### FOR IMMEDIATE RELEASE



### **For More Information:**

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## Northeast Bancorp Reports First Quarter Results, Declares Dividend

Lewiston, MAINE (October 28, 2011) -- Northeast Bancorp ("Northeast" or the "Company") (NASDAQ: NBN), a Maine-based full-service financial services company and parent of Northeast Bank, today reported net income of \$529,000 or \$0.12 per diluted common share for its fiscal 2012 first quarter ended September 30, 2011.

The Board of Directors has declared a cash dividend of \$0.09 per share, payable on November 28, 2011 to shareholders of record as of November 14, 2011.

Results include the gain earned on the sale of the Company's insurance agency business. As previously announced, Northeast's insurance division was acquired by local agencies in two separate transactions, effective September 1, 2011. The gross sales price of \$9.7 million, net of related expenses and taxes, yielded a gain of \$1.0 million and served to increase the Company's tangible capital by approximately \$8.4 million or \$2.40 per share. Principally as a result of this transaction, the Company's tangible book value increased to \$16.14 per share at quarter-end from \$13.58 per share at June 30, 2011.

"We are pleased with the progress being made in executing our business strategy," said Richard Wayne, President and Chief Executive Officer of Northeast. "We are making significant investments in our people, and our business platforms in order to provide additional capacity for growth. In addition, we have further strengthened our balance sheet by transferring ownership of our insurance franchise to two well-established, local owners in Maine, providing us with additional capital. These activities have positioned Northeast well for growth in our Community Banking Division, and in our two new business lines: the Loan Acquisition and Servicing Group and our planned Online Affinity Deposit Program."

Quarterly results also included a loss of \$53,000 on the sale of the Company's remaining equity securities portfolio. Excluding the effect of this non-recurring item and the insurance sale gain, the operating loss for the quarter was approximately \$430,000, a result that reflects up-front staffing and infrastructure costs for the Company's new lending and deposit initiatives.

Total assets declined by \$9.2 million or 1.5% to \$587.2 million at September 30, 2011, compared to total assets of \$596.4 million on June 30, 2011. The principal components of the change in the balance sheet during the fiscal 2012 first quarter were as follows:

1. Loan growth of \$7.7 million or 2.5%, lead by growth of \$14.7 million in purchased commercial loans. Launched in the fourth quarter of fiscal 2011, the Bank's new Loan Acquisition and Servicing Group purchases performing commercial loans nationwide for the Bank's portfolio. Such purchased commercial loans are typically acquired at a discount from their outstanding principal balances, producing yields higher than those normally achievable on the Bank's originated commercial loans. The remainder of the Bank's loan portfolio decreased by \$7.0 million during the quarter, principally due to an increased level of

- mortgage refinance activity. During the quarter, most refinances of loans in the Bank's existing portfolio were fixed rate loans, which the Bank sold in the secondary market.
- 2. An \$11.7 million reduction in funding sources, consisting of a \$7.4 million, or 1.8%, net decrease in deposits and a \$4.3 million, or 3.4%, decrease in borrowed funds. The latter is primarily the result of repaying Northeast Bank Insurance Group debt in connection with the insurance transaction;
- 3. A \$9.9 million or 4.2% decrease in cash and securities, the net result of changes in loans and funding sources. Cash and securities, net of holdings pledged as collateral for borrowed funds, represent 24% of total assets at quarter-end, a level of balance sheet liquidity that is intended in part for future purchases of commercial loans.

Non-performing assets improved to \$7.9 million or 1.3% of total assets at September 30, 2011, compared to \$8.6 million or 1.5% of total assets at June 30, 2011.

Principally as a result of the insurance transaction, the Company's tier 1 leverage ratio increased to 11.8% from 10.3% at June 30, 2011 and the total risk-based capital ratio increased to 20.9% from 19.0% at June 30, 2011.

## **About Northeast Bancorp**

Northeast Bancorp (NASDAQ: NBN) is the holding company for Northeast Bank, a full service community bank headquartered in Lewiston, Maine. Northeast Bank derives its income from a combination of traditional banking services as well as from its Loan Acquisition and Servicing Group, which purchases performing commercial loans for the Bank's portfolio. Northeast Bank operates ten traditional bank branches, three investment centers and four loan production offices that serve seven counties in Maine and two in New Hampshire. Information regarding Northeast Bank can be found on its website at www.northeastbank.com or by contacting 1-800-284-5989.

### Non-GAAP Financial Measure

In addition to results presented in accordance with generally accepted accounting principles ("GAAP"), this press release contains certain non-GAAP financial measures. Northeast's management believes that the supplemental non-GAAP information, which consists of tangible book value, is utilized by regulators and market analysts to evaluate a company's financial condition and therefore, such information is useful to investors. These disclosures should not be viewed as a substitute for financial results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. Because non-GAAP financial measures are not standardized, it may not be possible to compare these financial measures with other companies' non-GAAP financial measures having the same or similar names.

