

November 6, 2017

## Northeast Bancorp Reports Revised First Quarter Results and Declares Dividend

LEWISTON, Maine, Nov. 06, 2017 (GLOBE NEWSWIRE) -- \*\*The press release dated October 24, 2017 has been amended to reflect the adoption of ASU 2016-09, Compensation—Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting ("ASU 2016-09"). For the quarter ended September 30, 2017, the adoption of ASU 2016-09 resulted in the recognition of an income tax benefit of \$818 thousand, which increased net income to \$4.6 million, and increased earnings per diluted common share by \$0.08 to \$0.50 per diluted common share. See "Explanatory Note" in Form 8-K/A filed on November 6, 2017 for further detail.

The amended release follows:

### Northeast Bancorp Reports Revised First Quarter Results and Declares Dividend

Northeast Bancorp ("Northeast" or the "Company") (NASDAQ:NBN), a Maine-based full-service financial services company and parent of Northeast Bank (the "Bank"), today reported revised net income of \$4.6 million, or \$0.50 per diluted common share, for the quarter ended September 30, 2017, compared to net income of \$1.8 million, or \$0.19 per diluted common share, for the quarter ended September 30, 2016.

On October 24, 2017, the Board of Directors declared a cash dividend of \$0.01 per share, payable on November 20, 2017 to shareholders of record as of November 6, 2017.

"We began our fiscal year with a solid quarter," said Richard Wayne, President and Chief Executive Officer. "Our earnings of \$0.50 per diluted common share, compared to \$0.19 per diluted share in the quarter ended September 30, 2016, were positively affected by transactional income from loan payoffs in the purchased portfolio and gains from the sale of SBA and residential loans. This helped us achieve a return on equity of 14.6%, compared to 6.1% in the quarter ended September 30, 2016, as well as a return on assets of 1.7% and an efficiency ratio of 57.1%."

As of September 30, 2017, total assets were \$1.0 billion, a decrease of \$27.2 million, or 2.5%, from total assets of \$1.1 billion as of June 30, 2017. The principal components of the change in the balance sheet follow:

1. \$74.4 million of loans were originated or acquired during the quarter ended September 30, 2017. Loans generated by the Bank's Loan Acquisition and Servicing Group ("LASG") totaled \$44.5 million, which consisted of \$3.7 million of purchased loans, at an average price of 84.6% of unpaid principal balance, and \$40.8 million of originated loans. The Bank's Small Business Administration and United States Department of Agriculture ("SBA") Division closed \$7.8 million of new loans during the quarter, of which \$5.9 million were funded. In addition, the Company sold \$9.1 million of the guaranteed portion of SBA loans in the secondary market, of which \$3.1 million were originated in the current quarter and \$6.0 million were originated or purchased in prior quarters. Residential loan production sold in the secondary market totaled \$19.2 million for the quarter.

In totality, the loan portfolio - excluding loans held for sale - has decreased by \$19.6 million, or 2.5%, compared to June 30, 2017, primarily due to payoffs, pay-downs and sales in the portfolio, partially offset by originations.

The following table highlights the changes in the loan portfolio for the three months ended September 30, 2017:

	Three Months Ended
	September 30, 2017
Loan Portfolio Changes:	(Dollars in thousands)
LASG originations and acquisitions	\$ 44,430
SBA and USDA funded originations	5,913
Community Banking Division originations	22,147
SBA loan sales	(9,135)
Residential loan sales	(19,153)
Transfer to real estate owned	(1,214)

Payoffs, pay-downs and amortization, net	(62,599)
Net change	\$ (19,611)

As previously discussed in the Company's SEC filings, the Company made certain commitments to the Board of Governors of the Federal Reserve System in connection with the merger of FHB Formation LLC with and into the Company in December 2010. The Company's loan purchase and commercial real estate loan availability under these conditions follow:

Basis for Regulatory Condition	Condition	Α	vailability at September 30, 2017
•			(Dollars in millions)
Total Loans	Purchased loans may not exceed 40% of total loans	\$	126.5
	Non-owner occupied commercial real estate loans may not exceed 300% of total		
Regulatory Capital	capital	\$	207.1

