Other liabilities |  | 5,092 |  |  |  |  | 3,296 |  |  |  |
| Total liabilities |  | 568,224 |  |  |  |  | 560,943 |  |  |  |
| Stockholders' equity |  | 56,070 |  |  |  |  | 49,133 |  |  |  |
| Total liabilities and stockholders' equity | \$ | 624,294 |  |  |  | \$ | 610,076 |  |  |  |
| Net interest income |  |  | \$ | 13,575 |  |  |  | \$ | 13,312 |  |
| Interest rate spread |  |  |  |  | 2.94\% |  |  |  |  | 2.94\% |
| Net yield on interest earning assets (5) |  |  |  |  | 3.13\% |  |  |  |  | 3.15\% |

(1) Yields are stated on a fully tax-equivalent basis using a $30.84 \%$ tax rate.
(2) Non-accruing loans are included in the computation of average balances, but unpaid interest on nonperforming loans has not been included for purposes of determining interest income.
(3) Includes Loans Held-for-Sale.
(4) Short term investments include FHLB overnight deposits and other interest-bearing deposits.
(5) Short-term borrowings include securities sold under repurchase agreements and sweep accounts.
(6) The net yield on interest-earning assets is net interest income divided by total interest-earning assets.


[^0]:    (1) "Successor Company" means Northeast Bancorp and its subsidiary after the closing of the merger with FHB Formation LLC on December 29, 2010.
    (2) "Predecessor Company" means Northeast Bancorp and its subsidiary before the closing of the merger with FHB Formation LLC on December 29, 2010.