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Statements in this press release that are not historical facts are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and are intended to be covered by the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Although Northeast believes that these forward-looking statements are based on reasonable estimates and assumptions, they are not guarantees of future performance and are subject to known and unknown risks, uncertainties, and other factors. You should not place undue reliance on our forward-looking statements. You should exercise caution in interpreting and relying on forward-looking statements because they are subject to significant risks, uncertainties and other factors which are, in some cases, beyond the Company's control. The Company's actual results could differ materially from those projected in the

forward-looking statements as a result of, among other factors, changes in interest rates; competitive pressures from other financial institutions; the effects of a continuing deterioration in general economic conditions on a national basis or in the local markets in which the Company operates, including changes which adversely affect borrowers' ability to service and repay our loans; changes in loan defaults and charge-off rates; changes in the value of securities and other assets, adequacy of loan loss reserves, or deposit levels necessitating increased borrowing to fund loans and investments; increasing government regulation, such as the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010; the risk that goodwill and intangibles recorded in the Company's financial statements will become impaired; changes in assumptions used in making such forward-looking statements; and the other risks and uncertainties detailed in the Company's Annual Report on Form 10-K and updated by the Company's Quarterly Reports on Form 10-Q; and other filings submitted to the Securities and Exchange Commission. These statements speak only as of the date of this release and we do not undertake any obligation to update or revise any of these forward-looking statements to reflect events or circumstances occurring after the date of this communication or to reflect the occurrence of unanticipated events.

**IMPORTANT NOTE**: Securities and Advisory Services offered through Commonwealth Financial Network, Member FINRA, SIPC, and a Registered Investment Adviser. Securities are not FDIC insured, not bank obligations or otherwise bank guaranteed and may lose value. Northeast Financial is located at 202 Rte. 1, Suite 206, Falmouth, ME 04105.

# NORTHEAST BANCORP AND SUBSIDIARY CONSOLIDATED BALANCE SHEETS

(Dollars in thousands)