An overview of the Bank's LASG portfolio follows:

		LASG Portfolio																			
		Three Months Ended Septem										mber 30,									
				20 <sup>-</sup>	17									201	6						
	F	Purchased	(	Originated		Secured Loans to Broker- Dealers		Т	otal LASG	F	Purchased	(	Originated	S	ecured Loans to Broker- Dealers		Total LASG				
									(Dollars	in 1	thousands)										
Loans purchased or originated during the period:																					
Unpaid principal balance Net investment	\$	4,318	\$	40,779	\$		-	\$	45,097	\$	16,790	\$	42,002	\$	-	\$	58,792				
basis		3,651		40,779			-		44,430		13,853		42,002		-		55,855				
Loan returns during the period:																					
Yield (1)		12.28%		6.35%			-		8.85%		10.40%		5.88%		0.50%		7.58%				
Total Return (1) (2)		12.28%		6.35%			-		8.85%		10.43%		5.88%		0.50%		7.59%				
Total loans as of period end:																					
Unpaid principal balance Net investment	\$	262,144	\$	340,756	\$		- :	\$	602,900	\$	269,462	\$	206,748	\$	48,000	\$	524,210				
basis		231,232		340,756			-		571,988		237,103		206,748		48,000		491,851				

- (1) Purchased loan balances include loans held for sale of \$1.2 million and \$789 thousand as of September 30, 2017 and 2016, respectively. (2) The total return on purchased loans represents scheduled accretion, accelerated accretion, gains on asset sales, and other noninterest income recorded during the period divided by the average invested balance, which includes loans held for sale, on an annualized basis. The total return does not include the effect of purchased loan charge-offs or recoveries in the quarter.
  - 2. Deposits decreased by \$27.1 million, or 3.0%, from June 30, 2017, attributable primarily to a decrease in time deposits of \$35.7 million, or 10.6%, partially offset by growth in non-maturity (demand, savings and interest checking, and money market) accounts, which increased by \$8.6 million, or 1.6%.
  - 3. Shareholders' equity increased by \$3.9 million from June 30, 2017, primarily due to earnings of \$4.6 million, partially offset by stock option exercises which decreased additional paid-in-capital by \$917 thousand. Additionally, there was stock-based compensation of \$220 thousand, a decrease in accumulated other comprehensive loss of \$104

thousand and \$87 thousand in dividends paid on common stock.

Net income increased by \$2.8 million to \$4.6 million for the quarter ended September 30, 2017, compared to \$1.8 million for the quarter ended September 30, 2016.

1. Net interest and dividend income before provision for loan losses increased by \$3.5 million for the quarter ended September 30, 2017, compared to the quarter ended September 30, 2016. The increase is primarily due to higher transactional income on purchased loans and higher average balances in the total loan portfolio. This increase was partially offset by higher rates and higher average deposit balances.

The following table summarizes interest income and related yields recognized on the loan portfolios:

	Interest Income and Yield on Loans											
	Three Months Ended September 30,											
		2017			2016							
	Average	Interest		Average	Interest							
	Balance (1)	Income (2)	Yield	Balance (1)	Income (2)	Yield						
			(Dollars in	thousands)								
Community Banking Division	\$ 150,178	3 \$ 1,746	4.61%	\$ 205,765	\$ 2,401	4.63%						
SBA	53,527	941	6.97%	31,148	519	6.61%						
LASG:												
Originated	328,775	5,265	6.35%	185,109	2,742	5.88%						
Purchased	240,136	7,431	12.28%	231,999	6,081	10.40%						
Secured Loans to Broker-Dealers		<u> </u>	0.00%	48,000	60	0.50%						
Total LASG	568,911	12,696	8.85%	465,108	8,883	7.58%						
Total	\$ 772,616	\$ 15,383	7.90%	\$ 702,021	\$ 11,803	6.67%						

<sup>(1)</sup> Includes loans held for sale.