	September 30, 2011 (Unaudited)			June 30, 2011 (Audited)	
Assets	¢.	2.517	¢.	2 227	
Cash and due from banks Short-term investments	\$	3,517 76,281	\$	3,227 80,704	
Total cash and cash equivalents		79,798		83,931	
Total cash and cash equivalents		75,750		03,731	
Available-for-sale securities, at fair value Loans held-for-sale		143,229 6,405		148,962 5,176	
Loans receivable					
Residential real estate		142,401		145,477	
Commercial real estate		130,422		117,761	
Construction		2,079		2,015	
Commercial business		20,576		22,225	
Consumer		20,938		22,435 309,913	
Total loans, gross Less allowance for loan losses		316,416 710		309,913 437	
Loans, net		315,706		309,476	
Lodiis, net		313,700		309,470	
Premises and equipment, net		8,396		8,271	
Acquired assets, net		463		690	
Accrued interest receivable		1,566		1,244	
Federal Home Loan Bank stock, at cost		4,889		4,889	
Federal Reserve Bank stock, at cost		871		871	
Intangible assets		5,348		13,133	
Bank owned life insurance		13,921		13,794	
Other assets		6,621	_	5,956	
Total assets	\$	587,213	\$	596,393	
Liabilities and Stockholders' Equity					
Liabilities:					
Deposits					
Demand	\$	45,361	\$	48,215	
Savings and interest checking		87,488		89,804	
Money market		44,914		48,695	
Brokered time deposits		4,915		4,924	
Certificates of deposit		211,055 393,733		209,480 401,118	
Total deposits		393,733		401,116	
Federal Home Loan Bank advances		43,803		43,922	
Structured repurchase agreements		67,548		68,008	
Short-term borrowings		1,009		2,515	
Junior subordinated debentures issued to affiliated trusts		7,992		7,957	
Capital lease obligation		2,035		2,075	
Other borrowings		-		2,229	
Other liabilities		4,905		3,615	
Total liabilities		521,025		531,439	
Commitments and contingent liabilities					
Stockholders' equity					
Preferred stock, \$1.00 par value, 1,000,000 shares authorized; 4,227 shares issued and outstanding					
at September 30, 2011 and June 30, 2011 liquidation preference of \$1,000 per share		4		4	
Voting common stock, at stated value, 13,500,000 shares authorized; 3,312,173 issued and					
outstanding at September 30, 2011 and June 30, 2011, respectively		3,312		3,312	
Non-voting common stock, at stated value, 1,500,000 shares authorized; 195,351 issued and		105		105	
outstanding at September 30, 2011 and June 30, 2011, respectively		195		195	
Warrants Additional paid-in capital		406 49,841		406 49,700	
Unearned restricted stock award		(154)		(163)	
Retained earnings		11,841		11,726	
Accumulated other comprehensive income (loss)		743		(226)	
Total stockholders' equity		66,188	_	64,954	
Total liabilities and stockholders' equity	\$	587,213	\$	596,393	
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ORTHEAST BANCORP AND SUBSIDIARY			
ONSOLIDATED STATEMENTS OF INCOME  Jnaudited)			
,			
Dollars in thousands, except share and per share data)			
	Successor	Predecessor	
	Company (1)	Company (2)	
	Three Months	Three Months	
	Ended	Ended	
	September 30,	September 30,	
	2011	2010	
nterest and dividend income:	2011	2010	
Interest and dividend meonic.	\$ 5,137	\$ 5,742	
Taxable interest on available-for-sale securities	636	1,544	
Tax-exempt interest on available-for-sale securities	- 050	118	
Dividends on available-for-sale securities	3	9	
Dividends on Evaluation Dividends on Federal Home Loan Bank and Federal Reserve Bank stock	12	9	
Other interest and dividend income	47	12	
Total interest and dividend income	5,835	7,434	
Total interest and dividend income	3,633	7,434	
nterest expense:			
	927	1.522	
Deposits Federal Home Loan Bank advances	837 258	1,523 466	
		708	
Structured repurchase agreements Short-term borrowings	248	171	
Junior subordinated debentures issued to affiliated trusts			
	183 26	173	
Obligation under capital lease agreements	-		
Other borrowings	14	39	
Total interest expense	1,571	3,108	
	1251	4.00.5	
Net interest and dividend income before provision for loan losses	4,264	4,326	
	400	450	
Provision for loan losses	400	459	
Net interest and dividend income after provision for loan losses	3,864	3,867	
Noninterest income:			
Fees for other services to customers	340	367	
Net securities gains (losses)	(53)	12	
Gain on sales of loans	656	948	
Gain on sale of business	1,529	-	
Investment commissions	687	548	
Insurance commissions	965	1,439	
BOLI income	127	127	
Other income	17	73	
Total noninterest income	4,268	3,514	
Noninterest expense:			
Salaries and employee benefits	4,211	3,351	
Occupancy and equipment expense	937	782	
Professional fees	431	237	
Data processing fees	312	306	
Intangible assets amortization	405	175	
Merger expense	-	72	
Other	1,118	1,069	
Total noninterest expense	7,414	5,992	
Income before income tax expense	718	1,389	
ncome tax expense	189	428	
Net income	\$ 529	\$ 961	
Net income available to common stockholders	\$ 431	\$ 900	
Weighted-average shares outstanding			
Basic	3,494,498	2,329,098	
Diluted	3,513,545	2,349,115	
Earnings per common share:			
Basic	\$ 0.12	\$ 0.39	
Diluted	\$ 0.12	\$ 0.38	
	Ψ 0.12	y 0.50	

<sup>(1) &</sup>quot;Successor Company" means Northeast Bancorp and its subsidiary after the closing of the merger with FHB Formation LLC on December 29, 2010.

(2) "Predecessor Company" means Northeast Bancorp and its subsidiary before the closing of the merger with FHB Formation LLC on December 29, 2010.

ONS OLIDATED AVERAGE BALANCES AND ANN Inaudited)	UALIZED TIFLUS						
Oollars in thousands)							
onais in thousands)	Succe	essor Company (1)		Predec	essor Company (2	3	
	Three months ended September 30,			Three months ended September 30,			
	Timee mone	2011		Timee mone	2010	CI 20,	
			Average			Average	
	Average		Yield/	Average		Yield/	
	Balance	Q-T-D Inc.	Rate	Balance	O-T-D Inc.	Rate (3)	
ssets:							
sterest earning-assets:							
Securities	\$ 147,692	\$ 639	1.72%	\$ 163,405	\$ 1,671	4.18%	
Loans (4)(5)	316,248	5,137	6.44%	389,360	5,742	5.85%	
Bank Regulatory Stock	5,761	12	0.83%	5,486	9	0.65%	
Short-term investments (6)	78,351	47	0.24%	29,354	12	0.16%	
otal interest-earning assets	548,052	5,835	4.22%	587,605	7,434	5.05%	
otal non-interest earning assets	41,729	· ·		38,284			
otal non-interest earning assets	41,729			30,204			
otal assets	\$ 589,781			\$ 625,889			
otal assets	\$ 362,761			Ψ 023,867			
iabilities & Net Worth:							
nterest-bearing liabilities:							
Now	\$ 56,182	\$ 69	0.49%	\$ 52,458	\$ 98	0.74%	
Money Market	45,981	51	0.44%	56,255	125	0.88%	
Savings	33,439	26	0.31%	38,370	57	0.59%	
Time	215,595	691	1.27%	201,801	1,243	2.44%	
Total interest-bearing deposits	351,197	837	0.95%	348,884	1,523	1.73%	
Short-term borrowings (7)	1,141	5	1.74%	46,627	171	1.46%	
Borrowed funds	114,886	546	1.89%	120,277	1,241	4.09%	
Junior Subordinated Debentures	7,971	183	9.11%	16,496	173	4.16%	
otal interest-earning liabilities	475,195	1,571	1.31%	532,284	3,108	2.32%	
otal non-interest bearing liabilities:							
Demand deposits and escrow accounts	44,553			36,674			
Other liabilities	4,478			5,392			
otal liabilities	524,226			574,350			
2 11 11 1							
Stockholders' equity	65,555			51,539			
otal liabilities and stockholders' equity	\$ 589,781			\$ 625,889			
Net interest income		\$ 4,264			\$ 4,326		
terest rate spread			2.91%			2.73%	
et yield on interest earning assets (8)			3.09%			2.96%	

<sup>(3)</sup> Yields are stated on a fully tax-equivalent basis using a 30.84% tax rate.

<sup>(4)</sup> Non-accruing loans are included in the computation of average balances, but unpaid interest on nonperforming loans has not been included for purposes of determining interest income.

<sup>(5)</sup> Includes Loans Held-for-Sale.

<sup>(6)</sup> Short term investments include FHLB overnight deposits and other interest-bearing deposits.

<sup>(7)</sup> Short-term borrowings include securities sold under repurchase agreements and sweep accounts.

<sup>(8)</sup> The net yield on interest-earning assets is net interest income divided by total interest-earning assets.

## NORTHEAST BANCORP AND SUBSIDIARY SELECTED CONSOLIDATED FINANCIAL HIGHLIGHTS AND OTHER DATA

(Unaudited)

(Dollars in thousands, except share and per share data)

Financial Highlights:	Successor Company (1) Three Months Ended September 30, 2011		Predecessor Company (2) Three Months Ended September 30, 2010	
Net interest income	\$	4,264	\$	4,326
Net income	\$	529	\$	961
Weighted average shares outstanding:				
Basic		3,494,498		2,329,098
Diluted		3,513,545		2,349,115
Earnings per share:				
Basic	\$	0.12	\$	0.39
Diluted	\$	0.12	\$	0.38
Stockholders' equity - end of period	\$	66,188	\$	51,259
Book value per share - end of period	\$	17.66	\$	20.16
Tangible book value per share - end of period (3)	\$	16.14	\$	15.36
Ratios and Other Information:				
Return on average assets		0.36%		0.61%
Return on average equity		3.20%		7.40%
Net interest rate spread (4)		2.91%		2.73%
Net interest margin (5)		3.09%		2.96%
Efficiency ratio (6)		87%		76%
Non-interest expense to average total assets		4.99%		3.78%
Average interest-earning assets to average interest-bearing liabilities		115.33%		110.39%
At period end:				
Non-performing assets to total assets		1.34%		1.59%
Non-performing loans to total loans		2.35%		2.38%
Allowance for loan losses to total loans		0.22%		0.14%
Equity to total assets		11.27%		8.15%
Tier 1 leverage capital ratio		11.80%		8.49%
Total risk-based capital ratio		20.93%		14.70%
Number of full service branches		10		10
Number of insurance agency offices		-		11
Number of investment and mortgage loan origination offices		7		6
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- (1) "Successor Company" means Northeast Bancorp and its subsidiary after the closing of the merger with FHB Formation LLC on December 29, 2010.
- (2) "Predecessor Company" means Northeast Bancorp and its subsidiary before the closing of the merger with FHB Formation LLC on December 29, 2010.
- (3) Reconciliation of Non-GAAP Ratio:

	Per Common				
	Equity	;	Share		
Total Stockholders' Equity	\$ 66,188				
Less Preferred Stock	4,230				
Total Common Stock	\$ 61,958	\$	17.66		
Less Core Deposit Intangible	5,348		1.52		
Tangible Common Equity	\$ 56,610	\$	16.14		
Outstanding Common Shares	3,507,524				

(4) The net interest rate spread represents the difference between the weighted-average yield on interest-earning assets and the weighted-average cost of interest-bearing liabilities for the period.

- (5) The net interest margin represents net interest income as a percent of average interest-earning assets for the period.
- (6) The efficiency ratio represents non-interest expense divided by the sum of net interest income (before the loan loss provision) plus non-interest income.