The components of transactional income are set forth in the table below entitled "Total Return on Purchased Loans." When compared to the three months ended September 30, 2016, transactional income increased by \$1.5 million. The total return on purchased loans for the three months ended September 30, 2017 was 12.28%. The increase over the prior comparable period was primarily due to higher average balances and transactional income in the three months ended September 30, 2017. The following table details the total return on purchased loans:

	Total Return on Purchased Loans									
	Three Months Ended September 30,									
		201	7		201	16				
	In	come	Return (1)	In	come	Return (1)				
			(Dollars in	thousan	nds)					
Regularly scheduled interest and accretion	\$	4,613	7.62%	\$	4,754	8.13%				
Transactional income:										
Gain on loan sales		-	0.00%		-	0.00%				
Gain on sale of real estate owned		-	0.00%		19	0.03%				
Other noninterest income		-	0.00%		-	0.00%				
Accelerated accretion and loan fees		2,818	4.66%		1,327	2.27%				
Total transactional income		2,818	4.66%		1,346	2.30%				
Total	\$	7,431	12.28%	\$	6,100	10.43%				

<sup>(1)</sup> The total return on purchased loans represents scheduled accretion, accelerated accretion, gains on asset sales, gains on real estate owned and other noninterest income recorded during the period divided by the average invested balance, which includes loans held for sale, on an annualized basis. The total return does not include the effect of purchased loan charge-offs or recoveries in the quarter. Total return is considered a non-GAAP financial measure.

2. Noninterest income increased by \$150 thousand for the quarter ended September 30, 2017, compared to the quarter

<sup>(2)</sup> SBA interest income includes SBA fees of \$48 thousand and \$50 thousand for the quarters ended September 30, 2017 and 2016, respectively.

ended September 30, 2016, principally due to the following:

- An increase in gain on sale of SBA loans of \$276 thousand, due to a higher dollar amount sold in the quarter; and
- An increase in fees for other services to customers of \$118 thousand, due to higher loan servicing fees on SBA loans sold.
- The increases in noninterest income were partially offset by a decrease in gain on sale of residential loans held for sale of \$251 thousand, due to a lower volume sold in the quarter.
- 3. Noninterest expense increased by \$88 thousand for the quarter ended September 30, 2017, compared to the quarter ended September 30, 2016, primarily due to the following:
  - An increase in data processing fees of \$183 thousand, primarily due to the outsourcing of data processing.
  - The increase in data processing fees was partially offset by a decrease in occupancy and equipment expense of \$120 thousand, primarily due to lower computer equipment and software deprecation.
- 4. Income tax expense increased by \$602 thousand for the quarter ended September 30, 2017, compared to the quarter ended September 30, 2016, primarily due to the following:
  - An increase in income before income tax expense of \$3.4 million, due primarily to the increase in net interest and dividend income before provision for loan losses of \$3.5 million.
  - The increase in income before income tax expense was offset by an \$818 thousand income tax benefit arising from the Company's adoption of ASU 2016-09, Compensation—Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting in the current quarter, whereby the tax effects of exercised or vested awards are now treated as a discrete item in the reporting period in which they occur, and are recorded as an income tax benefit to the income statement.

As of September 30, 2017, nonperforming assets totaled \$18.7 million, or 1.78% of total assets, as compared to \$14.8 million, or 1.37% of total assets, as of June 30, 2017.

As of September 30, 2017, past due loans totaled \$12.1 million, or 1.60% of total loans, as compared to \$13.4 million, or 1.72% of total loans as of June 30, 2017.

As of September 30, 2017, the Company's Tier 1 Leverage Ratio was 12.8%, compared to 12.8% at June 30, 2017, and the Total Capital Ratio was 20.0%, compared to 19.5% at June 30, 2017. The increase in the Total Capital Ratio resulted primarily from the net decrease in the loan portfolio, offset by earnings.

## **About Northeast Bancorp**

Northeast Bancorp (NASDAQ:NBN) is the holding company for Northeast Bank, a full-service bank headquartered in Lewiston, Maine. We offer personal and business banking services to the Maine and New Hampshire markets via ten branches and two loan production offices. Our Loan Acquisition and Servicing Group ("LASG") purchases and originates commercial loans on a nationwide basis and our SBA Division supports the needs of growing businesses nationally. ableBanking, a division of Northeast Bank, offers online savings products to consumers nationwide. Information regarding Northeast Bank can be found at <a href="https://www.northeastbank.com">www.northeastbank.com</a>.

#### Non-GAAP Financial Measures

In addition to results presented in accordance with generally accepted accounting principles ("GAAP"), this press release contains certain non-GAAP financial measures, including tangible common shareholders' equity, tangible book value per share, total return, and efficiency ratio. Northeast's management believes that the supplemental non-GAAP information is utilized by regulators and market analysts to evaluate a company's financial condition and therefore, such information is useful to investors. These disclosures should not be viewed as a substitute for financial results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. Because non-GAAP financial measures are not standardized, it may not be possible to compare these financial measures with other companies' non-GAAP financial measures having the same or similar names.

## Forward-Looking Statements

Statements in this press release that are not historical facts are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and are intended to be covered by the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Although Northeast believes that these forward-looking statements are based on reasonable estimates and assumptions, they are not guarantees of future performance and are subject to known and unknown risks, uncertainties, and other factors. You should not place undue reliance on our forward-looking statements. You should exercise caution in interpreting and relying on forward-looking statements because they are subject to significant risks, uncertainties and other factors which are, in some cases, beyond the Company's control. The Company's actual results could differ materially from those projected in the forward-looking statements as a result of, among other factors, changes in interest rates and real estate values; competitive pressures from other financial institutions; the effects of weakness in general economic conditions on a national basis or in the local markets in which the Company operates, including changes which adversely affect borrowers' ability to service and

repay our loans; changes in loan defaults and charge-off rates; changes in the value of securities and other assets, adequacy of loan loss reserves, or deposit levels necessitating increased borrowing to fund loans and investments; changing government regulation; operational risks including, but not limited to, cybersecurity, fraud and natural disasters; the risk that the Company may not be successful in the implementation of its business strategy; the risk that intangibles recorded in the Company's financial statements will become impaired; changes in assumptions used in making such forward-looking statements; and the other risks and uncertainties detailed in the Company's Annual Report on Form 10-K and updated by the Company's Quarterly Reports on Form 10-Q and other filings submitted to the Securities and Exchange Commission. These statements speak only as of the date of this release and the Company does not undertake any obligation to update or revise any of these forward-looking statements to reflect events or circumstances occurring after the date of this communication or to reflect the occurrence of unanticipated events.

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# NORTHEAST BANCORP AND SUBSIDIARY CONSOLIDATED BALANCE SHEETS

(Unaudited)				
(Dollars in thousands, except share and per share data)				
A 4 -	Septe	ember 30, 2017	<u>Ju</u>	ne 30, 2017
Assets Cash and due from banks	\$	3,528	\$	3,582
Short-term investments	Ψ	147,287	Ψ	159,701
Total cash and cash equivalents		150,815	_	163,283
Available-for-sale securities, at fair value		94,508		96,693
Residential real estate loans held for sale		7,106		4,508
SBA loans held for sale		2,400		191
Total loans held for sale		9,506		4,699
Loans				
Commercial real estate		471,846		498,004
Commercial and industrial		183,493		175,654
Residential real estate		100,124		101,168
Consumer		4,121		4,369
Total loans		759,584		779,195
Less: Allowance for loan losses		4,034		3,665
Loans, net		755,550		775,530
Premises and equipment, net		7,274		6,937
Real estate owned and other repossessed collateral, net		2,040		826
Federal Home Loan Bank stock, at cost		1,938		1,938
Intangible assets, net		1,191		1,300
Servicing rights, net		2,955		2,846
Bank owned life insurance		16,291		16,179
Other assets		7,569		6,643
Total assets	\$	1,049,637	\$	1,076,874
Liabilities and Shareholders' Equity				
Deposits	•			
Demand	\$	74,731	\$	69,827
Savings and interest checking		105,691		108,417
Money market		380,992		374,569
Time	-	301,309		337,037
Total deposits		862,723		889,850
Federal Home Loan Bank advances		20,004		20,011
Subordinated debt		23,705		23,620

Capital lease obligation	808	873
Other liabilities	15,685	19,723
Total liabilities	922,925	954,077
Commitments and contingencies	-	-
Shareholders' equity		
Preferred stock, \$1.00 par value, 1,000,000 shares authorized; no shares		
issued and outstanding at September 30, 2017 and June 30, 2017	-	-
Voting common stock, \$1.00 par value, 25,000,000 shares authorized;		
7,899,159 and 7,840,460 shares issued and outstanding at		
September 30, 2017 and June 30, 2017, respectively	7,899	7,841
Non-voting common stock, \$1.00 par value, 3,000,000 shares authorized;		
991,194 shares issued and outstanding at both		
September 30, 2017 and June 30, 2017	991	991
Additional paid-in capital	76,709	77,455
Retained earnings	42,641	38,142
Accumulated other comprehensive loss	(1,528)	(1,632)
Total shareholders' equity	126,712	122,797
Total liabilities and shareholders' equity	\$ 1,049,637	\$ 1,076,874

# NORTHEAST BANCORP AND SUBSIDIARY CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

(Dollars in thousands, except share and per share data)

	Three	Months End	ded S	eptember 30,
		2017		2016
Interest and dividend income:				
Interest and fees on loans	\$	15,383	\$	11,803
Interest on available-for-sale securities		266		239
Other interest and dividend income		529		215
Total interest and dividend income		16,178		12,257
Interest expense:				
Deposits		2,176		1,754
Federal Home Loan Bank advances		172		255
Subordinated debt		508		459
Obligation under capital lease agreements		11		14
Total interest expense		2,867		2,482
Net interest and dividend income before provision for loan losses		13,311		9,775
Provision for loan losses		354		193
Net interest and dividend income after provision for loan losses		12,957		9,582
Noninterest income:				
Fees for other services to customers		526		408
Gain on sales of residential loans held for sale		291		542
Gain on sales of SBA loans		1,019		743
Loss recognized on real estate owned and other repossessed collateral, net		-		(14)
Bank owned life insurance income		112		114
Other noninterest income		10		15
Total noninterest income		1,958		1,808
Noninterest expense:				
Salaries and employee benefits		5,254		5,314
Occupancy and equipment expense		1,109		1,229

Professional fees	44	.2	496
Data processing fees	60	4	421
Marketing expense	8	37	87
Loan acquisition and collection expense	36	5	227
FDIC insurance premiums	8	0	124
Intangible asset amortization	10	9	109
Other noninterest expense	66	4	619
Total noninterest expense	8,71	4	8,626
Income before income tax expense	6,20	)1	2,764
Income tax expense	<b>1,6</b> 1	5	1,013
Net income	\$ 4,58	\$6 \$	1,751
Weighted over a charge outstanding.			
Weighted-average shares outstanding:  Basic	9 9 4 4 5 4	1	0.106.144
	8,841,51		9,106,144
Diluted	9,089,93	Ю	9,133,383
Earnings per common share:			
Basic	\$ 0.5	2 \$	0.19
Diluted	0.5	0	0.19
Cash dividends declared per common share	\$ 0.0	1 \$	0.01

# NORTHEAST BANCORP AND SUBSIDIARY CONSOLIDATED AVERAGE BALANCE SHEETS AND ANNUALIZED YIELDS

(Unaudited)

(Dollars in thousands)

Demand deposits and escrow accounts

				Three	Months End	led S	ed September 30,						
			20	17									
			Ir	nterest	Average			lı	nterest	Average			
		Average		ncome/	Yield/		Average	Income/		Yield/			
		Balance	E	xpense	Rate		Balance	E	xpense	Rate			
Assets:													
Interest-earning assets:													
Investment securities	\$	95,827	\$	266	1.10%	\$	94,899	\$	239	1.00%			
Loans (1) (2) (3)		772,616		15,393	7.90%		702,021		11,821	6.68%			
Federal Home Loan Bank stock		1,938		20	4.09%		2,408		23	3.79%			
Short-term investments (4)		160,354		509	1.26%		154,392		192	0.49%			
Total interest-earning assets		1,030,735		16,188	6.23%		953,720		12,275	5.11%			
Cash and due from banks		3,134					2,941						
Other non-interest earning assets		30,887					30,812						
Total assets	\$	1,064,756				\$	987,473						
Liabilities & Shareholders' Equity:													
Interest-bearing liabilities:													
NOW accounts	\$	69,577	\$	51	0.29%	\$	70,850	\$	51	0.29%			
Money market accounts		387,632		1,097	1.12%		291,734		682	0.93%			
Savings accounts		37,033		13	0.14%		35,769		12	0.13%			
Time deposits		312,485		1,015	1.29%		336,271		1,009	1.19%			
Total interest-bearing deposits		806,727		2,176	1.07%		734,624		1,754	0.95%			
Federal Home Loan Bank advances		20,007		172	3.41%		30,061		255	3.37%			
Subordinated debt		23,661		508	8.52%		23,360		459	7.80%			
Capital lease obligation		830		11	5.26%		1,087		14	5.11%			
		851,225		2,867	1.34%		789,132		2,482	1.25%			

80,565

75,672

Total liabilities	940,254	873,017
Shareholders' equity	124,502	114,456
Total liabilities and shareholders' equity	\$ 1,064,756	\$ 987,473
Net interest income (5)	\$ 13,321	\$ 9,793
Interest rate spread	4.89%	3.86%
Net interest margin (6)	5.13%	4.07%

- (1) Interest income and yield are stated on a fully tax-equivalent basis using a 34% tax rate.
- (2) Includes loans held for sale.

Other liabilities

- (3) Nonaccrual loans are included in the computation of average, but unpaid interest has not been included for purposes of determining interest income.
- (4) Short term investments include FHLB overnight deposits and other interest-bearing deposits.
- (5) Includes tax exempt interest income of \$10 thousand and \$18 thousand for the three months ended September 30, 2017 and 2016, respectively.
- (6) Net interest margin is calculated as net interest income divided by total interest-earning assets.

# NORTHEAST BANCORP AND SUBSIDIARY SELECTED CONSOLIDATED FINANCIAL HIGHLIGHTS AND OTHER DATA

(Unaudited)

(Dollars in thousands, except share and per share data)

(2 onato in insusanus, except onato and por o	Three Months Ended:										
	September 30,						December 31,		September 30,		
		2017	Jui	ne 30, 2017	Ma	rch 31, 2017		2016		2016	
Net interest income	\$	13,311	\$	13,757	\$	12,459	\$	11,833	\$	9,775	
Provision for loan losses		354		389		384		628		193	
Noninterest income		1,958		2,890		2,308		2,690		1,808	
Noninterest expense		8,714		9,364		8,842		8,956		8,626	
Net income		4,586		4,027		3,461		3,100		1,751	
Weighted-average common shares											
outstanding:											
Basic		8,841,511		8,823,679		8,830,442		8,831,235		9,106,144	
Diluted		9,089,936		8,979,471		8,893,534		8,864,618		9,133,383	
Earnings per common share:											
Basic	\$	0.52	\$	0.46	\$	0.39	\$	0.35	\$	0.19	
Diluted		0.50		0.45		0.39		0.35		0.19	
Dividends per common share		0.01		0.01		0.01		0.01		0.01	
Return on average assets		1.71%		1.57%		1.37%		1.24%		0.70%	
Return on average equity		14.61%		13.34%		12.03%		10.92%		6.07%	
Net interest rate spread (1)		4.89%		5.32%		4.90%		4.72%		3.86%	
Net interest margin (2)		5.13%		5.55%		5.11%		4.94%		4.07%	
Efficiency ratio (non-GAAP) (3)		57.07%		56.25%		59.88%		61.67%		74.47%	
Noninterest expense to average total assets		3.25%		3.64%		3.50%		3.59%		3.47%	
Average interest-earning assets to average											
interest-bearing liabilities		121.09%		121.13%		120.84%		120.73%		120.86%	
						As of:					
		September 30, 2017		June 30, 2017		March 31, 2017		December 31, 2016		September 30, 2016	
Nonperforming loans:				50, 2017							
Originated portfolio:											
Residential real estate	\$	3,667	\$	3,337	\$	3,265	\$	2,827	\$	3,273	
Commercial real estate	Ψ	2,409	Ψ	413	Ψ	420	Ψ	396	Ψ	361	
Home equity		2,409 58		413 58		48		48		48	
oquity		00		00		40		-10		-10	

Commercial and industrial		2,629		2,600		2,636		2,659		347
Consumer		131		103		65		48		121
Total originated portfolio		8,894		6,511		6,434		5,978		4,150
Total purchased portfolio		7,758		7,452		8,388		4,219		4,773
Total nonperforming loans		16,652		13,963		14,822		10,197		8,923
Real estate owned and other repossessed										
collateral, net		2,040		826		3,761		3,145		3,774
Total nonperforming assets	\$	18,692	\$	14,789	\$	18,583	\$	13,342	\$	12,697
Past due loans to total loans		1.60%		1.72%		3.25%		2.85%		1.36%
Nonperforming loans to total loans		2.19%		1.79%		2.00%		1.33%		1.24%
Nonperforming assets to total assets		1.78%		1.37%		1.81%		1.32%		1.29%
Allowance for loan losses to total loans		0.53%		0.47%		0.46%		0.41%		0.35%
Allowance for loan losses to nonperforming		0.4.000/		00.050/		00 770/		00.470/		00.000/
loans		24.23%		26.25%		22.77%		30.47%		28.08%
Commercial real estate loans to risk-based										
capital (4)		166.15%		181.23%		181.83%		197.11%		179.96%
Net loans to core deposits (5)		88.68%		87.68%		87.46%		92.04%		90.22%
Purchased loans to total loans, including held										
for sale		30.11%		31.43%		31.87%		32.91%		32.54%
Equity to total assets		12.07%		11.40%		11.55%		11.35%		11.32%
Common equity tier 1 capital ratio		16.50%		16.00%		15.80%		14.94%		15.34%
Total capital ratio		20.04%		19.48%		19.30%		18.31%		18.81%
Tier 1 leverage capital ratio		12.77%		12.81%		12.46%		12.60%		12.25%
Total shareholders' equity	\$	126,712	\$	122,797	\$	118,675	\$	114,942	\$	111,553
Less: Preferred stock		400.740	_	400.707	_	- 440.075		- 444.040		- 444.550
Common shareholders' equity		126,712		122,797		118,675		114,942		111,553
Less: Intangible assets (6)		(4,146)	_	(4,146)	_	(3,898)		(3,856)		(3,797)
Tangible common shareholders' equity (non-GAAP)	\$	122,566	\$	118,651	\$	114,777	\$	111,086	\$	107,756
Common shares outstanding		8,890,353		8,831,654		8,815,279		8,831,235		8,831,235
Book value per common share	\$	14.25	\$	13.90	\$	13.46	\$	13.02	\$	12.63
Tangible book value per share (non-GAAP) (7)	Ψ	13.79	4	13.43	Ψ	13.02	7	12.58	Ψ	12.20

<sup>(1)</sup> The net interest rate spread represents the difference between the weighted-average yield on interest-earning assets and the weighted-average cost of interest-bearing liabilities for the period.

- (2) The net interest margin represents net interest income as a percent of average interest-earning assets for the period.
- (3) The efficiency ratio represents noninterest expense divided by the sum of net interest income (before the loan loss provision) plus noninterest income.
- (4) For purposes of calculating this ratio, commercial real estate includes all non-owner occupied commercial real estate loans defined as such by regulatory guidance, including all land development and construction loans.
- (5) Core deposits include all non-maturity deposits and maturity deposits less than \$250 thousand. Loans include loans held for sale.
- (6) Includes the core deposit intangible asset and servicing rights asset.
- (7) Tangible book value per share represents total shareholders' equity less the sum of preferred stock and intangible assets divided by common shares outstanding.

### For More Information:

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